

LATL:CS:IP:2024-25

<b>BSE Limited</b> Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001	<b>National Stock Exchange of India Limited</b> Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051
<b>Security Code : 532796</b>	<b>Symbol : LUMAXTECH</b>

**Subject: Investor Presentation for the 2<sup>nd</sup> Quarter and Half Year ended September 30, 2024**

Dear Sir/Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 2<sup>nd</sup> Quarter and Half Year ended September 30, 2024.

The same shall also be made available on the website of the Company at [www.lumaxworld.in/lumaxautotech](http://www.lumaxworld.in/lumaxautotech).

This is for your information and records.

Thanking you,  
For **Lumax Auto Technologies Limited**

**Pankaj Mahendru**  
**Company Secretary & Compliance Officer**  
**ICSI Membership No. A28161**

Encl: As stated Above

# Lumax Auto Technologies Limited



**Q2 & H1FY25 Investor Presentation**

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# About Lumax Auto Technologies



Leading Auto Component Manufacturer having a Tier I relationship with all OEMs in India

9

Global JVs with market leaders in Gear Shifter Systems & Vehicle Interior Comfort Systems

12

Product Lines  
EV agnostic products

26

Manufacturing facilities located in six states, strategically positioned with proximity to customers

20+

Established, long-term relationships with prominent clients in the automotive sector

3

1 R&D & 2 Engineering centers with >350 engineers dedicated to continuous product development

575+

Channel partners for After-Market segment with more than 27,500 retail touch points

## Key Financial Parameters (FY24)

**Rs. 2,800+** crs

Revenue

**37%**

CAGR Revenue growth last 3 years

**>14%**

EBIDTA Margins

**>25%**

RoCE

**Rs. 400** crs

Free Cash

# Diversified Product Portfolio



## Advance Plastics



Cockpit & Consoles



Door Panels



Air Intake Systems



Urea & Plastic Fuel Tanks



Headliners



Trims



Louvers



Head Lamps



Tail Lamps



Front & Rear Fender

## Mechatronics



Power Window Switch



O2 Sensor



Telematics Control Unit



Shark Fin Antenna



Telematics Antenna



LF Antenna

## Structures & Control Systems



Gear Shifter



Control Housing



Monostable E-shifter



Smart Actuator



Shift Tower



Frames



Swing Arms



Seating Structures

## Aftermarket



Horn



Engine Oil



Lubricants



Wiper Blade



Filters



Gear Knob



Mirrors



Door Visor

And Many More...





# EV Agnostic Product Portfolio

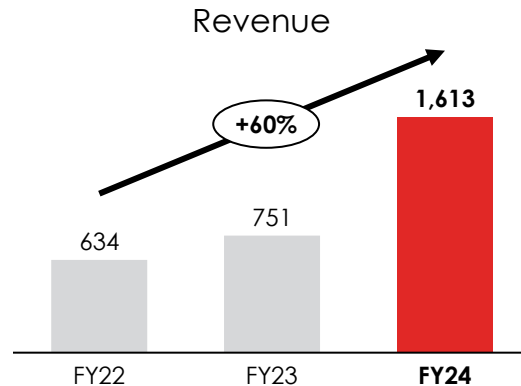


Segment	Product Categories	Products Lines	ICE	EV	Content per Vehicle (Rs.)
4W	Advance Plastics	Cockpits & Consoles	✓	✓	55K – 60K  <b>4X Growth</b> Last 5 years
		Headliners	✓	✓	
		Door Panels	✓	✓	
		Trims	✓	✓	
		Louvers	✓	✓	
		Air Intake Systems	✓	X	
		Tanks	✓	✓	
	Mechatronics	Power window switch	✓	✓	
		Telematics Control Unit	✓	✓	
		Antennas	✓	✓	
	Structures & Control Systems	Gear Shifters	✓	✓	
		Control Housing	✓	✓	
		Monostable E-shifters	✓	✓	
		Smart Actuator	✓	✓	
		Shift Tower	✓	✓	
		Seating Structures	✓	✓	
2W	Advance Plastics	Lamps	✓	✓	5K – 6K  <b>2X Growth</b> Last 5 years
		Fenders	✓	✓	
	Mechatronics	O2 Sensors	✓	✓	
		Structures & Control Systems	Frames	✓	
	Swing Arms		✓	✓	

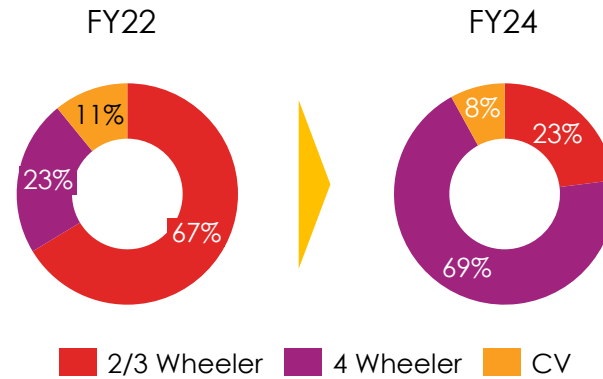
# Expanding presence with Spectrum of Solutions



## Advance Plastics



**60% CAGR Growth**



4-Wheeler share has increased from 23% in FY22 to **69%** in FY24

### Key Customers:

Bajaj, M&M, Tata, MG, Toyota, Volkswagen, HMSI, HCIL, Fiat, Skoda, Renault, Nissan, Hero, After Market

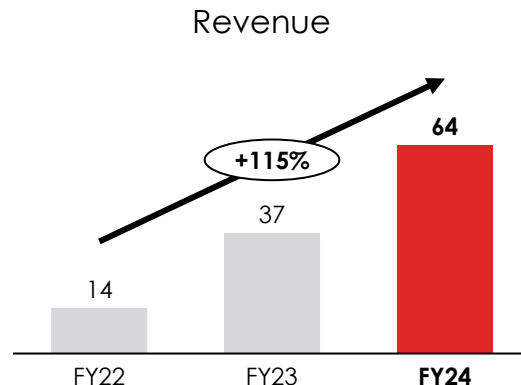
### Key Entities:

LATL  
IAC  
Lumax Cornaglia

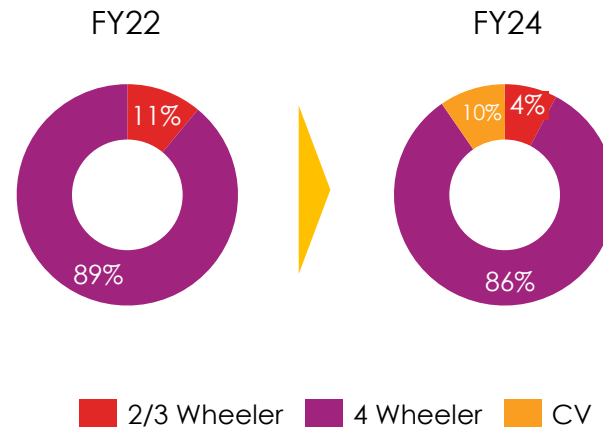
### Outlook

- Huge cross selling opportunities among existing customers and addition of new customer
- New products like interior lighting, Expansion tank, Roto Roof, PFT, De-Gasing etc
- New customer addition for lighting in FY24; expecting ramp up in current year
- Focus on penetration into LED lighting
- Order book of **~Rs. 650 crs**

## Mechatronics



**115% CAGR Growth**



### Key Customers:

MSIL, Honda, Toyota, Daimler

### Key Entities:

Lumax Alps  
Lumax Yokowo  
Lumax Ituran  
Lumax FAE

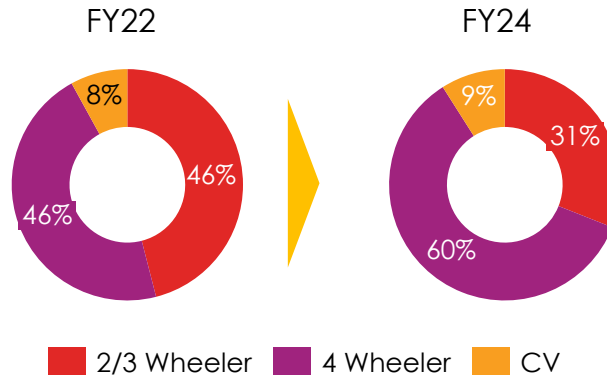
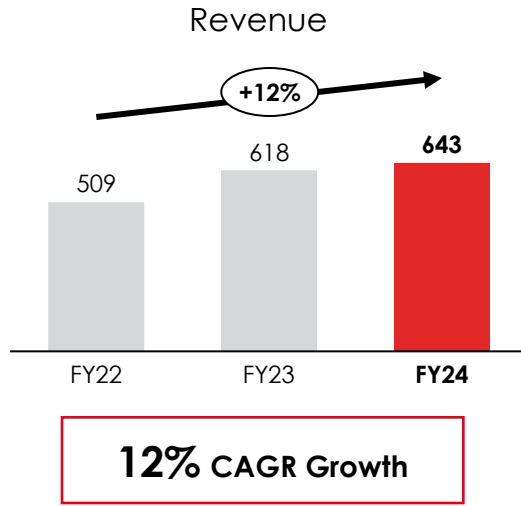
### Outlook

- Huge opportunity in terms of wallet share in new model launches
- Incremental wallet share among existing customers
- Addition of new customers & new product addition
- Order book of **~Rs. 175 crs**

# Expanding presence with Spectrum of Solutions



## Structures & Control Systems



4-Wheeler share has increased from 46% in FY22 to **60%** in FY24

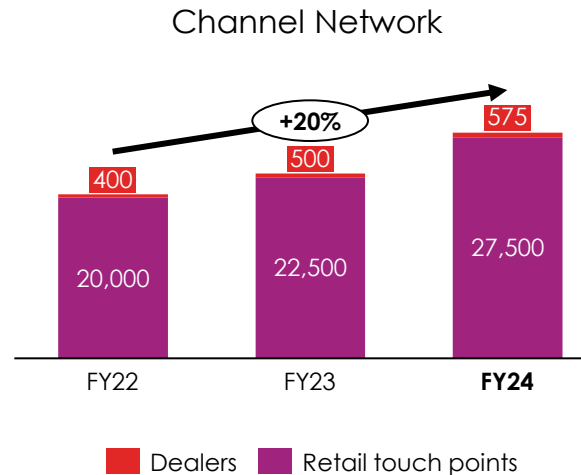
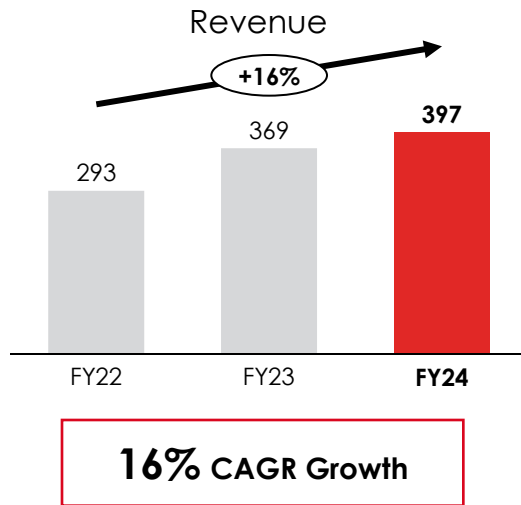
**Key Customers:**  
MSIL, M&M, Toyota, Tata, Honda, Daimler, Bajaj, Fiat, Piaggio

**Key Entities:**  
LATL  
Lumax Mannoh  
Lumax Jopp

### Outlook

- Increase in wallet share among existing customers
- Addition of new technology driven products
- Penetration into premium & EV segment
- Order book of **~Rs. 225 crs**

## After Market



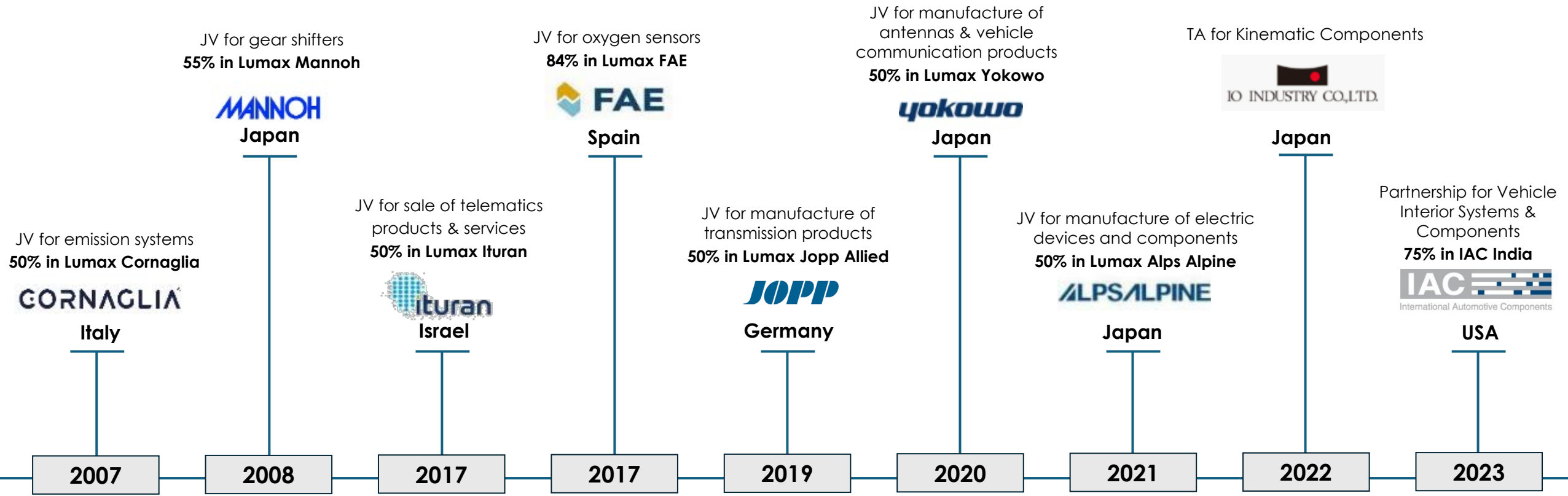
**Key Entities:**  
LATL

### Outlook

- Expansion of Channel network & Exports sales
- Addition of Product line



# Localization in collaboration with Global Partners



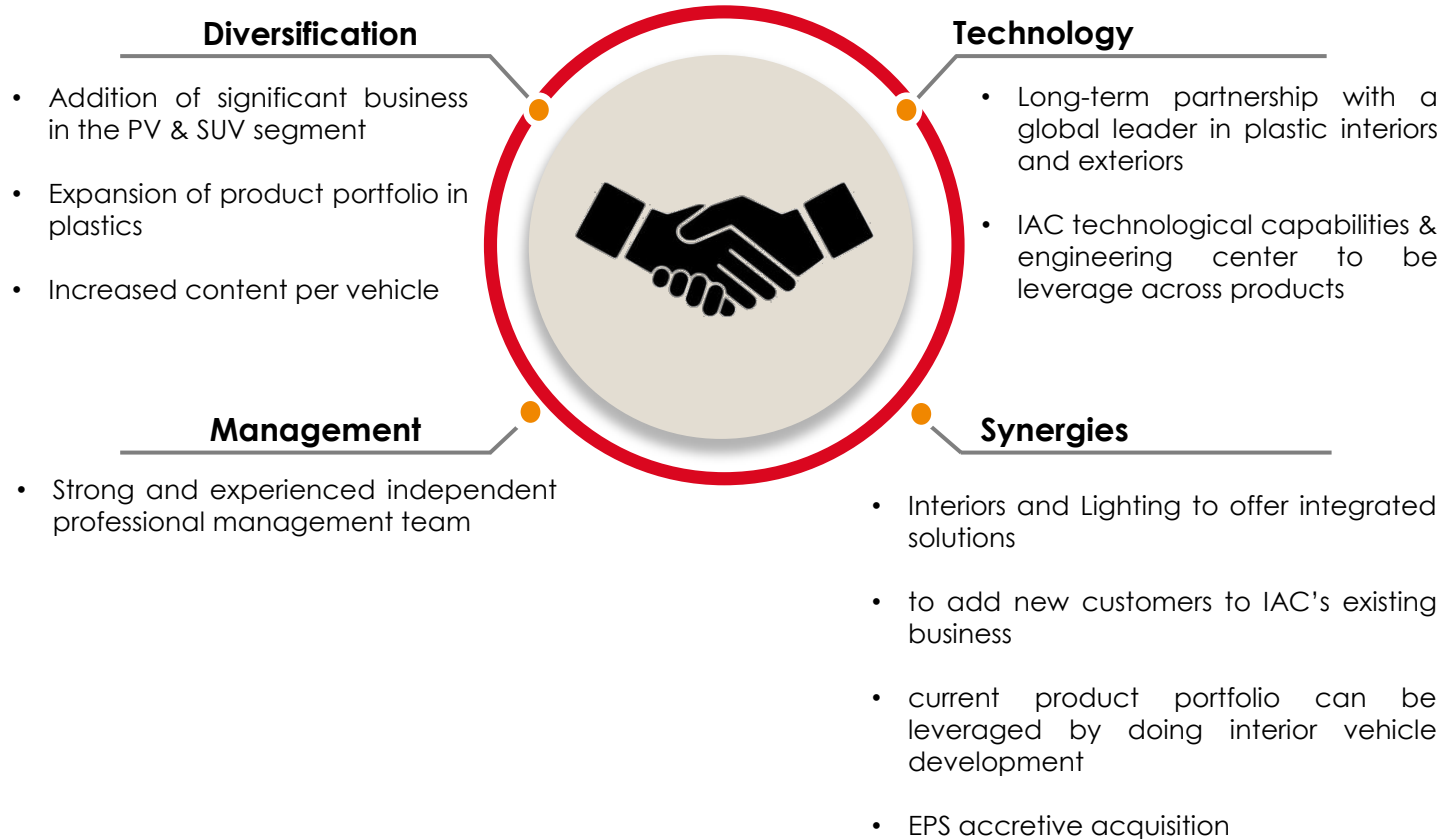
Enabling growth with Global Partnerships



# Acquisition of IAC India to unlock Growth Opportunities with Diversity



## Integration with LATL



## Technology & Engineering

110+ CAD & CAE Workstations

250+ Engineers & Designers

### Key Capabilities

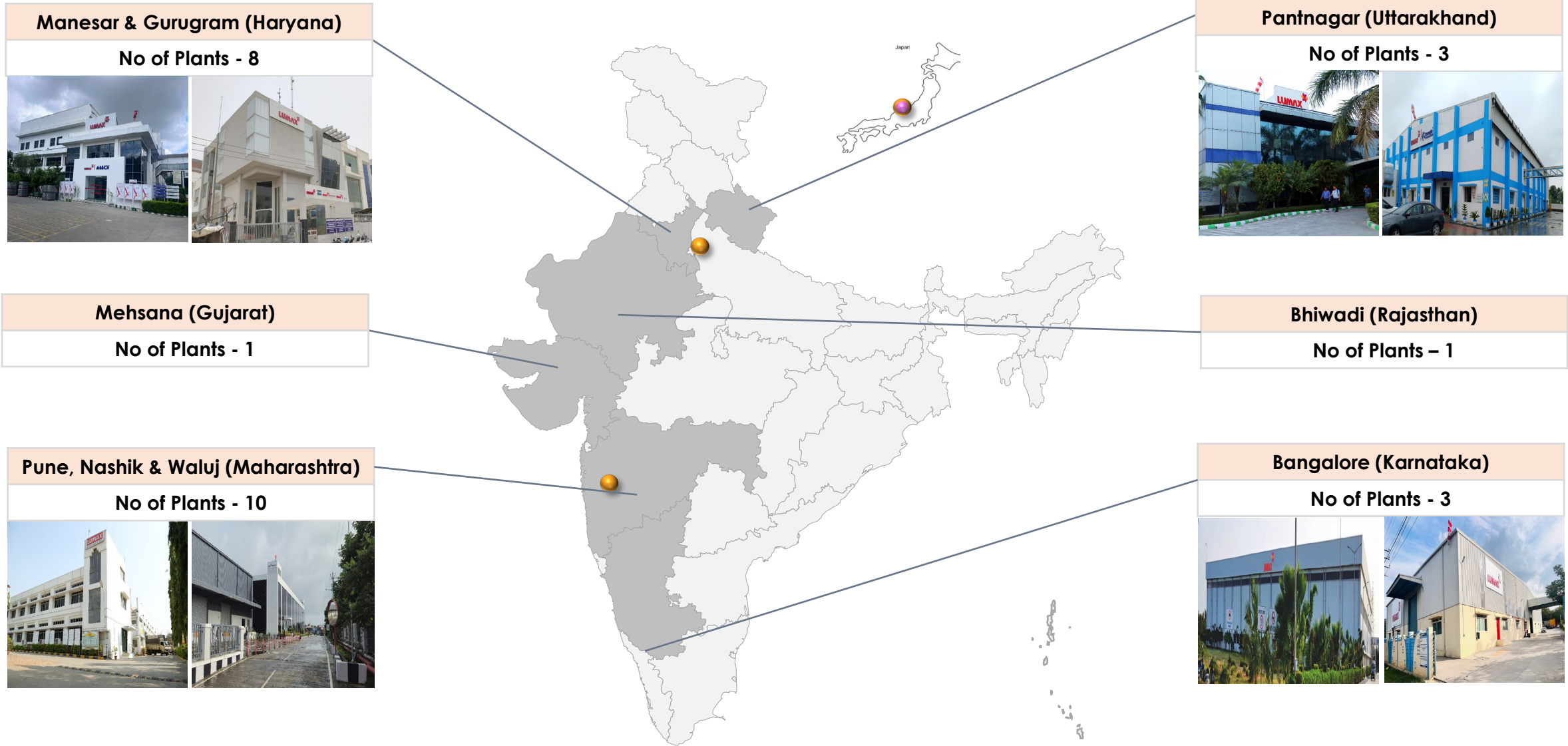
Product Design & Engineering | Dimensional Engineering | Product Development | Program Management | Tooling Development



Engineering department caters to all tool development requirements from its customers as well as from its global sister concerns

IAC is a leading manufacturer of **Interior components** to key automotive OEMs in India

# Strategic Manufacturing Locations in Proximity to Customers



**26 Plants in 6 States**

R&D Centre in Manesar  
 Engineering Centres in Pune

1 satellite office in Japan

Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

# Enhancing the Path to Innovation

Government certified in-house **R&D center and an Engineering Center**, indicating a strong commitment of developing Cutting-edge Technologies

To **integrate and inculcate R&D strengths** of global partners to leverage, develop, and manufacture locally according to the needs of the Indian market

**In-house** testing & validation facilities

**350+** Engineers for on-going product development

Joint Product Development & Designing capabilities for OEM's

Received One **PATENT** & Applied for **Six** more

Product Design and Engineering | Dimensional Engineering | Product Development | Program Management | Tooling Development





# Upholding excellence in Corporate Governance



## Board of Directors

Promoter Group



**Mr. Dhanesh Kumar Jain**  
Chairman

Over 50 years of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions



**Mr. Anmol Jain**  
Managing Director

He has held various positions in Industry associations - He was the National Coordinator of ACMA- YBLF from 2014-16. He was also the Chairman CII Haryana State Council in 2012-13 and has over 22 years of experience



**Mr. Deepak Jain**  
Director

He has undergone extensive training at Stanley Co. Limited, U.S.A. & Stanley Electric Co. Limited, Japan and has over 27 years of experience and also holds various industry positions



**Mr. Parag Chandulal Shah**

BS in Computer Engineering from Illinois and General Management Program from HBS having over 25 years of experience, including various Leadership positions at Mahindra Group



**Ms. Diviya Chanana**

Graduate & holds Diploma in Travel and Tourism having over 25 years of experience



**Mr. Arun Kumar Malhotra**

B.E Mechanical & MBA from IIM, Kolkata having over 30 years of experience



**Mr. A P Gandhi**

Mechanical Engineer from Birla Institute of Technology, Ranchi & Senior Management program from IIM having over 5 decades of experience

Independent Directors

# Visionary Leadership Team



**Mr. Vikas Marwah**  
**Chief Executive Officer**  
Experience: 30+ Years



**Mr. Sunil Koparkar**  
**Managing Director, IAC India**  
Experience: 30+ Years



**Mr. Sanjay Bhagat**  
**Head After Market**  
Experience: 30+ Years



**Mr. Sanjay Mehta**  
**Director & Group CFO**  
Experience: 30+ Years



**Mr. Ashish Dubey**  
**Chief Financial Officer**  
Experience: 30+ Years



**Mr. Pankaj Mahendru**  
**Company Secretary**  
Experience: 15 Years



# Our ESG Roadmap




RE 40	RE 70	RE 90	RE 100		
<ul style="list-style-type: none"> <li>✓ 100% ETP &amp; STP in all plants</li> <li>✓ Diversity ratio 10%</li> <li>✓ ISO 14001 &amp; ISO 45001 (EHS) in all plants</li> <li>✓ ISO 27001- Top 10 revenue plants</li> <li>✓ ISO 50001:2018 (EnMS)- 20% plants</li> </ul>	<ul style="list-style-type: none"> <li>✓ Advance Equipment installation for the reduction of fresh-water intake.</li> <li>✓ 5% reduction of Co2 (Supply chain partners)</li> <li>✓ Diversity ratio by 15%.</li> <li>✓ ISO 50001:2018 (EnMS)- 50% plants</li> <li>✓ ISO 27001- 50% plants</li> </ul>	<ul style="list-style-type: none"> <li>✓ 100% rain-water harvesting setup.</li> <li>✓ 10% reduction of Co2 (Supply chain partners)</li> <li>✓ Diversity ratio by 20%</li> <li>✓ ISO 50001:2018 (EnMS) in all plants</li> <li>✓ ISO 27001- in all plants &amp; offices</li> </ul>	<ul style="list-style-type: none"> <li>✓ 25% reduction of Co2 (Supply chain partners)</li> </ul>	<ul style="list-style-type: none"> <li>✓ 30% reduction of Co2 (Supply chain partners)</li> </ul>	<ul style="list-style-type: none"> <li>✓ 40% reduction of Co2 (Supply chain partners)</li> <li>✓ Diversity ratio by 25%</li> <li>✓ Inclusivity 5%</li> </ul>
FY24-25	FY25-26	FY26-27	FY27-28	FY28-29	FY29-30

## Lumax – Plant Carbon Neutrality Strategy



First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption

## Gender Diversity & Inclusivity

  
**18% Today** → **30% In next few years**

We believe in upskilling women and promote gender diversity





**Lumax Charitable Foundation, the CSR arm of Lumax, actively works on the 3 SDGs –**

- Quality Education, Good Health and Clean Water and Sanitation.
- Students in adopted government and low-income private schools are supported through various initiatives beyond school learning in terms of Life-skills, Career counselling and guidance
- Scholarship given to continue education, personal and menstrual hygiene aims to provide holistic learning experience
- The foundation also focuses on various health initiatives, including eye check-up and cataract surgeries, cancer awareness, screening and treatment interventions, juvenile diabetes for children from underserved communities and health check-ups in schools





# Celebrating Milestones with Awards & Accolades



LATL Bangalore - received "Best QCD Performance Award" at HMSI Annual Supplier Convention Held in Mumbai in March, 2024



LATL Pantnagar - received the esteemed Special Award for TPM Achievement from Japan Institute of Plant Maintenance (JIPM) in March 2024



LATL Chakan - received the esteemed Award for Excellence In Consistent TPM Commitment from Japan Institute of Plant Maintenance (JIPM) in March 2024



Mr. Vikas Marwah, CEO - Lumax Auto Technologies Limited for being recognized as the Business Leader of the Year at the ET Ascent Awards



IAC India won the Part design & development award at Maruti Suzuki Vendor Conference 2024 at Antalya - Turkey in May 2024



LATL Pune - team received BAL TPM Award in BAVA Convention, Pune in November 23



LMAT - Best Cost Cooperation in ISR2.0 Award at Annual Supplier Convention by HCI Supplier Club in February 2023



LMAT - two awards in categories - Inner parts Localisation and value Analysis at MSVC 2023 hosted by Maruti Suzuki India Ltd at Dubai in May 2023



LATL Bangalore - won the Bronze Award for Excellence in Manufacturing in March, 2023



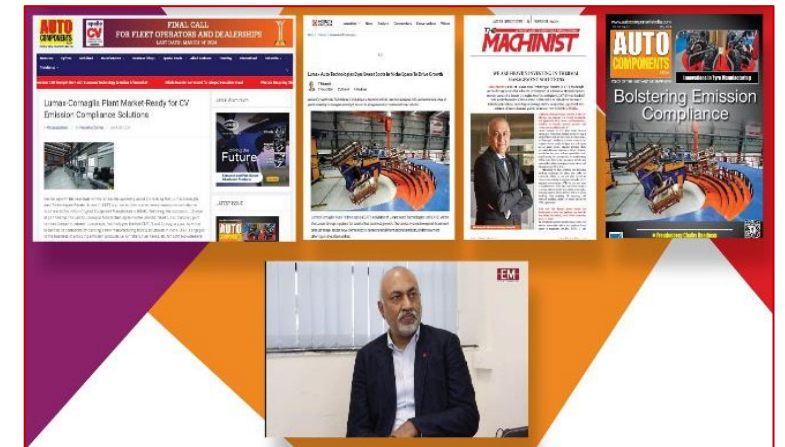
Lumax Alps Alpine received MSIL award for 'Quick Resolution of Market Feedback'



# Media Coverages & Visits



Mr. Anmol Jain, Managing Director



Mr. Vikas Marwah, CEO

**Q2 & H1FY25**  
**Operational & Financial**  
**Performance**



**Anmol Jain**  
Managing Director

**Commenting on the Q2 & H1FY25 performance of the company Mr. Anmol Jain, Managing Director for Lumax Auto Technologies Limited said,**

**"We are pleased to report a strong performance this quarter, with revenues reaching Rs. 842 crores, representing a growth of 20% compared to Q2FY24. Our EBITDA for the quarter stood at Rs. 118 crores, a growth of 18%, with EBITDA margins at 14%. On H1 basis too, we have demonstrated a robust revenue growth of 20% with margins standing at 14%.**

*This quarter saw a subdued performance mainly in the Passenger Vehicle segment, due to elections, heatwaves, and an uneven monsoon across the country. Inventory levels for passenger vehicles remained elevated during the quarter. On a positive side, the festive season has seen a demand recovery across segments, as reflected in the monthly OEM figures."*

*At Lumax, we have built enduring relationships with OEMs, and we are confident in our ability to expand our market share and enhance our kit value. Our strong technological advantage, driven by collaborations with global automotive ancillary leaders, positions us well to deliver increased value and innovation to our customers.*

*With the announcement of acquiring the majority stake of Green Fuel's renewable energy business, we are expanding our portfolio and are confident in seamlessly integrating this business with Lumax. This acquisition aligns with our strategic goals, and we anticipate significant synergies that will drive long-term value and growth for our stakeholders.*

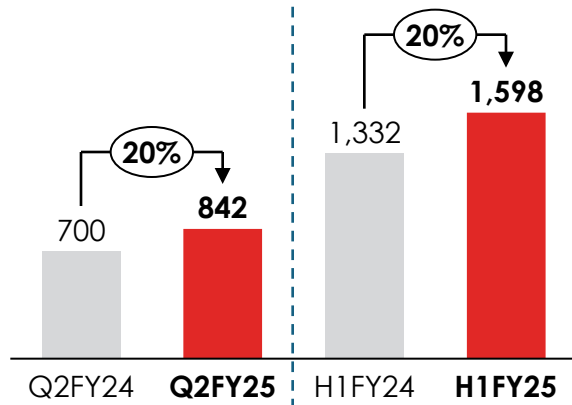
*We are optimistic about the year ahead, as we anticipate improved market visibility and a revival in demand, bolstered by upcoming product launches. These factors position us well for sustained growth and continued success."*



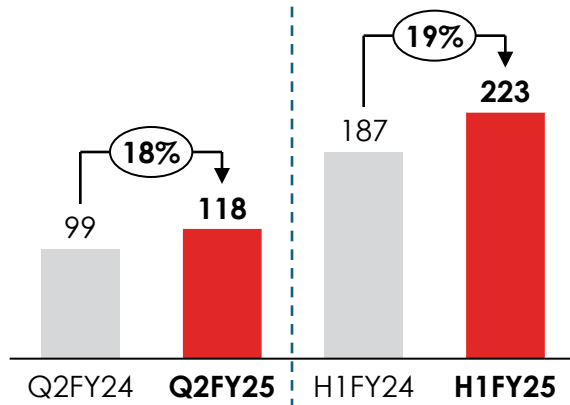
# Q2 & H1FY25 – Financial Snapshot



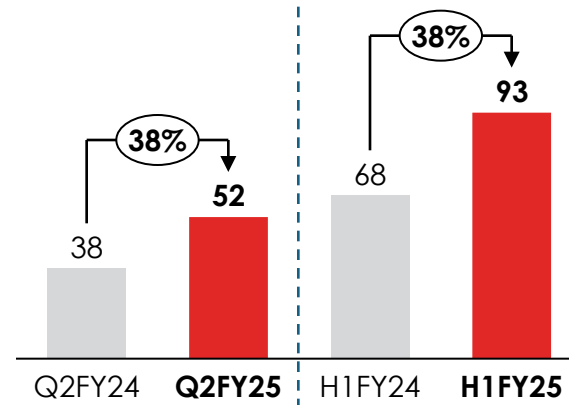
Revenue (Rs. In Crs)



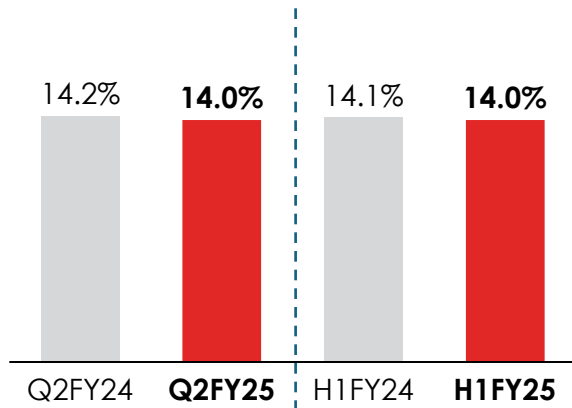
EBIDTA (Rs. In Crs)



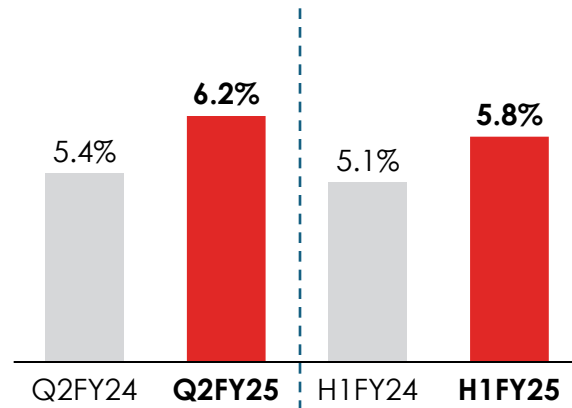
PAT before MI (Rs. In Crs)



EBIDTA Margin (%)



PAT Margin (%)



\*Includes IAC financials in Q2FY24 and Q2FY25 with Revenue of Rs 218 crore and Rs 282 Cr along with EBITDA of Rs 40 cr and Rs 45 Cr respectively and H1FY24 and H2FY25 includes Revenue of Rs 419 Cr and Rs 498 Cr with EBITDA of Rs 77 Cr and Rs 87 Cr respectively

# H1FY25 – Product Category Wise Revenue Performance

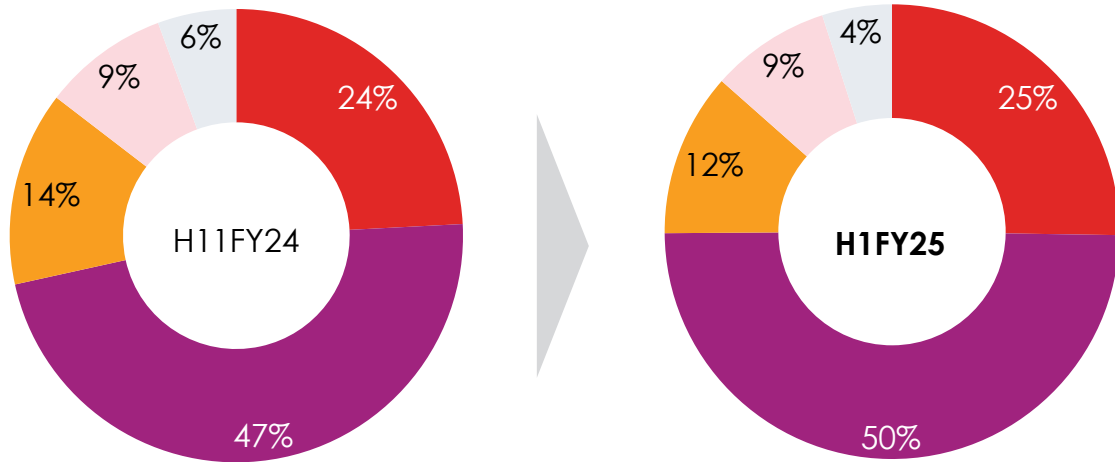


	H1FY24	H1FY25	Y-o-Y (%)	Percentage of Total Revenue
Advance Plastic	775	907	17%	57%
Mechatronics	26	46	76%	3%
Structures & Control Systems	306	338	11%	21%
Aftermarket	183	187	2%	12%
Others	41	119	191%	7%
<b>Total</b>	<b>1,332</b>	<b>1,598</b>	<b>20%</b>	<b>100%</b>

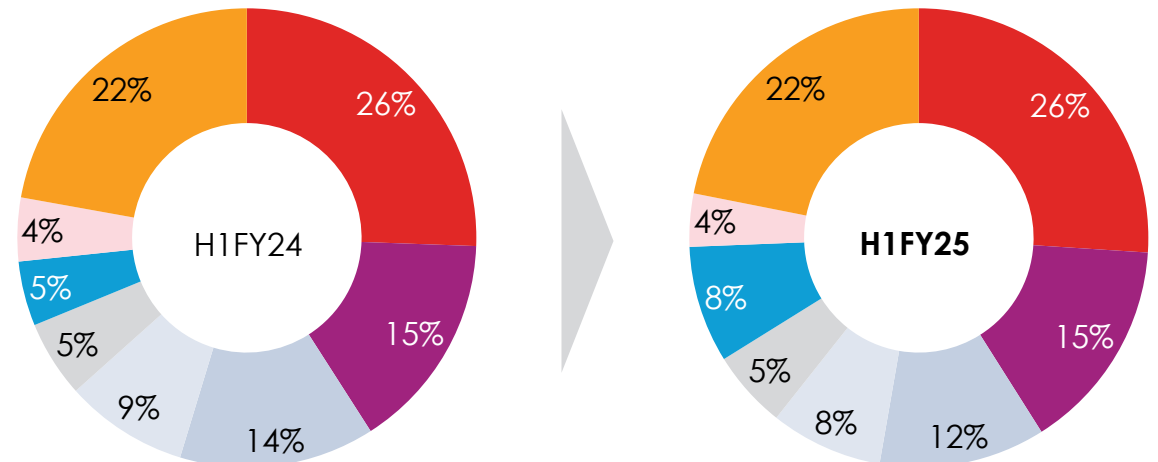
# H1FY25 – Segment & Customer wise Performance



Segment Wise Revenue



Customer Wise Revenue



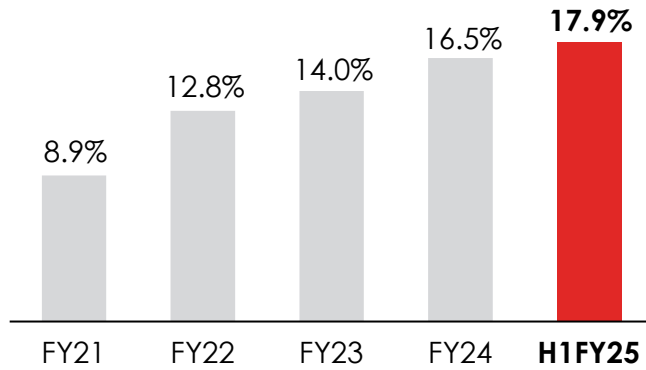
■ 2/3 Wheeler 
 ■ PV 
 ■ After Market 
 ■ CV 
 ■ Others

■ M&M 
 ■ After Market 
 ■ HMSI 
 ■ TATA 
 ■ Bajaj 
 ■ MSIL 
 ■ LIL 
 ■ Others (Misc)

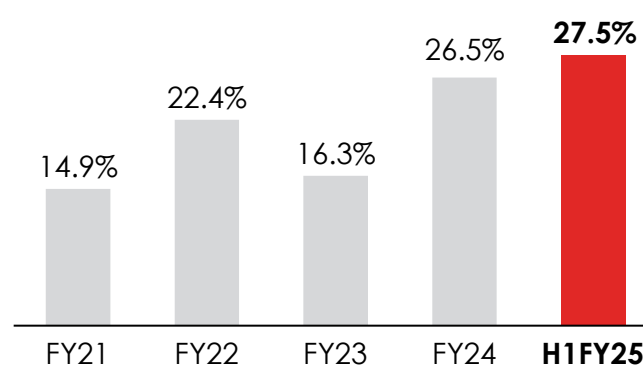
# Key Consolidated Ratios



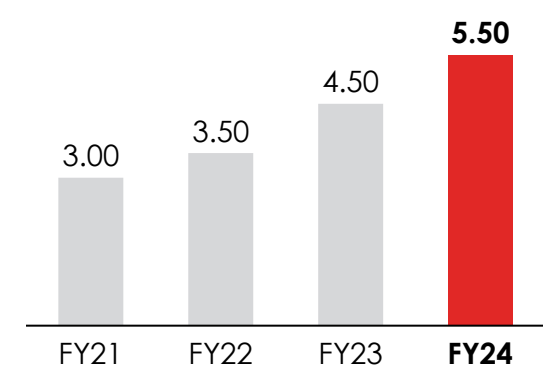
RoE



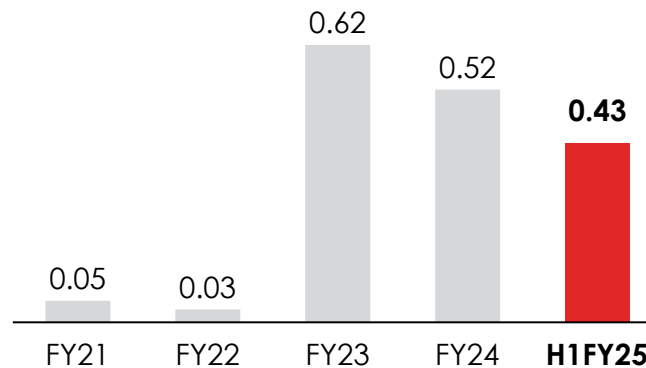
RoCE



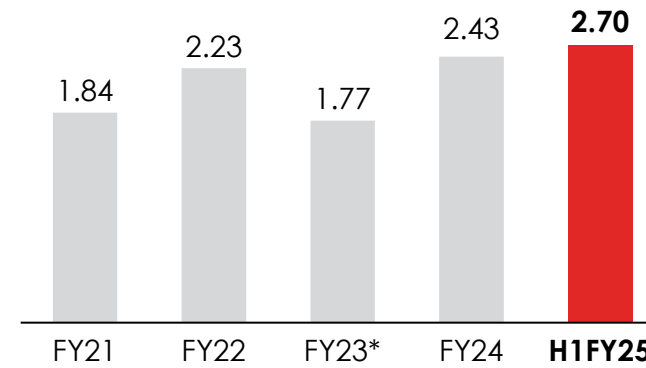
Dividend Per Share



Long Term Debt / Equity



Asset Turns (x)



\*Dip in Asset turns on account of acquisition of IAC in Q4FY23

# Consolidated Profit & Loss Statement\*



Particulars (Rs. in Crores.)	Q2FY25	Q2FY24	Y-o-Y	Q1FY25	Q-o-Q	H1FY25	H1FY24	Y-o-Y
<b>Revenue</b>	<b>842.2</b>	<b>700.2</b>	<b>20%</b>	<b>755.9</b>	<b>11%</b>	<b>1,598.2</b>	<b>1,331.9</b>	<b>20%</b>
Raw Material Consumption	542.0	443.6		480.5		1,022.5	846.9	
Employee Expenses	113.9	93.7		107.8		221.8	177.4	
Other Expenses	84.2	72.8		79.5		163.7	137.3	
Other Income	15.4	9.2		17.4		32.8	17.2	
<b>EBITDA</b>	<b>117.6</b>	<b>99.3</b>	<b>18%</b>	<b>105.5</b>	<b>11%</b>	<b>223.0</b>	<b>187.5</b>	<b>19%</b>
<b>EBITDA %</b>	<b>14.0%</b>	<b>14.2%</b>		<b>14.0%</b>		<b>14.0%</b>	<b>14.1%</b>	
Depreciation	29.2	30.1		29.5		58.8	59.3	
Finance Cost	18.5	16.1		19.4		38.0	31.8	
<b>Profit Before Tax</b>	<b>69.8</b>	<b>53.1</b>	<b>31%</b>	<b>56.5</b>	<b>23%</b>	<b>126.3</b>	<b>96.4</b>	<b>31%</b>
Tax	18.0	15.6		14.9		32.8	28.8	
<b>Profit After Tax (Before Minority Interest)</b>	<b>51.8</b>	<b>37.6</b>	<b>38%</b>	<b>41.7</b>	<b>25%</b>	<b>93.5</b>	<b>67.7</b>	<b>38%</b>
Minority Interest	8.9	10.2		10.0		18.9	18.1	
<b>Profit After Tax (After Minority Interest)</b>	<b>43.0</b>	<b>27.4</b>	<b>57%</b>	<b>31.7</b>	<b>36%</b>	<b>74.6</b>	<b>49.5</b>	<b>51%</b>
<b>PAT Margin%</b>	<b>5.1%</b>	<b>3.9%</b>		<b>4.2%</b>		<b>4.7%</b>	<b>3.7%</b>	
<b>EPS (In INR)</b>	<b>6.30</b>	<b>4.02</b>		<b>4.65</b>		<b>10.94</b>	<b>7.27</b>	

\*Includes IAC financials in Q2FY24, Q1FY25 and Q2FY25 with Revenue of Rs 218 Cr, 216 Cr and Rs 282 Cr along with EBITDA of Rs 40 Cr, 41 Cr and Rs 45 Cr respectively and H1FY24 and H2FY25 includes Revenue of Rs 419 Cr and Rs 498 Cr with EBITDA of Rs 77 Cr and Rs 87 Cr respectively

# Balance Sheet



ASSETS (Rs. in Crores.)	Sep-24	Mar-24
<b>Non-current assets</b>		
Property, plant and equipment	570.5	575.5
Capital work-in-progress	70.1	35.8
Investment Property	22.6	22.9
Right-to-use asset	121.2	124.1
Goodwill	93.7	93.7
Intangible assets	186.6	197.8
<b>Financial assets</b>		
Investments	165.6	155.8
Loans	0.5	0.6
Others	33.4	29.8
Income Tax Assets	18.8	13.6
Other non-current assets	38.4	29.0
Deferred Tax Assets (net)	2.0	2.4
<b>Sub-total - Non-Current Assets</b>	<b>1,323.4</b>	<b>1,281.0</b>
<b>Current assets</b>		
Inventories	307.8	248.8
<b>Financial assets</b>		
Loans	5.0	1.2
Investments	270.5	250.0
Trade receivables	631.4	585.4
Cash and cash equivalents	82.7	51.0
Bank balances other than Cash	15.0	24.1
Other Financial Assets	52.9	53.8
Other current assets	132.8	103.4
<b>Sub-total - Current Assets</b>	<b>1,498.2</b>	<b>1,317.8</b>
<b>TOTAL - ASSETS</b>	<b>2,821.6</b>	<b>2,598.8</b>

EQUITY & LIABILITIES	Sep-24	Mar-24
<b>Equity</b>		
Equity Share capital	13.6	13.6
Non-Controlling Interest	240.3	223.7
Other equity	821.6	776.0
<b>Sub-total - Shareholders' funds</b>	<b>1,075.6</b>	<b>1,013.3</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>		
<b>Financial liabilities</b>		
Borrowings	202.0	321.7
Lease Liability	106.8	110.9
Provisions	2.8	2.7
Employee benefit liabilities	12.8	12.0
Deferred tax liabilities (net)	29.5	27.8
<b>Sub-total - Non-current liabilities</b>	<b>354.0</b>	<b>475.0</b>
<b>Current liabilities</b>		
<b>Financial liabilities</b>		
Borrowings	436.9	358.6
Lease Liability	22.3	18.8
Trade payables	598.5	485.8
Other financial liabilities	112.0	68.7
Employee benefit liabilities	23.3	19.9
Other current liabilities	194.5	158.5
Current tax liabilities	4.5	0.2
<b>Sub-total - Current liabilities</b>	<b>1,392.0</b>	<b>1,110.5</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>2,821.6</b>	<b>2,598.8</b>



# Cashflow Statement



Particulars (Rs. in Crores.)	H1FY25	H1FY24
PBT	126.3	96.4
Adjustments	65.4	75.4
Operating profit before working capital changes	191.7	171.8
Changes in working capital	-9.1	-23.3
Cash generated from operations	182.6	148.5
Direct taxes paid (net of refund)	-32.5	-35.9
<b>Net Cash from Operating Activities</b>	<b>150.2</b>	<b>112.7</b>
<b>Net Cash from Investing Activities</b>	<b>-29.0</b>	<b>-115.2</b>
<b>Net Cash from Financing Activities</b>	<b>-89.4</b>	<b>-16.7</b>
Net Change in cash and cash equivalents	31.7	-19.2
Opening Cash Balance	51.0	74.6
<b>Closing Cash Balance</b>	<b>82.8</b>	<b>55.4</b>

# Annexures

# Strong JV Partners



**IAC India**

**Mannoh**

**Cornaglia**

**Alps Alpine**

**Products**

Vehicle Interior Systems & Components

Shift levers (AT and MT), Spare wheel carriers, Forged cutting products

Air filters, Plastic fuel tanks, and Urea tank

Electric devices and components

**No of Plants**

**5**

**3**

**2**

**1**

**Key Customers**

M&M & MSIL

MSIL, M&M, Toyota, TATA, Honda, Daimler

Tata, Toyota, Volkswagen, FIAT, M&M, MG

MSIL

**Order Book**

Rs 500 Crores

Rs 60 crores

Rs 60 crores

Rs 110 crores

**Key Financials (FY24)  
(crs)**

Revenue	EBITDA	PAT
886	176	61

Revenue	EBITDA	PAT
353	61	39

Revenue	EBITDA	PAT
157	28	13

Revenue	EBITDA	PAT
31	3	1

**Shareholding (%)**

**75%**

**55%**

**50%**

**50%**

# Strong JV Partners



	Ituran	Yokowo	JOPP	FAE																								
Products	Telematics	Antennas & other vehicle communication products	Control Housing, Monostable E-shifters, Smart Actuator, Shift Tower	Oxygen Sensors																								
No of Plants	1	1	1	1																								
Key Customers	Daimler	HCIL, Toyota	M&M & MSIL	M&M																								
Order Book	-	Rs 35 crores	Rs 55 crores	Rs 30 crores																								
Key Financials (FY24) (crs)	<table border="1"> <tr> <td>Revenue</td> <td>EBITDA</td> <td>PAT</td> </tr> <tr> <td>20</td> <td>3</td> <td>2</td> </tr> </table>	Revenue	EBITDA	PAT	20	3	2	<table border="1"> <tr> <td>Revenue</td> <td>EBITDA</td> <td>PAT</td> </tr> <tr> <td>11</td> <td>-3</td> <td>-4</td> </tr> </table>	Revenue	EBITDA	PAT	11	-3	-4	<table border="1"> <tr> <td>Revenue</td> <td>EBITDA</td> <td>PAT</td> </tr> <tr> <td>8</td> <td>-3</td> <td>-3</td> </tr> </table>	Revenue	EBITDA	PAT	8	-3	-3	<table border="1"> <tr> <td>Revenue</td> <td>EBITDA</td> <td>PAT</td> </tr> <tr> <td>3</td> <td>-0.4</td> <td>-4</td> </tr> </table>	Revenue	EBITDA	PAT	3	-0.4	-4
Revenue	EBITDA	PAT																										
20	3	2																										
Revenue	EBITDA	PAT																										
11	-3	-4																										
Revenue	EBITDA	PAT																										
8	-3	-3																										
Revenue	EBITDA	PAT																										
3	-0.4	-4																										
Shareholding (%)	50%	50%	50%	84%																								

# About DK Jain Group

## Our Vision

Building an admired high performance **Global Organization** in whom all stakeholders have absolute trust

## Our Purpose

We deliver **Pride and Progress with Positivity**

## Our Values

**Respect**      **Integrity**  
**Passion**      **Excellence**

## About DK Jain Group

7

Presence over **Seven Decades**

**Leader** in Automotive Lighting, Gear Shifters & Vehicle Interior Solutions



**15 Entities** in 7 States  
**1 Overseas Entity** in Czech Republic

**38 Manufacturing Facilities** across India



**6 Engineering Centers** in India, Taiwan & Czech Republic

Over **12,000 Employees**



Long standing **OEM Relationships**

# Lumax Group - Two Listed Entities



## Lumax Auto Technologies

### Partnerships & JV's

- ✓ Cornaglia – Italy
- ✓ Mannoh – Japan
- ✓ Ituran – Israel
- ✓ FAE – Spain
- ✓ YOKOWO - Japan
- ✓ JOPP - Germany
- ✓ Alps Alpine – Japan
- ✓ IAC - USA



## Lumax Industries

### Partnerships & JV's

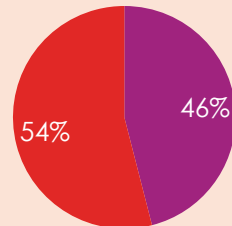
- ✓ Stanley – Japan
- ✓ SL Corporation - Korea

## Product Segments

- Advance Plastic
- Mechatronics
- Structures & Control Systems
- Aftermarket

## Group Revenues

- Lumax Industries
- Lumax Auto Technologies



**FY24**  
**Rs. 5,732 Crores**

## Product Segments

- End-to-end Automotive Lighting Solutions
- HVAC Panels and other electronic components

**For further information, please contact:**

## Company



**Lumax Auto Technologies Limited**  
CIN: L31909DL1981PLC349793

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## Investor Relations



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