



Corporate Presentation

2024

January


DK JAIN
GROUP

GROUP SNAPSHOT



7

Decades

11

Partnerships

15

Entities In 7 States

38

Manufacturing
Facilities

12

Product Lines

6

Design & Engineering
Centres (India, Taiwan,
Czech Republic)

Leader in

Automotive Lighting, Gear Shifters,
Vehicle Interior solutions

Over

12000

Employees

Lumax Brand Revenue FY23

INR **6800 Crore**

US\$ **1 Bn.** (Lumax Brand Revenue FY24)

HISTORY



Shri SC Jain

- A man with a Vision.
- A man of tenacity, drive and ambition, humble beginnings.
- Vision to improve the fortunes of his family.
- Vision to see his dreams come true as an entrepreneur.
- With a vision to create something valuable, he founded a partnership firm - 'Globe Auto' in 1945.



Mr DK Jain

- Built on his father's legacy and vision.
- Expanded the business to a conglomerate with a lion's share of the Lighting and Gear Shifter business.
- In a short span, from a trading house, Globe Auto became a manufacturing company with Royal Enfield and Standard Motors as its first customers.
- Travelling the globe, building relationships, establishing partnerships, keeping the philosophy of 'Customer First' at its core till date.
- Lasting bonds and associations with its customers in business and beyond, were created and instilled in the culture.

HISTORY



Mr Deepak Jain & Mr Anmol Jain

- Third-generation entrepreneurs - Inheritors of business
- Carry the legacy of 'Respect', 'Integrity', 'Value Creation', and 'Customer-First'
- Entrenched in the business through an osmotic process, picking up threads as they grew
- Single-minded purpose to be 'Good to Great'
- Committed to offering world-class technologies, having a keen eye on localisation
- Strengthening in-house technical competencies - Self Reliant
- Complimenting each other with macro and micro perspectives, leading the brand as the most preferred partner to the customers.

PARTNERSHIPS

LUMAX INDUSTRIES



JAPAN



- ✳ 1984 ✳ 37.5% Share
- ✳ End-to-end Lighting, HVAC Panels & Electronics



SOUTH KOREA



- ✳ 1997 ✳ 21.28% Share
- ✳ End-to-end Lighting and other Automotive parts

LUMAX AUTO TECHNOLOGIES



ITALY



- ✳ 2007 ✳ 50% share
- ✳ Emission Systems - Urea Tank, Plastic Fuel Tank, Air Filter, CAC Ducts



ISRAEL



- ✳ 2017 ✳ 50% share
- ✳ Telematics Products and Services



JAPAN



- ✳ 2021 ✳ 50% share
- ✳ Electric Devices and Components – Power Window Switches



JAPAN



- ✳ 2013 ✳ 55% share
- ✳ Gear Shifters - MT, AT, AMT, DCT, Monostable GLSA, Cables



GERMANY



- ✳ 2019 ✳ 50% share
- ✳ Transmission Products - Shift Towers, E-Actuators, Fork Shifter



JAPAN



- ✳ 2022
- ✳ Technical Agreement For Kinematic Components
- ✳ IP Louvers, Pre Coloured Garnish, Metal to Plastic Conversion



SPAIN



- ✳ 2017 ✳ 84% share
- ✳ Oxygen Sensors



JAPAN



- ✳ 2020 ✳ 50% share
- ✳ On-board Antennas - Shark Fin, Micro Antenna, IP Antenna



USA



- ✳ 2023 ✳ 75% share
- ✳ Vehicle Interior Systems & Components - Door Panel, Instrument Panel, Cockpit

LUMAX TOURS & TRAVELS LIMITED

- ✳ 2008
- ✳ Travel & Tours

LUMAX ANCILLARY

- ✳ 1992
- ✳ Wiring Harness, Control Cables, Main Wiring, Harness of Ev 2w

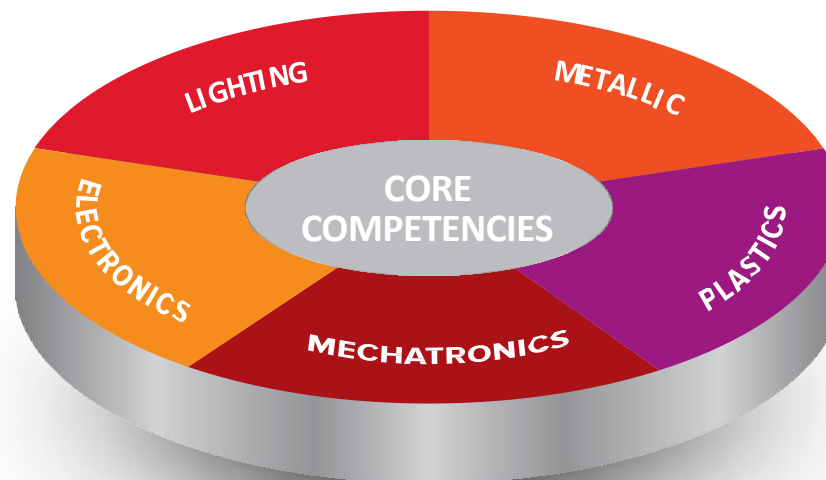
CORE COMPETENCIES

LIGHTING

- End-to-End Lighting - Complete Head & Rear Modules
- Wiring Harness, Control Cables, Main Wiring, Harness of EV 2w

ELECTRONICS

- HVAC Panels
- Switches & Sensors
- PCB /SMT
- Antenna Systems - Shark Fin, Low Frequency, Telematics Antenna, 5G & V2X
- Telematics - Hardware & Software



MECHATRONICS

- Transmission Products - Shift Towers, E-Actuators
- Gear Shifters - MT, AT, AMT, DCT, Mono stable GLSA, Cables, Rotary, E-shifter
- Oxygen Sensors

METALLIC

- Seat Structures
- 2/3-Wheeler Frame, Trailing Arm, Swing Arm

PLASTICS

- Air Filters, Urea Tanks, Plastic Fuel Tank, CAC ducts
- Vehicle Interior Systems & Components (IP Cockpit assembly)
- Kinematics Components - Interior & Exterior
- Integrated Plastic Modules

MANAGEMENT TEAM



DK Jain
Chairman Emeritus



Deepak Jain
Chairman & MD



Anmol Jain
Managing Director

Business Heads

Corporate Functions



Vishnu Johri
CEO-Lumax Industries



Vikas Marwah
CEO-Lumax Auto Technologies



Sanjay Bhagat
Business Head-Aftermarket Division



Sunil Koparkar
Managing Director-IAC India



Vineet Sethi
Business Head-Travel Domain



RB Ketkale
Executive Director - Manufacturing & Corporate Planning



Sanjay Mehta
Group Chief Finance Officer



Sanjeev Bhati
Group Chief Sourcing Officer



Naval Khanna
Head-Direct Taxation



Priyanka Sharma
Head- Corporate Communications & CSR



Abhinav Gera
Group Chief HR Officer



Nagaraju Nanjundaiah
Head - TPM & Sustainability

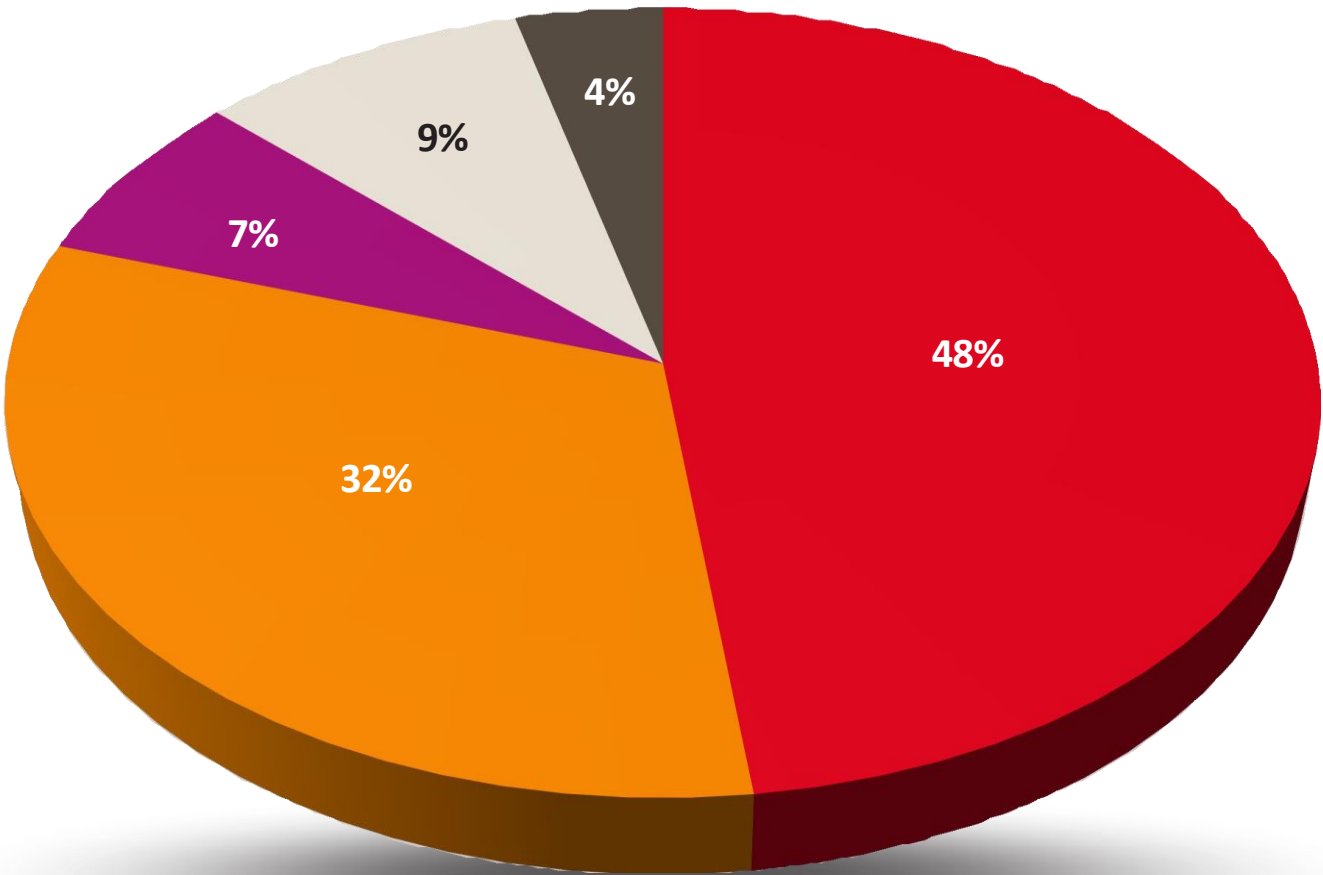


Internal Audit & Risk Assurance



IT & Digitization

LUMAX BRAND REVENUE SEGMENT WISE 2022-23



- Passenger Vehicle
- 2/3 Wheeler
- Aftermarket
- Commercial Vehicles
- Others

GROUP PURPOSE, VISION & VALUES



OUR GROUP PURPOSE

We deliver
pride
and
progress
with
positivity



OUR VISION

Building an **admired**
high performance
global organisation in
whom all stakeholders
have **absolute trust.**

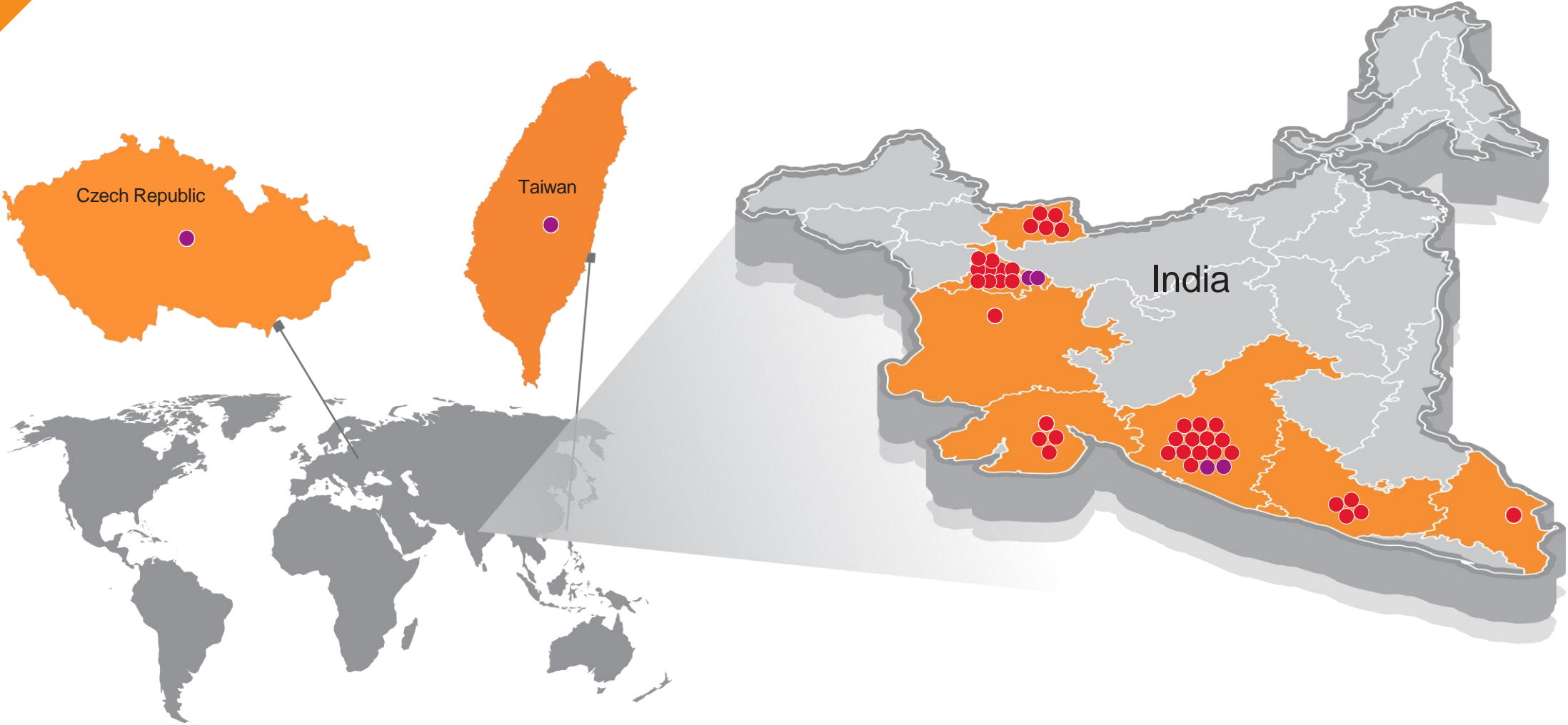


OUR VALUES

Respect
Integrity
Passion
Excellence



GROUP PRESENCE



● PLANTS ● R&D AND ENGINEERING CENTERS



RELATIONSHIP WITH DIVERSIFIED CUSTOMERS



Four Wheeler



Two Wheeler



Commercial Vehicle



Tractor/FES



RELATIONSHIP WITH DIVERSIFIED CUSTOMERS

Export



Tier 1



BUSINESS PHILOSOPHY - SUSTAINABILITY DRIVEN



BUSINESS PHILOSOPHY - SUSTAINABILITY DRIVEN



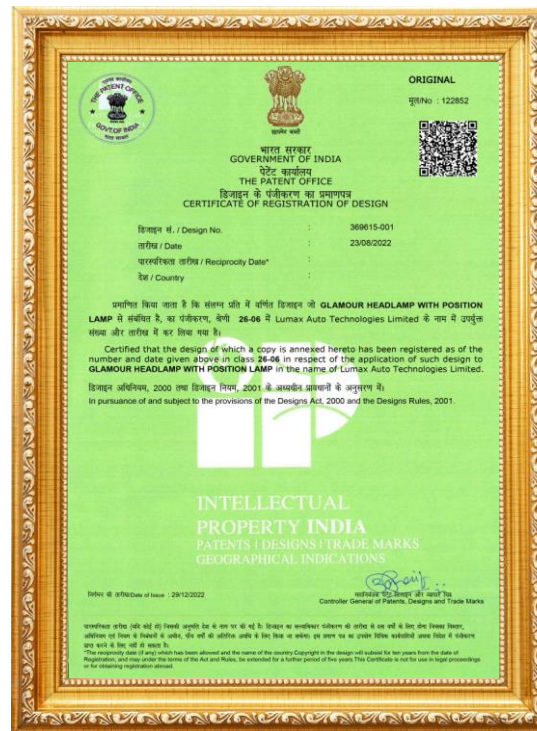
BUSINESS PHILOSOPHY - SUSTAINABILITY DRIVEN



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AWARDS



CORPORATE SOCIAL RESPONSIBILITY



THANK YOU