



Taking new roots to
GROWTH
Annual Report 2011-2012



Chairman's Message

Dear Shareholder Friends,

The last financial year 2011-12 has been an extremely challenging year, with the effects of the tsunami and earthquake in Japan, floods in Thailand, increase in rate of borrowings, slowdown of the Indian economy, devaluation of the Indian rupee, and the list can go on. All these factors had an adverse impact on the automotive industry.

I believe such challenges are short term, however principally the Indian Automobile Industry has a good future. As per the Report of the Working Group on Automotive Sector for the 12th Five year plan (2012-17), the automotive industry would require an incremental investment of around Rs. 1,90,000 crore, hence the Auto Component Industry would grow substantially in times to come.

Against all odds during the year 2011-12, the Indian Automobile Industry registered a growth of 13.83%, which was mainly driven by 27.36% growth in Light Commercial Vehicle and 14.16% growth in Two Wheelers, while the passenger vehicle segment saw a muted growth of 4.66%.

In this backdrop, your Company registered a growth of 20% in topline, on consolidated basis in FY 2011-12 to Rs. 7,514.84 million. The profit after tax of your Company has grown to Rs. 507.27 million registering a growth of 11.45%, on consolidated basis over the previous year.

I am pleased to inform you that your company has entered into a new business of Electronic Manufacturing by setting up of State-of-the-art Surface Mounted Technology (SMT) line. This will primarily cater for all our Light Emitting Diodes (LED) based Printed Circuit Board (PCB) assemblies requirements for Auto lamps, LED Destination boards and venturing into non-Auto fields. In addition, the Company is also in the process of setting up new Robotic Frame Welding plant in Waluj, Aurangabad. With this robotic line 75% welding work will be done through robo, which will result into 70% less dependency on skilled manpower. The said facility is expected to become operational by the next year.

I must share that the business plans made by our units for this year are challenging but I have no doubt that we shall exceed all targets.

Your Company is already taking part in CSR activities through its various programmes. For effective implementation and providing a roadmap to its CSR objectives, Lumax has formed a Trust in October, 2011 namely 'Lumax Charitable Foundation' for contributing in the economic and social development of communities and geographical areas.

In the end, I would like to thank all the employees of Lumax for their unconditional support, especially in tough times and to you for being with us through thick and thin. We remain committed towards enhancing our shareholders value.

D. K. Jain
Group Chairman

BOARD OF DIRECTORS

Mr. D. K. Jain
Mrs. Usha Jain
Mr. Anmol Jain
Mr. Manmohan Sachdev
Mr. Sandeep Dinodia
Mr. A. V. Alexander
Mr. Dhiraj Dhar Gupta

(Chairman)
(Managing Director)
(Director)
(Independent Director)
(Independent Director)
(Independent Director)
(Independent Director)

FINANCE HEAD

Mr. Ashish Dubey

REGISTRAR & SHARE TRANSFER AGENT

Big Share Services Pvt. Ltd.
E/2, Ansa Industrial Estate, Saki Vihar Road, Sakinaka,
Andheri (E) Mumbai - 400 072.
E-mail info@bigshareonline.com

COMPANY SECRETARY

Ms. Swapnal B. Pawar

AUDITORS

D. R. Barve & Company
Chartered Accountants
461/1, Sadashiv Peth,
Tilak Road, Pune - 411030

REGISTERED OFFICE

Plot No. 70, Sector 10
PCNTDA, Bhosari, Pune
Maharashtra - 411026
E-mail: shares@lumaxautotech.com
Website: www.lumaxautotech.com

BANKERS

Corporation Bank
HDFC Bank Ltd.
ICICI Bank
Royal Bank of Scotland N.V.
State Bank of India
Syndicate Bank

WORKS

- 1) Plot No. 70, Sector-10, PCNTDA, Bhosari, Pune, Maharashtra
- 2) W-230-E, 'S' Block, M.I.D.C. Bhosari, Pune, Maharashtra
- 3) Gat No. 156/1, Mahalunge, Chakan, Pune, Maharashtra
- 4) Plot No. 54/8, D-II, Block-2, M.I.D.C. Chinchwad, Pune, Maharashtra
- 5) W-28, M.I.D.C., Waluj, Industrial Area Aurangabad, Maharashtra
- 6) A-8, M.I.D.C., Waluj, Industrial Area Aurangabad, Maharashtra
- 7) Khasra No 817/73, Mauza - Moginand, Tehsil - Nahan, District- Sirmour, Himachal Pradesh
- 8) B-85, Mayapuri Industrial Area, Phase-I, New Delhi (Marketing Division)
- 9) Plot No. 165, Sector-5, IMT Manesar, Gurgaon, Haryana
- 10) G-1, Ranjangaon Industrial Area, Tal. Shirur, Pune, Maharashtra.*
- 11) K- 76, Waluj M.I.D.C. Area, Aurangabad, Maharashtra. **

* Under Construction

** Will be Operational in FY 2012-13

31st Annual Report 2011-2012

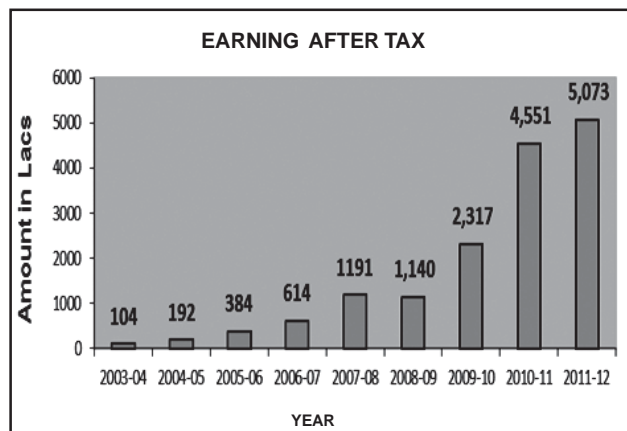
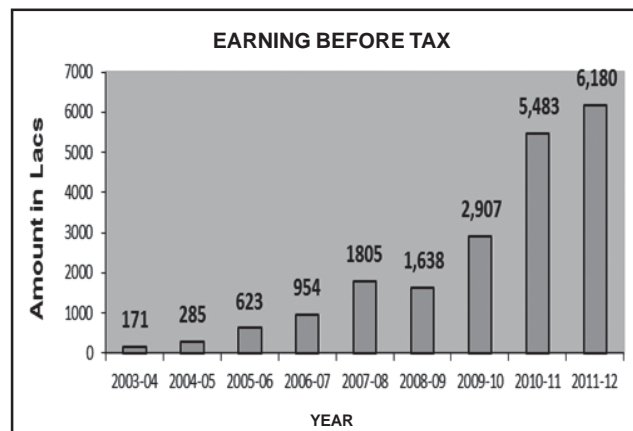
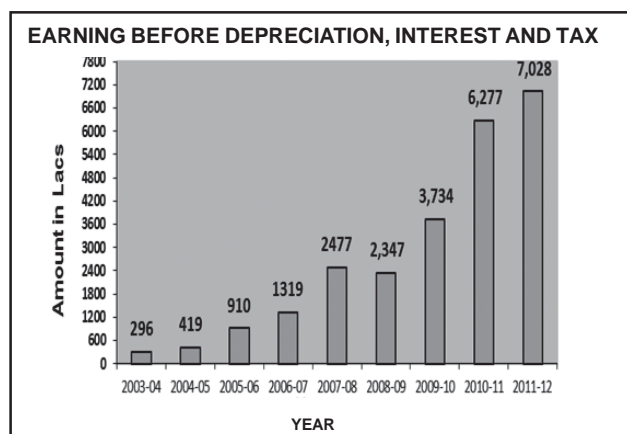
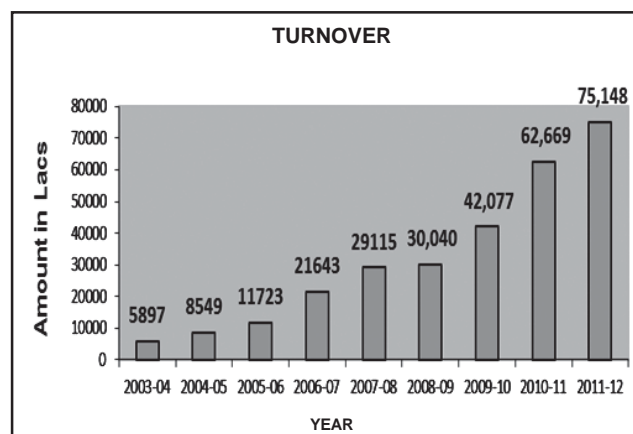
CONTENT	PAGE NO.
Financial Data at a Glance	3
Graphs.....	3
Directors' Report & Annexures	4-29
Auditors' Report on Accounts	30-32
Balance Sheet	33
Profit & Loss Account	34
Cash Flow Statement	35
Notes to Financial Statement.....	36-58
 CONSOLIDATED	
Auditors' Report on Consolidated Accounts.....	59
Balance Sheet	60
Profit & Loss Account	61
Cash Flow Statement	62
Notes to Consolidated Financial Statement	63-84
Notice of AGM	85-88
Attendance Slip.....	90

ANNUAL GENERAL MEETING ON FRIDAY 24TH AUGUST, 2012

FINANCIAL DATA AT A GLANCE

(₹ in Lacs)

PARTICULARS	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06	2004-05	2003-04
Net Sales	75,148	62,669	42,077	30,040	29,115	21,643	11,723	8,549	5,897
Growth (%)	20	49	40	3	35	85	37	45	46
Other Income	478	400	96	70	104	26	15	13	10
Total Income	75,626	63,069	42,173	30,110	29,219	21,668	11,739	8,563	5,907
Earning Before Depreciation, Interest, Tax and Appropriations	7,028	6,277	3,734	2,347	2,477	1,319	910	419	296
% to Net Sales	9.35	10.01	8.87	7.81	8.50	6.09	7.76	4.90	5.01
Earning Before Tax (EBT)	6,180	5,483	2,907	1,638	1,805	954	623	285	171
Earning After Tax (EAT)	5,073	4,551	2,317	1,140	1,191	614	384	192	104
Equity Share Capital	1,363	1,363	1,163	1,163	1,163	1,163	714	344	344
Earning Per Share (EPS) ₹	37.21	35.23	19.71	9.80	10.24	6.90	7.57	55.91	30.30
Dividend (%)	60	60	40	15	15	15	30	20	15
Net Worth	18,277	14,154	8,190	6,378	5,436	4,482	1,327	481	359



Note: Figures for Financial Year 2009-10 onwards include results of 50% Joint Venture Company - Lumax Cornaglia Auto Technologies Pvt. Ltd. and Figures from Financial Year 2005-06 onwards are on consolidated basis.

DIRECTORS' REPORT

To The Members,

It is a great privilege for your Directors to present the 31st Annual Report on the business and operations together with Audited Balance Sheet and Statement of Profit & Loss of your Company for the year ended March 31, 2012.

FINANCIAL RESULTS

Your Company's performance during the year as compared with the previous year is summarized below:

PARTICULARS	2011 - 12	2010 - 11
Sales (Net of Excise Duty)	4,377.88	<u>3,408.05</u>
Gross Profit (GP)	376.11	<u>300.21</u>
(-) Finance Expenses	3.43	<u>5.20</u>
(-) Depreciation	31.58	<u>27.44</u>
Profit Before Taxation (PBT)	341.10	<u>267.58</u>
(-) Provision for Taxation & Deferred Tax	106.82	<u>88.60</u>
Profit After Tax (PAT)	234.28	<u>178.99</u>
(+) Balance in the Statement of P&L b/f	84.49	<u>18.50</u>
Profit for Appropriation	318.77	<u>197.49</u>
Appropriation :		
Proposed Equity Dividend	81.79	<u>81.79</u>
Tax on Dividend	13.27	<u>13.27</u>
Transfer to General Reserve	23.50	<u>17.94</u>
Balance retained in the Statement of P&L	200.21	<u>84.49</u>
	318.77	<u>197.49</u>

(₹ in Million)

DIVIDEND

Keeping in view of the remarkable financial performance during the year under review as also the philosophy of your Company to reward its shareholders, the Board of Directors are pleased to recommend a Dividend of 60% (₹ 6/- per equity share) for the Financial Year 2011-2012 (₹ 6 per share for the previous year). The total amount of Dividend proposed to be distributed and tax thereon aggregates to ₹ 95.06 Million (including Dividend Tax). The Dividend payout ratio comes to 41%.

An amount of ₹ 23.50 Million has been transferred to the General Reserve of the Company. This reaffirms the inherent financial strength of your Company.

BUSINESS PERFORMANCE

After a strong performance in FY 2010-11, the Indian economy showed signs of slowdown in FY 2011-12, due to inflationary pressures. The year also witnessed a sharp deceleration in manufacturing activity mainly due to monetary tightening, weak external demand and lack of investment activity. However, the Indian automotive industry has marked impressive growth in the last fiscal despite weak global macroeconomic fundamentals. The overall Indian automobile industry recorded a production growth of 13.83% in 2011-12 by producing 20.37 million units, majorly driven by demand for two-wheelers and light commercial vehicle.

In this backdrop, your Company also registered a growth of 28.46% during the year under review by achieving a Sales Turnover (Net of Excise) of ₹ 4,377.88 Million (on Standalone Basis) as against ₹ 3,408.05 Million (on Standalone Basis) in the corresponding previous year.

The Profit before Tax increased to ₹ 341.10 Million (on Standalone Basis) from ₹ 267.58 Million (on Standalone Basis) resulting a 27.48% rise, as compared to the previous year.

On Consolidated Basis, your Company registered a growth of 20% during the year under review by achieving a Sales Turnover (net of excise) of ₹ 7,514.84 Million as against ₹ 6,266.92 Million during the previous year.

On Consolidated Basis, your Company recorded a Profit before Tax of ₹ 617.99 Million during the year under review as compared to ₹ 548.24 Million during the previous year, registering a growth of 12.72%.

Like other auto-component manufacturers, your Company also caters not only to the OEMs, but also to the after-sales market. A significant contribution to the turnover was mainly attributed by an outstanding performance of your Company in supplies of various lighting parts, Chassis and other Fabrication products to OEM's. The after market segment also registered a significant growth. In recent years, company has focused on new part requirements for OEM's, therefore your Company has achieved excellent results this year from the same.

The significant contribution for the growth was mainly attributed to sale of Chassis from Waluj Plant, Lighting parts from Chakan and Bhosari plants and Seat Frames from PCNTDA units to execute the strong orders book from its various customers and a growth of 25% in after-market sales of the Company over the previous year.

NEW BUSINESS AND FACILITIES

During the year under review, your company has successfully diversified into the business of Electronic Manufacturing with the setting up of State-of-the-art Surface Mounted Technology (SMT) line. This will primarily cater for all our Light Emitting Diodes (LED) based Printed Circuit Board (PCB) assemblies requirements for Auto lamps, LED Destination boards and venturing into non-Auto fields.

Further, your Company is also in the process of setting up new Robotic Frame Welding plant in Waluj, Aurangabad. The welding process requires skilled manpower and in present industry scenario it is very difficult to get and retain skilled manpower. Considering the stringent quality requirement, your Company has decided to set up a state of the art manufacturing facility having 7 robotic stations. With this robotic line 75% welding work will be done through robo, which will result into 70% less dependency on skilled manpower. The said facility is expected to become operational by the next year.

A detailed discussion on the business performance and future outlook is provided in the Chapter on Management Discussion and Analysis Report (MDA).

SUBSIDIARY COMPANY

100% SUBSIDIARY- LUMAX DK AUTO INDUSTRIES LIMITED (LDK)

During the year under review LDK has achieved net sales revenue of ₹. 3,106.57 Million as against ₹ 2,838.58 Million during the previous year, showing a growth of 9.44%. However, the Profit Before Tax has marginally declined to ₹ 273.59 Million from ₹ 276.38 Million during the previous year.

Further, the Gear Shifter Division has received "Overall Performance Award" for Supplies and Quality and "Best localization supplier award" for the year 2011-12 from Maruti Suzuki India Limited.

JOINT VENTURE COMPANY

LUMAX CORNAGLIA AUTO TECHNOLOGIES PRIVATE LIMITED (LCAT)

During the year under review LCAT has reported an impressive growth of 28.59% by recording net sales of ₹ 114.38 Million as against ₹ 88.95 Million for the previous year. The Profit before Tax has declined to ₹ 6.62 Million from ₹ 8.57 Million for the previous year mainly on account of forex loss.

Presently, LCAT is supplying Air Intake System (AIS) to four leading automobile manufacturers in India viz. TATA, FIAT, VOLKSWAGEN (VW) & SKODA and during the year it has supplied Prototype parts of AIS to General Motors India & Exhaust System to Tata Motors. LCAT has also started manufacturing & supplying 3D Blow Moulded Ducts to FIAT, thereby making itself a single source for all current programs. LCAT has also received orders from General Motors India (GM) for AIS and CAC Ducts for new Commercial & Passenger Vehicle programs. LCAT has, at the same time received RFQ for Exhaust systems from Tata Motors Passenger Car segment.

Further, regular supply of Exhaust Systems to Tata Motors will be started in F.Y.2012-13 for Nano Europa & Nano Diesel programs.

LCAT has a VISION - 2015, to become a full service provider for Automotive Air Intake & Exhaust Systems with the application of innovative and cost effective solutions that will add value to the customers as well as to the organization.

The Joint venture partners have invested ₹ 45.00 Million in the 3D Blow Moulding Plant for Intake & CAC Ducts in phased manner in two tranches, out of which the second tranche of ₹ 25.00 Million was invested in the FY 2011-12 by way of equity. LCAT has already secured orders for the Intake Ducts & CAC Ducts from TATA, VW & GM.

DIRECTORS

In accordance with the provisions of Companies Act, 1956 and Articles of Association of the Company Mr. Manmohan Sachdev and Mr. A.V. Alexander, Directors of the Company are retiring by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment.

Your Directors recommend the re-appointment of the above said Directors at the ensuing Annual General Meeting.

DIRECTORS RESPONSIBILITY STATEMENT

As required under Section 217(2AA) of the Companies Act 1956, the Directors state:

- (i) That in the preparation of the Annual Accounts for the Financial Year ended March 31, 2012, the applicable Accounting Standards have been followed along with proper explanation relating to material departures;
- (ii) That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
- (iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;

(iv) That the Directors have prepared the Annual Accounts on a "going concern" basis.

FIXED DEPOSITS

During the year under review the Company has not accepted any Deposit under Sections 58A and 58AA of the Companies Act, 1956 read with the Companies (Acceptance of Deposits) Rules, 1975.

AUDITORS

M/s D. R. Barve & Co, Chartered Accountants, having its Firm Registration Number FRN 101034W, are proposed for re-appointment as Statutory Auditors of the Company, from the conclusion of the ensuing Annual General Meeting till the conclusion of the next Annual General Meeting. They have given their consent to act as Auditors of the Company and have further confirmed that their appointment would be in conformity of the provision of Section 224(1B) of the Companies Act, 1956. The Board recommends their re-appointment for the approval of the Members in the ensuing Annual General Meeting.

During the year, all the recommendations of the Audit Committee were accepted by the Board. Hence there is no need for disclosure of the same in this Report.

CONSOLIDATED FINANCIAL STATEMENT

The Consolidated Financial Statements of the Company are prepared in accordance with the Accounting Standard, Companies Act, 1956 and all other laws for the time being in force (if applicable) and the same forms part of this Annual Report.

Further, in accordance with the Circular issued by Ministry of Corporate Affairs (MCA), granting the general exemption from the provisions of Section 212 of the Companies Act, 1956, your Company is not attaching the Annual Accounts for the year ended March 31, 2012 and other related documents of its subsidiary Company Lumax DK Auto Industries Ltd (LDK) with this Annual Report. Any shareholder interested in obtaining a copy of the Annual Accounts of LDK may write to the Company Secretary at the registered office of the Company and the company undertakes to supply the same along with all related detailed information. In addition, the Company shall also keep the same Annual Accounts for inspection by any Shareholders in the registered office of the Company and LDK.

MATERIAL CHANGES AND COMMITMENTS

No other material changes and commitments affecting the Financial position of the Company have occurred between April 1, 2012 and the date on which this Report has been signed.

MANAGEMENT DISCUSSION & ANALYSIS REPORT

Pursuant to the provisions of Clause 49 of the Listing Agreement, Management Discussion & Analysis Report is annexed as part of this report separately as Annexure - A.

OTHER INFORMATION

Disclosure of information regarding Conservation of Energy, Research & Development, Technology Absorption and Foreign Exchange Earnings and Outgo etc. under Section 217(1)(e) of the Companies Act, 1956, is annexed separately as Annexure - B.

CORPORATE GOVERNANCE

The report on Corporate Governance together with the Auditor's Certificate regarding the Compliance of conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement is annexed and forms part of this Annual Report as Annexure - C.

PARTICULARS OF EMPLOYEES

Information on Particulars of Employees as required under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of employees) Rules, 1975 forms an integral part of this report. However, as per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956, the Annual Report is being sent to the shareholders of the Company excluding the Statement of Particulars of employees under Section 217(2A) of the Companies Act, 1956. Any shareholder interested in obtaining a copy of such statement may write to the Company Secretary at the registered office of the Company.

ACKNOWLEDGEMENT

Your Directors place on record their gratitude to all its highly valued customers, its Technical Collaborators, Joint Venture Partners, all other business partners, all the Shareholders, Financial Institutions, Banks, Vendors and various Government agencies for the assistance, co-operation and encouragement they extended to the Company.

The Directors of your Company also wish to place on record their deep sense of appreciation for the dedicated and sincere services rendered by the executives, staff and workers of the Company.

For and on behalf of the Board of Directors

Place: Gurgaon
Dated: May 30, 2012

D. K. JAIN
CHAIRMAN

MANAGEMENT DISCUSSION & ANALYSIS

a) INDUSTRY STRUCTURE, DEVELOPMENTS AND OUTLOOK

ECONOMIC ENVIRONMENT

For the Indian Economy, this was a year of recovery interrupted. Global factors like the sovereign debt crisis in the Euro zone, political turmoil in Middle East, rise in crude oil prices, and an earthquake in Japan has adversely affected our Economy.

The Gross Domestic Product (GDP) is estimated to have grown at 6.9% in 2011-12 in real terms, after having grown at the rate of 8.4% in each of the two preceding years. Though we have been able to limit the adverse impact of the slowdown on our economy, this year's performance has been disappointing. But it is also a fact that in any cross-country comparison, India still remains among the front runners in the economic growth.

In 2011-12, Agriculture is estimated to have grown at 2.5%, Industry at 3.9% and services at 9.4%. There is a significant slowdown in comparison to the preceding two years, primarily due to deceleration in industrial growth, more specifically in private investment. Rising cost of credit and weak domestic business sentiment, added to this decline.

However, for the Indian economy, the outlook for growth and price stability at this juncture looks more promising. There are signs from some high frequency indicators that the weakness in economic activity has bottomed out and a gradual upswing is imminent. There are signs of recovery in coal, fertilizers, cement and electricity sectors. These are the core sectors that have an impact on the entire economy.¹

INDIA OUTLOOK FY 2012-13

India has over the years become a more open economy. It has emerged as the 4th largest economy globally with a high growth rate and has also improved its global ranking in terms of per capita income. Yet the fact remains that its per capita income continues to be quite low (at current US \$ 1527 in 2011). Addressing this is perhaps the most visible challenge. Nevertheless, India has a diverse set of factors, domestic as well as external that could drive growth well into the future.

Keeping in view the overall economic situation and mindful of the difficult global environment, the growth rate of GDP for 2012-13 is expected to be 7% (+/-0.25%) and 8% for 2013-14.

India enjoys at this juncture the unique advantage of having multiple drivers of growth-demographic, investment (backed by domestic savings), domestic consumption, as well as exports and ample scope for FDI - all within a pluralistic and democratic system. This unique combination more or less assures it of strong and sustained growth.²

AUTO AND AUTO COMPONENT INDUSTRY OUTLOOK

Automotive sector as an engine to propel manufacturing to a high growth trajectory: Approach to the 12th Five Year Plan

The Automotive Industry is globally one of the largest industries and a key sector of the economy. Owing to its deep forward and backward linkages, it has a strong multiplier effect and acts as one of the important drivers of economic growth. The National Manufacturing Plan which seeks to change the growth pattern of India's manufacturing sector, calls for focusing on a number of areas and has identified auto sector as having the competitive advantage and potential to fuel rapid growth of manufacturing. With a CAGR of over of 15% during the last 5-7 years, the automotive sector is aptly described as the next sunrise sector of the Indian economy.

With the gradual liberalization of the automotive sector in India since 1991, the number of manufacturing facilities has grown progressively. It produces a wide variety of vehicles: passenger cars, light, medium and heavy commercial vehicles, multi-utility vehicles such as jeeps, two wheelers such as scooters, motor-cycles and mopeds, three wheelers, tractors and other agricultural equipments etc. In fact, in the last ten years, the volumes, exports and turnover have increased by 3.8, 19.6 and 6 times respectively.

The contribution of this sector to the National GDP has risen from 2.77% in 1992-93 to close to 6% now. It provides direct and indirect employment to over 13.1 million people. In 2010-11, the total turnover of the automotive Industry stood at USD 73 Billion and its contribution to the Manufacturing GDP and the excise duty was 22% and 21% respectively.

India surpassed France, UK and Italy to become the 6th largest vehicle manufacturer globally in 2010-11. Today, it is the largest manufacturer of tractors, 2nd largest manufacturer of two wheelers and 5th largest manufacturer of commercial vehicles and is emerging as a global automotive hub.

At present, there are 19 manufacturers of passenger cars & multi utility vehicles, 14 manufacturers of commercial vehicles, 16 of 2/3 wheelers and 12 of tractors besides 5 manufacturers of engines in India. This includes virtually all the major global Original Equipment Manufacturers (OEMs) and also homegrown companies.

¹ Budget Speech 2012-13

² Economic Survey, 2012

In future, the growth in the global automotive industry will come mainly from the emerging economies and India will emerge as the 3rd largest vehicle market in the world by 2020. This will translate into an overall industry turnover of USD 162 billion.

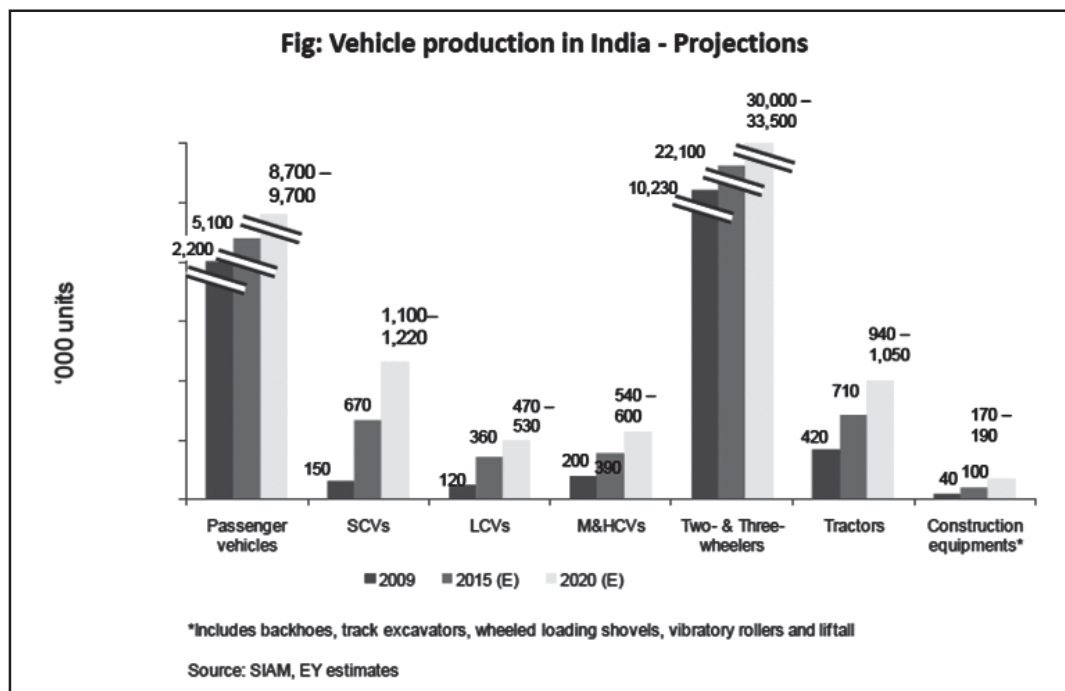
AUTOMOBILE PRODUCTION TRENDS (Vehicles/Lacs)

Category	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12
Passenger Vehicles	12.10	13.09	15.45	17.78	18.39	23.51	29.87	31.23
Commercial Vehicles	3.54	3.91	5.20	5.49	4.17	5.67	7.53	9.11
Three Wheelers	3.74	4.34	5.56	5.01	4.97	6.19	8.00	8.78
Two Wheelers	65.30	76.09	84.67	80.27	84.20	105.13	133.76	154.54
Grand Total	84.68	97.44	110.88	108.54	111.72	140.50	179.16	203.66
% Increase/(Decrease)	17	15	14	(2)	3	26	28	14

Industry outlook: Vision 2020

- **Passenger vehicles** - projected to be 5 million units by 2015 and over 9 million by 2020 driven by domestic demand and as a global manufacturing hub for export of small cars.
- **Commercial vehicles** - volumes of over 1.4 million by 2015 and over 2.2 million by 2020. Small Commercial Vehicles (SCV), a relatively new segment, expected to grow 28% annually over the next few years.
- **Two and three wheelers** - expected to double to 22 million units by 2015 and reach 30 million by 2020 driven by present low penetration levels, expanding rural sales and growth in exports.
- **Tractors** - projected to be over 0.7 million by 2015 and over 1 million by 2020 with steady growth expected in domestic and export volumes.
- **Construction equipment** - likely to grow 2.5 times to 0.1million units by 2015 and almost double again to 0.18 million by 2020 driven by the expected growth in infrastructure sector.

These volumes will catapult India to the position of one of the top 5 vehicle producing countries in the world.³



³ Report of the working group on Automotive Sector for 12th Five Year Plan (2012-2017)

INDIAN PASSENGER VEHICLE INDUSTRY: FACED A ROAD BLOCK: 2011-12

The Indian passenger vehicle (PV) industry has experienced a period of strong volume growth in the last five years riding on strong economic growth, rising disposable incomes, favourable demographics and relatively low penetration levels. Frequent introduction of new models by Original Equipment Manufacturers (OEMs), incumbents as well as new entrants, and adequate financing availability also contributed to the growth momentum. As demand and supply tangoed, the industry's volumes grew at 16.3% CAGR during 2007-11, with growth being particularly strong in the last two years.

Growth in Volumes

Particulars	FY08	FY09	FY10	FY11	FY12
Volume (Domestic + Export)	1,768,283	1,888,432	2,397,478	2,973,900	3,125,390
YoY Growth %	12.0	6.8	27.0	24.0	5.1

Source: SIAM, ICRA's Estimates

However, since the beginning of 2011-12, the industry has been witnessing a slowdown in volume growth marred by rising inflation, hardening interest rates and increasing fuel prices that have combined to dent consumer sentiment. Apart from macro-economic headwinds dampening demand, events such as production disruption at India's largest PV OEM, Maruti Suzuki, the tsunami in Japan and the recent floods in Thailand also created supply chain stresses, further aggravating the weak performance of the PV industry.⁴

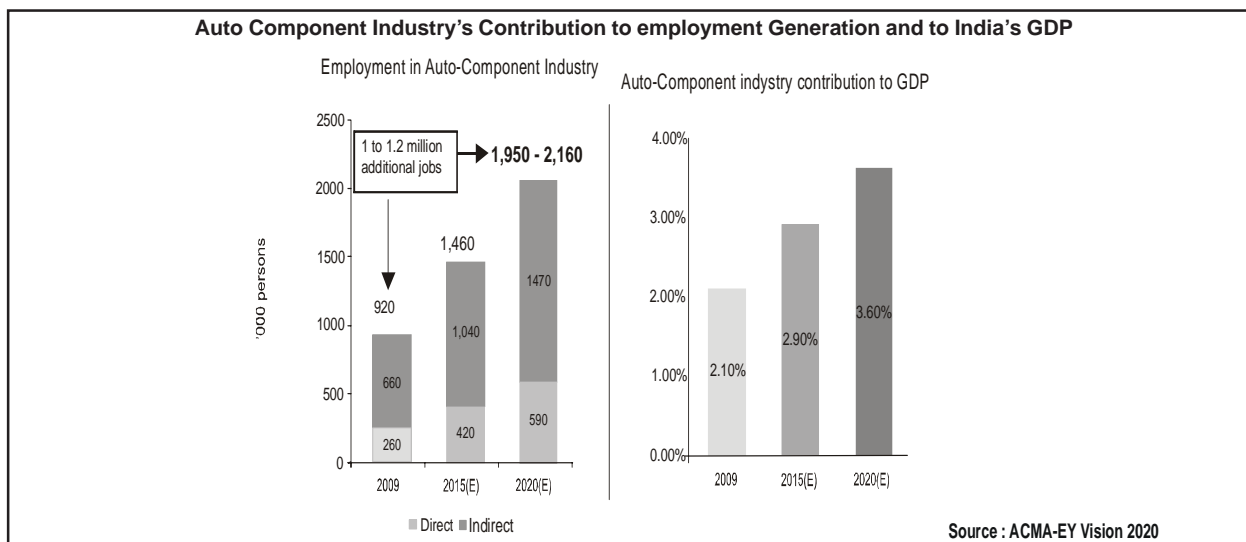
Industry experts believe that India's position as one of the best-cost countries has improved the outlook for high-end passenger car sales. Supportive Government policies, positive business environment, availability of reasonably priced talented workforce and stable outlook for the industry has made India a global hub for the international manufacturers to set up their facilities in the country.⁵

AUTO COMPONENT INDUSTRY

The ₹ 1,600 billion Indian auto component industry derives its growth impetus from the growth in automobile industry. As per industry estimates, Indian auto component industry derives 60% of its turnover from sales to domestic original equipment manufacturers (OEMs), 25% from sales to the domestic replacement market and around 15% from exports.⁶

The Indian auto component industry is one of the front runners for grabbing the global auto components outsourcing market and is poised to grow by over four-fold to USD 110 billion by 2020 driven by the growth in vehicle production. Of this, the domestic turnover would be around USD 80 billion and an export potential of around USD 29 billion.

The auto component industry can thus be an engine of India's economic and manufacturing sector growth, potentially contributing 3.6% of GDP by 2020, up from the current level of 2.1%. To achieve this potential, the industry would require additional skilled manpower of over 1 million people and investments of over Rs. 1.6 lakh crore (USD 35 billion) during this period.



⁴ ICRA report on Indian Passenger Vehicle Industry

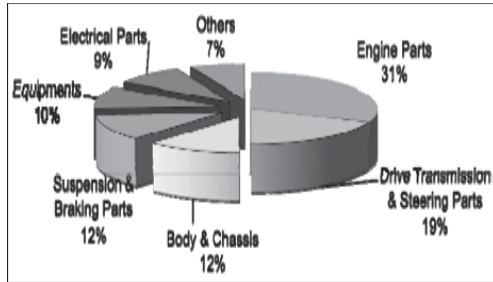
⁵ ACMA

⁶ ICRA report on Indian Auto Component Industry - March, 2012

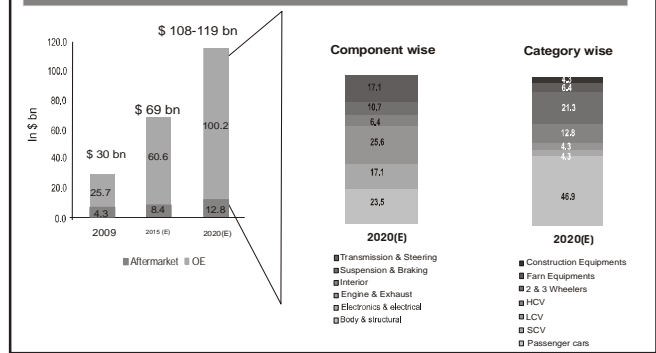
India's share in the global auto components market is expected to rise from 0.9% in 2008-09 to 2.5% in 2015.⁷

According to industry statistics, Engine parts form the largest segment 31% of auto part industry followed by drive transmission and steering parts 19%. Suspension & braking parts and Body & Chassis account for 12% each in the entire product range, equipment accounting for 10% followed by Electrical Parts 9% and others 7% of the same.⁸

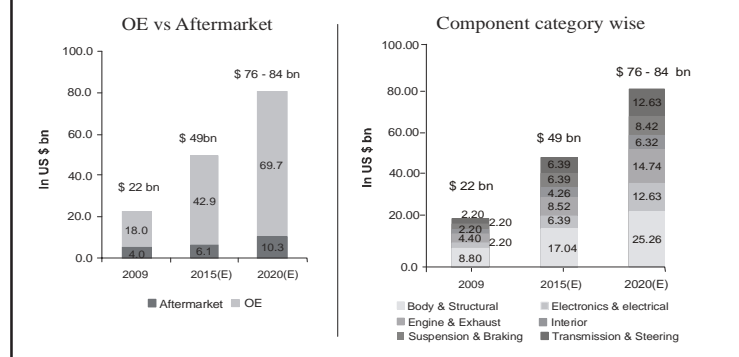
Comprehensive Product Range



Vision 2020 : Domestic Auto Component Demand



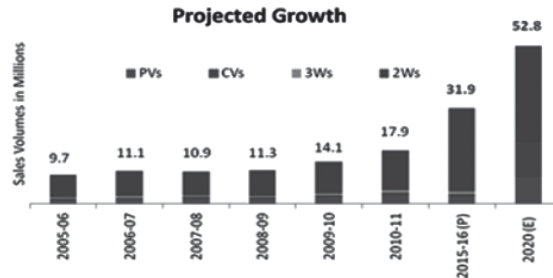
Vision 2020: Domestic market potential for Indian Component Manufacturer



b) OPPORTUNITIES & THREATS

Indian Auto Industry Growth - Mid & Long Term Goals

The Indian automobile industry is at the core of India's manufacturing sector and is being driven by the growth in the economy, infrastructure development and advances in environmental technology. It is going through a phase of rapid change and high growth. The industry volumes grew by about 27% year-on-year during 2010-11. Below chart indicates the change in the sales volumes during the last six years vis-a-vis projected volumes for 2015-16 (as per Automotive Mission Plan 2006-2016) and estimated volumes for 2020 (as per ACMA Vision 2020).



Source: SIAM, AMP 2006-2016 and ACMA Vision 2020

⁷ Report of the working group on Automotive Sector for 12th Five Year Plan (2012-2017)

⁸ ACMA, SIAM

As per study, the total global demand for four wheelers and two wheelers, which is at present at 45 million and 43 million units, is expected to increase to 70 million and 76 million units respectively by 2020. It is expected that the current level of penetration for electric (includes hybrid & PHEV) four and two wheelers which is at present at 2% and 38-40% respectively may shift to 7-19% and 36-34%⁹ respectively by 2020. This will translate to 5.2-13 million and 27 million electric four and two wheelers by 2020.¹⁰

India emerging as low cost manufacturing nation

Over the past decade, Brazil, Russia, China and India (commonly referred as BRIC nations) have emerged as the bellwether of the global automotive demand. India has clearly emerged as a manufacturing hub for low-cost small cars owing to its scale and significant competencies in the small car space. It also benefits from lower development cost and an improving auto component manufacturing base. The trend in favour of higher fuel efficient and smaller cars in developed markets also augurs well for India. For foreign OEMs, India has also been at the forefront when it comes to outsourcing capabilities particularly in the R&D space owing to its vast skilled manpower base and expertise in the IT domain. Many of the foreign OEMs have chosen India as a destination for their global R&D centres.

Recovery underway in the US on back of low base

The demand for passenger vehicles in the US has been steadily recovering after contracting sharply post the meltdown. Much of the growth is attributable to the low-base effect. During the current year, the demand for passenger vehicles has grown by 7.7% between January-October 2011. While persistently high unemployment rate and reduced economic growth forecasts weigh on the outlook, the market is likely to still remain in the growth in the near term.¹¹

Building the "Made in India" brand for Indian Automobile and Auto Components in the world market

Rapid strides in information and communication technologies have enabled consumers to compare quality and prices of various products available in the market without much effort. This along with the growth in their disposable income has made them brand conscious. The marketing war presently revolves round brands and any new entrant needs to have a specialized focus on Brand Building in the market.

The Indian automobile sector is focusing on creating a brand image for itself in both domestic and international markets and position itself with a unique identity. Building the "Made in India" brand would require showcasing and marketing of the capabilities of the country's auto sector through road shows, investors meets, publications and dissemination of information for investors. The Industry Associations, SIAM and ACMA, have a key role to play in this. They have been doing their bit through participation in International Auto Shows, setting up Buyer-Seller Meets, organizing Private exhibitions for large customers etc.

Global Footprint

A number of suppliers are taking the acquisition route in order to expand internationally. Indian suppliers find a number of advantages in taking over foreign companies. International suppliers give access to advanced technology and global clients, which are difficult to bag otherwise. It helps retain customers at different levels of value chain. The global expansion will also help in reducing the risk to domestic manufacturing.

Deepening competence in manufacture of fuel efficient cars and electric vehicles including the hybrid segment

Driven by a growing concern over the fast depletion of fossil fuels, increasing prices of crude oil, environmental degradation and climate change world over, Governments and automotive industries are making large investments towards developing vehicles based on alternative drives and fuels including electric mobility. The Government of India has recently approved the setting up of two fully empowered bodies viz. National Council for Electric Mobility (NCEM) and National Board for Electric Mobility (NBEM) to be chaired by Minister (Heavy Industries & Public Enterprises) and Secretary (Department of Heavy Industries) respectively for moving ahead in the field of electric mobility in the country. The Department is also in the process of finalizing the policy recommendations for moving ahead with the Electric mobility mission in the country.

Constitution of National Automotive Board

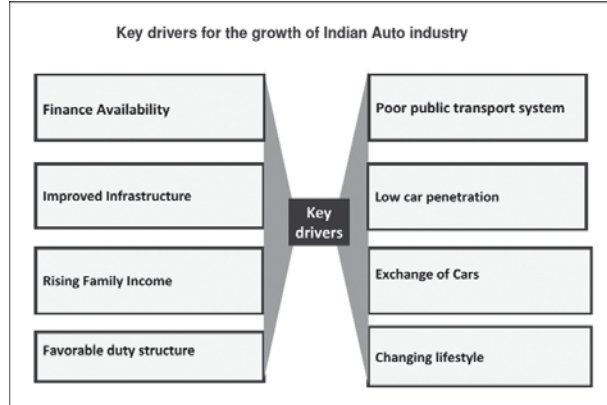
The Indian Government is in the process of forming a National Automotive Board as an autonomous society under the administrative control of Department of Heavy Industries. It will help steer, coordinate and synergize all the efforts of the government in important ongoing and new initiatives for automotive sector especially in the area of electric mobility, intelligent transport systems, automotive testing, collaborative R&D and for implementation of the recommendations of the Automotive Mission Plan 2006-16 and hence improve manufacturing standards.

⁹ The slight reduction for the electric two wheelers projected for 2020 is mainly on account of the decreasing trend for electric two wheelers seen in China.

¹⁰ Report of the working group on Automotive Sector for 12th Five Year Plan (2012-2017)

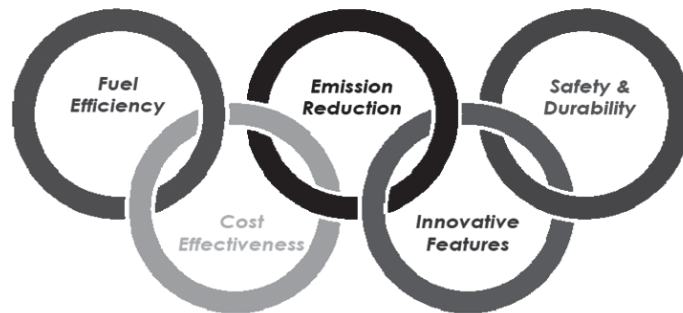
¹¹ ICRA report on Indian Passenger Vehicle Industry

Growth Drivers & Challenges



Future growth of automotive technology is expected to be driven by safety, reliability, comfort, performance, fuel efficiency and environmental concerns. However, sustaining this mobility growth requires addressing some vital areas with concentrated efforts and focus from all the stakeholders. The challenges to this mobility growth include imperatives due to safety, environment, reliability, and affordability; changing technological perspectives like mechanics to electronics and staying connected - need to be networked; improving competitiveness; building R&D capabilities; and developing qualified Human Resource on large scale.

Future technological demands



An interwoven web of often conflicting requirements

Domestic Indian companies have developed strong manufacturing capabilities that have helped them till now in keeping costs low and quality under control. As volumes increase, Indian component manufacturers will have to scale up their operations and further improve quality, cost and delivery performance to global standards demanded by customers.

(i) **Scaling up of Business:** Scaling up of operations would be a key challenge for smaller component manufacturers who face constraints in raising capital, attracting talent and accessing technology. A number of areas would therefore need to be addressed, some immediately, by the Indian component players, as they need to:

- **Raise capital** - balance sheets have to be strengthened by divesting non-performing and non-core assets and by optimizing the debt / equity structure.
- **Scale capacities** - manage cost and flexibility of new assets to successfully navigate any market cyclicality. Flexible production systems and supply chain agility and scalability need to be addressed in parallel.
- **Access Technology** - a major challenge for the MSMEs.
- **Build R&D competence** - build/ enhance product development, design and engineering capabilities and incorporate the frugal engineering elements across the design and manufacturing value chain.
- **Develop organizations** - to manage significantly increased complexities and risks from larger capital outlays, industrial relations environment, larger customer base or customer concentration, product portfolio performance and new technology development / absorption.
- **Requirement of skilled manpower** - ensuring availability of trained manpower is of critical importance. Adequate infrastructure is needed to ensure availability of trained manpower.

(ii) It is imperative to provide an enabling environment to the industry in which government policies encourage growth, promote domestic competition, stimulate innovation and also help it to attain operational efficiency. In order to optimize the manufacturing competitiveness of the industry, broadly the following aspects need to be addressed:

- A moderate, stable and rational domestic tax structure that eliminates multiplicity of taxation at the Central, State and Municipal levels. Early implementation of GST is critical.
- Removal of taxation on inter-state movement of goods to make the Indian market a genuine "free trade area" domestically.
- A stable Import Tariff structure consonant with the AMP that encourages investments rather than trade in fully built vehicles.
- Continuation of lower Excise Duty (in future GST) for manufacture of vehicle types that are a national priority for the country e.g. small cars, MUVs, two wheelers and commercial vehicles which are used for transportation for the masses and the common man.

(iii) Infrastructure development

Vigorous thrust has to be provided for the upgradation of roads and highways infrastructure to overcome the deficit that has accumulated over the last few decades. Currently, more than 90% of the deliveries of vehicles from the OEMs to the dealers take place through road transport. The industry has been in dialogue with the Railways to transport finished vehicles by rail. This would significantly reduce the cost of transportation as well as cost of fossil fuels used for road transport.

In order to encourage exports, there is a need to develop and improve port infrastructure by creation of specialized ports for handling vehicle exports.

- i. Creation of specialized automobile export ports near Mumbai and Chennai, each equipped to handle output of 5 lakh vehicles annually by 2015.
- ii. Earmark space for parking, vehicle repair at these ports to accommodate at least 20,000 vehicles at a time - like the proposed multi-level facility at Chennai port.¹²

c) PRODUCT WISE PERFORMANCE

The Company is engaged only in one segment of products viz. manufacture of Auto Components. The Company continued to perform well during the year as shown below:

Sr. No.	Products	Turnover (₹ in Million)
1.	Chassis	757.75
2.	Head Lamp Assembly	1,340.92
3.	Tail Lamp	414.91
4.	Seat Frame	127.58
5.	Adjuster Motor	553.92
6.	Other	1,182.80
	TOTAL	4377.88

a) INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

Based on the nature of business and size of operations, the Company's internal control system has been designed to provide for:

- Accurate recording of transactions with Internal Checks and prompt reporting.
- Adherence to applicable Accounting Standards and Policies.
- Review of Capital Investments and Long Term Business Plans.
- Periodic review meetings to guide optimum utilization of resources.
- Compliance with applicable statutes, policies, listing requirements and management policies and procedures.
- Effective use of resources and safeguarding of Assets.

¹² Report of the working group on Automotive Sector for 12th Five Year Plan (2012-2017)

The Company has appointed Independent firm of Internal Auditors who regularly conducts Audit of all the functional areas and is responsible to examine the adequacy and the compliance with policies and plans of the Company. Continuous audit and verification of the systems enables the various business groups to plug any shortcomings sooner rather than later. The summary of the Internal Audit observations is submitted to Audit Committee. The status of implementation of the recommendations is reviewed by the Committee on a regular basis and concerns, if any, are reported to the Board.

The company has ERP system for manufacturing plants to improve the controls and data transparency in the company.

b) RISK AND CONCERN

The Company is exposed to external and internal risks associated with the business. The operations of the Company are directly dependent on the Automobile manufacturer's (OEMs) growth and business plans. General economic conditions impact the automotive industry, and in turn, the operations as well. To counter these risks, your company continues to broaden the product portfolio, increase customer profile and geographic reach and also entry into After Market Segment.

The Company is exposed to strong competitive pressures both domestic and overseas. Your company's established reputation, close customer relationships, ability to provide higher level of engineering, design support and relentless drive for improvement gives it a competitive edge. The Company is also exposed to financial risk from changes in interest rates, foreign exchange rates and commodity prices.

c) DISCUSSION ON FINANCIAL PERFORMANCE WITH REFERENCE TO OPERATIONAL PERFORMANCE

REVENUE

As your company's business is directly dependent on the Original Equipment Manufacturer(s) and After Sales Market, consequently, in this background your company achieved Net Sales of ₹ 4377.88 Million for the year ended March 31, 2012 as compared to ₹ 3408.05 Million in the previous year, registering an increase of 28.46% over the previous year.

PROFITS

Further, your Company has recorded Profit before Tax of ₹ 341.10 Million for the year ended March 31, 2012 as compared to ₹ 267.58 Million in the previous year, an increase of 27.48% over the previous year.

DIVIDEND

Keeping in view of the philosophy of the Company to reward its shareholders and to continue the tradition of recommending dividend, your Directors are pleased to recommend a Dividend of 60% (₹ 6/- per Equity Share) for the Financial Year 2011-12 (₹ 6/- per Equity share in the previous year).

d) HUMAN RESOURCES AND INDUSTRIAL RELATIONS

The company believes that the company's growth and future success depend in large part on the skills of the company's workforce, including executives and officers, as well as the designers and engineers.

Your Company has a policy of enhancing the individual's growth potential within the framework of corporate goals. Therefore the employees of your Company have always been the most valuable resource. Your Company continues to develop the skill and knowledge of its employees from time to time so as to meet the technological and other changes in the auto component sector. Further the improvement activities through Kaizen, Quality Circles, Total Productivity Maintenance, 5-S, are being done throughout the Company to enhance the productivity and efficiency of the employees.

The Directors acknowledge and appreciate the contribution of all employees towards the performance of the Company. During the year under review the Company maintained cordial relationship with all employees.

During the year under review the Company employed 486 numbers of employees.

CAUTIONARY STATEMENT

The above mentioned statements are only "forward looking statements" based on certain assumptions/expectations. The Company's actual performance could differ materially from those expressed/projected depending upon changes in various factors. The Company does not assume any responsibility to any change(s) in "forward looking statements", on the basis of subsequent development, information or events etc.

Information as per Section 217(1)(e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988, and forming part of Directors' Report for the year ended March 31, 2012

A. CONSERVATION OF ENERGY

Though the Company does not come under the category of power intensive unit, adequate measures have been taken for energy conservation and thereby to reduce energy cost.

(a) Energy Conservation Measures taken and their impact.

1. In PCNTDA plant, the Company has successfully implemented Natural Gas Energy utility for the Powder Coating Ovens, which resulted in improved efficiency and effectiveness in the operations and savings of approx. ₹ 1.5 lakhs per months in comparison with the existing energy utility of LPG.
2. In PCNTDA plant, the Company has installed Roof mounting air circulators with natural light ventilations, which resulted in savings of 20 units per day of electricity consumption.
3. In PCNTDA plant, the Company has successfully implemented additional Power Capacitor Bank, which resulted in savings of ₹ 20,000 per month.
4. At Bhosari Plant, the Company has installed a new Cooling Tower for metalizing section by replacing existing two Cooling Towers, resulted in saving power cost.

(b) Additional Investments and Proposals being implemented for reduction of consumption of Energy.

At A8, Waluj Plant, the company is planning to install new overhead lights with effective lumens & less wattage. This will save 50 units of electricity consumption per day.

(c) Impact of measures at (a) and (b) for reduction of energy consumption and consequent impact on the cost of production of Goods.

It is difficult to quantify the impact of individual energy reduction measures on the Cost of Production of Goods. The above measures of energy conservation and reduction will reduce overall cost of energy.

(d) Total Energy Consumption and Energy Consumption per Unit of production.

Being not applicable to Auto Components Sector, the Form A is not furnished.

B. TECHNOLOGY ABSORPTION AND RESEARCH & DEVELOPMENT

The company does not have any imported technology and hence the details required to be given for the imported technology are not applicable.

As a trend in the Auto Industries is changing from import in technology to provide and develop local competency, the Company has taken the initiatives to improve local technical capabilities by setting up its own R & D Facilities.

RESEARCH & DEVELOPMENT

a) Specific Areas in which R & D carried out by the Company

- Developed Assembly Lines for one of its Customer manufacturing 1st Row & 2nd Row Seating Assembly. We have developed the seat frame assemblies with complete tools, Jigs and Fixture development for total car set.

b) Benefits derived as a result of the above R & D

- Reinforced knowledge and Technology involving New Technology & Diversification from Two to Four Wheeler Segments.
- Robotic Assembly Process benefits in the improved accuracy and quality, also, reduction in manpower cost. it also improved the plant efficiency.

c) Future Plan of Action

- To upgrade our existing design and development infrastructure.
- To start in-house designing of new generation automotive lamps for Automotive OEMs (located in Pune region).

d) Expenditure on Research & Development

(Amount in ₹)

(i)	Capital	Nil
(ii)	Recurring	3,751,316
	Total	3,751,316
(iii)	Total R & D Expenditure as a percentage of Total Turnover	0.08

C. FOREIGN EXCHANGE EARNINGS AND OUTGO**(a) Activities relating to exports; initiatives taken to increase exports; development of new export markets for products and services; and export plans :**

Your Company has been continuously striving for opportunities for growth in export business. During the year under review the following export development and promotion measures were taken:

1. The Company has developed 14 new products for export market and continued exports to its existing customers in various countries.
2. The Company has added customers in 8 new countries to its portfolio and started exporting various products to these customers.
3. The Company continues to target new customers and products to increase the Exports.

(b) Total Foreign Exchange used and earned

This information is given in Notes to financial statements at Sl.No.34 to 36.

CORPORATE GOVERNANCE REPORT

The Securities and Exchange Board of India (SEBI) regulates Corporate Governance Practices of Companies Listed on the Indian Stock Exchanges. These regulations are notified under Clause 49 of the Listing Agreement of all the Stock Exchanges. This clause specifies the standards that Indian Companies have to Comply and the disclosures that they have to make with regards to Corporate Governance. Your Company has established systems and procedures to comply with the amended provisions of the Code of Corporate Governance and is complying with the same in its letter and spirit.

1. COMPANY'S PHILOSOPHY

Corporate Governance is about commitment to values and ethical business conduct. It is a set of laws, regulations, processes and customs, affecting a way the company is directed, administered, controlled and managed.

We at Lumax, believes that Good Corporate Governance is essential to achieve long term Corporate Goals, to enhance Shareholders Value and attain highest level of transparency. The essence of Corporate Governance for the company lies in promoting and maintaining integrity, transparency and accountability throughout the organization. Therefore, your Company is committed to achieve the maximum standard of Corporate Governance, Accountability and Equity in all facets of its operations and in all interfaces with shareholders. Further, all of its operations and actions are served with the undefined goal of enhancing customer's satisfaction and shareholder's value over a sustained period of time.

Consequently, the Board of Directors is at the core of our Corporate Governance Practice, which administers how the management should serve and protects the long term interest of all the customer and hence the stakeholders of the Company.

2. BOARD OF DIRECTORS

The policy of the company is to have an appropriate mix of Executive and Non Executive Directors to maintain the independence of the Board, and to separate the Board functions of Management and Governance. The Board consists of 7 Directors comprising of One Executive Director, Six Non-Executive Directors out of which four are Independent Directors. The composition of the Board is in conformity with the requirements of Clause 49 of the Listing Agreement and the details of Directors are as follows:

Sl. No	Name of the Director	Category of Directorship	No. of Board Meetings Attended	No. of Directorships in other public companies	No. of Committee positions held in other public Companies*		Last AGM Attended	Relationship Interse
					Chairman	Member		
1	Mr. D.K. Jain	Non-Executive Director (Chairman)	4	3	-	1	Yes	Related as Husband to Mrs. Usha Jain and as Father to Mr. Anmol Jain
2	Mrs. Usha Jain	Executive Director (Managing Director)	4	-	-	-	Yes	Related as Wife to Mr. D.K Jain and as Mother to Mr. Anmol Jain
3	Mr. Anmol Jain	Non- Executive Director	4	3	-	-	Yes	Related as Son to Mr. D.K Jain and Mrs. Usha Jain
4	Mr. Manmohan Sachdev	Non- Executive Independent Director	3	-	-	-	No	Not related to any Director
5	Mr. Sandeep Dinodia	Non- Executive Independent Director	4	3	2	3	Yes	Not related to any Director
6	Mr. A.V. Alexander	Non- Executive Independent Director	4	-	-	-	No	Not related to any Director
7	Mr. Dhiraj Dhar Gupta	Non- Executive Independent Director	4	5	1	2	No	Not related to any Director

*As per amended guidelines, Committee here means "Audit Committee" and "Shareholders / Investors Grievance Committee" and excludes the committee positions held in Lumax Auto Technologies Ltd.

For the purpose of Membership of Committees, if a Director is categorized as Chairman in the Committee, his position is also considered in calculating the membership in Committee position.

a) Board Meetings and Attendance

The Board of Directors met Four times during the financial year ended March 31, 2012. The intervening period between two Board Meetings was well within the maximum time gap of 4 months, as prescribed under Code of Corporate Governance. The details of Board Meetings held during the year are as under:

S. No	Date of Board Meeting	Board's Strength	No of Directors Present
1	27.05.2011	7	7
2	26.07.2011	7	7
3	22.10.2011	7	6
4	31.01.2012	7	7

b) Board's Processes

It is always been the Company's policy and practice that apart from matter requiring Board's approval by statute, all major decisions including quarterly results of the Company, financial restructuring, capital expenditure proposals, collaborations, material investment proposals in joint venture / group companies, sale and acquisition of material nature of assets, mortgages, guarantees, donations etc, as and when applicable, are placed before the Board.

The minimum information required as per Code of Corporate Governance, is being made available to the Board as and when applicable. The Board meets at least once a Quarter. The Board Meetings are generally scheduled well in advance and the notice of each Board Meeting is given in writing to each Director. The items placed at the Meeting of the Board include the following:-

- General Notices of Interest of Directors.
- Minutes of Meetings of Audit Committee and other Committees of the Board, as also resolutions passed by circulation.
- Annual Operating Plans of Businesses, Capital Budgets and any updates.
- Quarterly results for the Company and its operating divisions or business segments.
- Dividend declaration.
- Sale of material nature, of Investments, Subsidiaries, Assets, which is not in normal course of business, if any.
- Quarterly details of foreign exchange exposures and the steps taken by management to limit the risks of adverse exchange rate movement, if material.
- Internal Audit findings and Statutory Auditor Reports (through the Audit Committee).
- Details of any Joint Venture, Acquisitions of Companies or Collaboration Agreement, if any
- Non-Compliance of any Regulatory, Statutory or Listing requirements and shareholders service such as Non-Payment of Dividend, delay in share transfer (if any), etc
- Show cause, demand, prosecution notices and penalty notices which are materially important.
- Fatal or Serious Accidents, Dangerous occurrences, any material effluent or pollution problems.
- Any material default in financial obligations to and by the Company, or substantial non payment for goods sold by the Company.
- Any issue, which involves possible public or product liability claims of substantial nature, including any judgment or order, which may have passed strictures on conduct of the Company or taken an adverse view regarding another enterprise that can have negative implications on the Company.
- Significant labour problems and their proposed solutions. Any significant development in Human Resources / Industrial Relations front like implementation of Voluntary Retirement Scheme etc.
- Transactions that involve substantial payment towards Goodwill, Brand Equity or Intellectual Property.
- Brief on statutory developments, changes in Government policies etc. with impact thereof, Directors' responsibilities arising out of any such developments.

- The Information on recruitment and remuneration of senior officers just below the board level, including appointment or removal of Chief Financial Officer and the Company Secretary.

All the items in agenda are accompanied by notes giving comprehensive information on related subject and in certain matters such as financial/business plans, financial results, detailed presentations are made. The agenda and relevant notes are given to each Director separately at the Board Meeting to enable the Board to take informed decisions.

The minutes of the Meeting of the Board are circulated to all Directors and confirmed at the subsequent Meeting. The minutes of the Audit Committee, Remuneration Committee and Shareholders/ Investors Grievance and Shares Transfer Committee are also individually given to the Members of the Committee and thereafter placed before the Board at the subsequent Board Meeting for taking on record.

3. COMMITTEES OF THE BOARD

Currently, the Board has three Committees:

- Audit Committee.
- Remuneration Committee.
- Shareholders/ Investors Grievance and Share Transfer Committee.

The brief details of the various committees of the Board and their constitution and functions are as under:

A. Audit Committee

a) Composition and Attendance

The Audit Committee comprises of three Non-Executive Independent Directors. The Audit Committee had met four times during the Financial Year April 1, 2011 to March 31, 2012. The Composition and attendance of the meetings of the Audit Committee is as follows:

Sr. No.	Name of Directors	Status	Category of Membership	No. of Meetings attended
1	Mr. Sandeep Dinodia	Chairman	Non-Executive Independent Director	4
2	Mr. Manmohan Sachdev	Member	Non-Executive Independent Director	3
3	Mr. A.V. Alexander	Member	Non-Executive Independent Director	4

Statutory Auditors, Internal Auditors and Managing Director are permanent invitees to the Audit Committee Meetings. The Company Secretary acts as the Secretary to the Audit Committee.

The Chairman of the Audit Committee attended the last Annual General Meeting, held on 17-08-2011.

The Audit Committee has been constituted as per Section 292A of the Companies Act, 1956 and the guidelines set out in the Listing Agreement. The Audit Committee of the Company, inter-alia, provides assurance to the Board on the existence and adequacy of an effective Internal Control systems that ensures:

- * Efficiency and effectiveness of operations.
- * Safeguarding of assets and adequacy of provisions for all liabilities.
- * Reliability of all financial and other management information and adequacy of disclosures.
- * Compliance with all relevant statutes.

The Committee has powers as envisaged under Clause 49(II) of the Listing Agreement and as specified by the Board of Directors of the Company.

b) Powers of Audit Committee

Audit Committee shall have following Powers:

- 1) To investigate any activity within its terms of reference.
- 2) To seek any information from any employee.
- 3) To obtain outside legal or other professional advice.
- 4) To secure attendance of outsiders with relevant expertise, if considered necessary.

c) Role of Audit Committee

1. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.

2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the Statutory Auditor and the fixation of audit fees.
3. Approval of payment to Statutory Auditors for any other services rendered by the Statutory Auditors.
4. Reviewing, with management, the annual financial statements before submission to the Board for approval with particular reference to:
 - a. Matters required to be included in the Directors' Responsibility Statement to be included in the Board's Report in terms of clause (2AA) of Section 217 of the Companies Act, 1956.
 - b. Changes, if any, in accounting policies and practices and reasons for the same.
 - c. Major accounting entries involving estimates based on the exercise of judgment by management.
 - d. Significant adjustments made in the financial statements arising out of audit findings.
 - e. Compliance with Listing and other legal requirements relating to financial statements.
 - f. Disclosure of any related party transactions.
 - g. Qualifications in draft Audit Report.
5. Reviewing with the management, the quarterly financial statements before submission to the Board for approval.
6. Reviewing, with the management, if any, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
7. Reviewing with the management, performance of the Statutory and Internal Auditors, adequacy of the Internal Control systems.
8. Reviewing the adequacy of Internal Audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
9. Discussion with Internal Auditors on any significant findings and follow-up thereon.
10. Reviewing the findings of any internal investigations by the Internal Auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
11. Discussion with Statutory Auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
12. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non payment of declared dividends) and creditors.
13. To Review the functioning of Whistle Blower mechanism, in case the same is existing.
14. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
15. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

d) Review of information by Audit Committee

The Audit Committee shall mandatorily review the following information:-

1. Management discussion and analysis of financial conditions and results of operations;
2. Statement of significant related party transactions (as defined by the audit committee), submitted by management;
3. Management letters/ letters of internal control weakness if any issued by the Statutory Auditors;
4. Internal Audit Reports relating to internal control weakness; and
5. The appointment, removal and terms of remuneration of the Chief Internal Auditors shall be subject to review by the Audit Committee.

e) Any other matter with the specific permission of the Board.

f) Subsidiary Company

Lumax DK Auto Industries Limited (LDK) is a material non-listed wholly owned Indian subsidiary Company in terms of Clause 49 (III) of the listing agreement. Accordingly, Mr. D.D. Gupta, Director has been appointed on the Board of LDK.

The Company monitors performance of LDK, *inter alia*, by the following means:

- a) Financial statements, in particular the investments made by LDK are reviewed quarterly by the Audit Committee of the Company.

- b) Minutes of the meetings of the Board of Directors of LDK are placed before the Company's Board regularly.
- c) A statement containing all the significant transactions and arrangements entered into by the LDK is placed before the Company's Board / Audit Committee.

B. Remuneration Committee

The Remuneration Committee consists of Independent Non-Executive Directors to review and recommend payment of annual salaries, commission, service agreements and other employment conditions of the Executive Directors of the Company. The committee fixes the remuneration after taking into consideration remuneration practices followed by Companies of similar size and standing in the Industry.

The Remuneration Committee comprises of Four Directors as its members. All the members of the Committee are Non-Executive Independent Director and have sound knowledge of management practices. The Chairman of the Committee, Mr. Sandeep Dinodia is a Non-Executive Independent Director nominated by the Board. The power and role of the Remuneration Committee is as per guidelines set out in the Listing Agreement.

The constitution of the Remuneration Committee and attendance of Meeting of remuneration committee is as follows:

Sr. No.	Name of Directors	Status	Category of Membership	No. of Meetings attended
1	Mr. Sandeep Dinodia	Chairman	Non-Executive Independent Director	2
2	Mr. Manmohan Sachdev	Member	Non-Executive Independent Director	2
3	Mr. Dhiraj Dhar Gupta	Member	Non-Executive Independent Director	2
4	Mr. A.V. Alexander	Member	Non-Executive Independent Director	2

The Remuneration Committee met twice during the year 2011-12, to recommend the payment of commission to Non-Executive Directors and to recommend the re- appointment of Mrs. Usha Jain as Managing Director of the Company for further Period of five years commencing from 1st April, 2012 on the existing terms & conditions including remuneration.

a) Remuneration Policy:

The Remuneration Committee fixes the remuneration of the Executive Directors after considering various factors such as qualification, experience, expertise, and the prevailing remuneration in the competitive industries, financial position of the Company, etc. The remuneration structure comprises of Basic Salary, Commission, Perquisites and Allowances, contribution to Provident Fund etc.

The remuneration policy for Executive Directors is directed towards rewarding performance, based on review of achievements of Executive Directors. The Non-Executive Independent Directors have not drawn any remuneration from the Company, except sitting fees for attending meetings of the Board and Committees.

The remuneration of the Non-Executive Directors (NEDs) of the Company is decided by the Board of Directors. The NEDs are paid remuneration by way of Commission. In terms of the approval of the members at the 30th Annual General Meeting of the Company held on August 17, 2011, commission is paid at a rate not exceeding 1% of the net profits of the Company calculated in accordance with the provisions of Sections 198, 349 and 350 of the Companies Act, 1956 for a period of 5 years w.e.f. April 1, 2011. The distribution of the commission amongst the NEDs is determined by the Board and is broadly based on attendance, contribution at the Board Meetings and various Committee Meetings as well as time spent on operational matters.

The Company did not have any pecuniary relationship or transactions with the Non Executive Directors during the financial year 2011-2012.

b) Details of Remuneration paid to Managing Director during the financial year ended March 31, 2012 are as under:

(Amount in ₹)

Name of Director	Salary	Perquisites & Allowances	Commission	Total
Mrs. Usha Jain	2,412,000	604,761	14,546,442	17,563,203

- c) **Details of Commission paid to Non Executive Directors during the financial year ended March 31, 2012 are as under:** (Amount in ₹)

Sr. No.	Name of Director	Commission
1.	Mr. D.K. Jain	17,56,321
2.	Mr. Anmol Jain	17,56,320

- d) **The number of shares held by Non-Executive Directors in the Company is mentioned below:**

Sr. No.	Name of Directors	No of shares held as on 31.03.2012	Percentage
1	Mr. D K Jain	1,880,257	13.79%
2	Mr. Anmol Jain	862,240	6.33%
3	Mr. Sandeep Dinodia	-	-
4	Mr. Manmohan Sachdev	-	-
5	Mr. A V Alexander	200	0.001%
6	Mr. Dhiraj Dhar Gupta	-	-

There is no Stock Option Scheme of the Company for any Director and there are no Security / Investment of the Company pending for conversion into Equity Shares.

C. Shareholders / Investors Grievance & Share Transfer Committee

The Company has a Shareholders / Investors Grievance & Share Transfer Committee to oversee Investors Grievances and Redressal mechanism and recommends measures to improve the level of Investors' services and to look into the matters pertaining to share, transfers, duplicate share certificates and related matters. The Committee comprises of three Non Executive Directors, with two of them being Independent Directors. During the year four meetings of Committee were held. The following is the attendance record at the Committee during the year:

Sr. No.	Name of Directors	Status	Category of Membership	No. of Meetings attended
1	Mr. D. K. Jain	Chairman	Non-Executive Director	4
2	Mr. Sandeep Dinodia	Member	Non-Executive Independent Director	4
3	Mr. Manmohan Sachdev	Member	Non-Executive Independent Director	3

The functioning and terms of reference of the Committee are, as prescribed under the Listing Agreement entered with the Stock Exchanges, with particular reference to transfer, dematerialization and complaints of Shareholders etc.

The Quorum for the functioning of the Committee is any two Members present. The Share Transfer Committee meets normally once in a Quarter. The total complaints received and replied to the shareholders during the year ended 31st March, 2012 were 3. There were no complaints which were not resolved to the satisfaction of the shareholders and pending during the year.

4. COMPLIANCE OFFICER OF THE COMPANY

Ms. Swapnal B. Pawar, Company Secretary is the Compliance Officer of the Company. She is primarily responsible to ensure compliance with applicable statutory requirements and is the interface between the management and regulatory authorities for governance matters.

5. GENERAL BODY MEETING

The details of Annual General Meeting (AGMs) held in the last three years are as follows:

Financial Year	Date	Time	Location
2008-09	16-09-09	3.00 P.M.	Plot No.70, Sector-10, PCNTDA, Bhosari, Pune, Maharashtra - 411026
2009-10	26-07-10	3.00 P.M.	Plot No.70, Sector 10,PCNTDA, Bhosari, Pune, Maharashtra - 411026
2010-11	17-08-11	3.00 P.M.	Plot No.70, Sector 10,PCNTDA, Bhosari, Pune, Maharashtra - 411026

Special Resolutions passed in previous three General Meetings

- i. AGM held on September 16, 2009
NIL
- ii. AGM held on July 26, 2010
 - a) Revised Payment of Remuneration to Mrs. Usha Jain, Managing Director.
 - b) Further Issue of Equity Shares on Preferential Basis.
- iii. AGM held on August 17, 2011
 - a) Payment of Commission to Non Executive Director(s)

There was no Ordinary or Special Resolution that needed to be passed through Postal Ballot Process during the year 2011-2012.

6. CODE OF CONDUCT

The Company has adopted a Code of Conduct for all Board Members and Senior Management of the Company. All Board Members and Senior Management Personnel have affirmed compliance with the Code of Conduct on annual basis. The Annual Report contains a declaration to this effect signed by the Managing Director. The code of conduct has also been posted on Company's website: www.lumaxautotech.com.

7. DISCLOSURES

- a. During 2011-12, other than the transactions entered in the normal course of business and reported as the related party transactions in the annual accounts, the Company had not entered any materially significant related party transactions i.e. transaction of the Company of material nature with its Promoters/ Directors/Senior Management or Relatives etc., which could have a potential conflict with the interest of Company at large.
- b. The Audit Committee is briefed with all related party transaction undertaken by the Company.
- c. The Senior employees has made disclosures to Board that they did not have personal interest in any material financial and commercial transactions that could result in a conflict with the interest of the Company at large.
- d. The Company has a Code of Conduct for its Board and Senior employees (as per Corporate Governance Code) and the same is available at the Company's website. The Company has obtained a compliance certificate from all concerned.
- e. There has been no non-compliance penalties/strictures imposed on the Company by Stock Exchange(s) or SEBI or any other statutory authority, on any matter related to capital markets, during the last three years.
- f. The Company follows the Accounting Standards laid down by the Institute of Chartered Accountants of India, and there has been no deviation in the accounting treatment during the year.
- g. The Company does not have any Whistle Blower Policy. However, the Company promotes a favorable environment for employees to have an open access to the respective functional Heads and Managing Director, so as to ensure ethical and fair conduct of the business of the Company.
- h. The Company has complied with all the mandatory requirements of the Clause 49 of the Listing Agreement.
- i. The Company has formulated a Code of Conduct for prevention of Insider Trading in the Shares of the Company in accordance with the SEBI (Prohibition of Insider Trading) Regulations, 1992.

8. MEANS OF COMMUNICATION

The Annual / quarterly results of the Company are published in leading and widely circulated English dailies viz. (1) Economic Times Delhi- English & Hindi, Chandigarh, Lucknow, Mumbai- English & Gujarati, Pune + Nav Bharat Times (Delhi, Mumbai) + Financial Times (Delhi) + Mumbai Mirror (Mumbai) (2) Financial Express – All Editions (English) (3) Loksatta, Pune (Marathi Edition). (4) Business Standard-All Editions (English) + Business Standard-Delhi (Hindi) (5) Mint – All Editions (English). The results are also faxed to the Stock Exchanges where the Equity Shares of the Company are listed, in accordance with the provisions of the Listing Agreement.

The Company's financial results are displayed on the Company's website at www.lumaxautotech.com.

Pursuant to Clause 52 of the Listing Agreement, all data related to quarterly as well as annual financial results, shareholding pattern etc. are updated on the Corporate Filing and Dissemination System website www.corpfiling.co.in.

9. MANAGEMENT DISCUSSION AND ANALYSIS REPORT FORMS PART OF THE DIRECTORS REPORT

10. GENERAL SHAREHOLDERS INFORMATION

a) Annual General Meeting :

The 31st Annual General Meeting is scheduled as under:

Date : August 24, 2012
Time : 3.00 P.M
Venue : Spree Shivai Hotel, Celebrate Hall, 1st Floor,
H-Block, A-70, MIDC, Pimpri, Pune-411018

- b) **Date of Book Closure** : 18-08-2012 to 24-08-2012 (both days inclusive)
- c) **Registered Office** : LUMAX AUTO TECHNOLOGIES LTD
Plot No. 70, Sector 10, PCNTDA, Bhosari, Pune – 411026
- d) **Financial Year** : 1st April to 31st March
- e) **For the Financial year 2011-12 results were announced on:**

S.No.	Adoption of Quarterly Results Ended	Date
1.	June 30, 2011	July 26, 2011
2.	September 30, 2011	October 22, 2011
3.	December 31, 2011	January 31, 2012
4.	March 31, 2012 (Audited Annual Accounts)	May 30, 2012

- f) **Financial Calendar for 2012-13 (Provisional)**

S.No.	Adoption of Quarterly Results Ended	In the Month of#
1.	June 30, 2012	2 nd week of August 2012
2.	September 30, 2012	2 nd week of November 2012
3.	December 31, 2012	2 nd week of February 2013
4.	March 31, 2013 (Audited Annual Accounts)	4 th week of May 2013

Within 45 days of the end of the Quarter, as per clause 41 of the Listing Agreement.

- g) **Dividend & Dividend Payment Date:**

A dividend of ₹ 6/- per share (60%) has been recommended by the Board of Directors for the Financial Year 2011-12, which is subject to the approval of the Shareholders at the ensuing Annual General Meeting. For Demat shareholders and Physical shareholders who have opted for NECS/ ECS, Dividend Amount of ₹ 6/- per share will be credited directly to their respective bank accounts through NECS/ECS, wherever such facilities are available, soon after the declaration of dividend in the AGM. For others, Dividend Warrants will be posted by September 17, 2012 (tentative date).

- h) **Share Transfer System:**

To expedite the process of Share Transfers, the power for the same has been delegated to Company Secretary and Registrar, who shall attend to the same at least once in a fortnight. Share sent for transfer in physical form, if any, are registered and returned within the maximum period as prescribed by law from the date of receipt, subject to document being valid and complete in all respects. Similarly all requests for demat are received and processed by the Registrar and Share Transfer Agent and confirmations given to the Depositories within the prescribed time limit.

- i) **Registrars and Share Transfer Agent (For Physical as well as for Demat Segment)**

Address: Bigshare Services Private Limited
E/2, Ansa Industrial Estate, Saki Vihar Road, Sakinaka, Andheri (E), Mumbai 400 072

Tel: +91-22-43430306

Fax: +91-22-2847 5207

Email: info@bigshareonline.com

Website: www.bigshareonline.com

Contact Person: Ms. Shubhangi Wanivadekar

- j) **Investors Correspondence:**

All queries of Investors regarding the Company's shares in Physical / Demat form may be sent either to the Registrar & Share Agent or to the Secretarial Department of the Company at the following address:

Address: **LUMAX AUTO TECHNOLOGIES LIMITED**
Plot No. 70, Sector-10, PCNTDA,
Bhosari, Pune, Maharashtra - 411026

Tel: 91-20-66304606, 66304617

Fax: 91-20-66304624

E-mail: shares@lumaxautotech.com

Website: www.lumaxautotech.com

k) Listing on Stock Exchanges:

Stock Exchange	Scrip Code
Bombay Stock Exchange Limited	532796
National Stock Exchange of India Limited	LUMAXTECH

l) ISIN No: INE872H01019

Listing Fees for the year 2012-13 has been paid to The Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd.

m) Outstanding GDR's/ ADR's/ Warrants or any Convertible Instruments, Conversion Date and Likely impact on Equity:

There are no convertible instruments which could result in increasing the Equity Capital of the Company and the Company has not issued any GDR / ADR / FCCB etc.

n) Dematerialisation of Shares:

As per notifications issued by the Securities and Exchange Board of India (SEBI), the trading in Company's shares is permitted only in dematerialized form. In order to enable the shareholders to hold their shares in electronic form and to facilitate scripless trading, the Company has enlisted its shares with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

o) Status of Dematerialisation and Liquidity as on 31st March, 2012:

Dematerialisation:

The shares of the Company are under compulsory Demat segment and are listed on Bombay Stock Exchange Limited, Mumbai and National Stock Exchange of India Limited, Mumbai. The Company's shares are available for trading in the Depository of both NSDL & CDSL:

Category	No. of Shares
Shares in Demat mode with NSDL	12,172,739
Shares in Demat mode with CDSL	1,334,588
Shares in Physical mode	124,214
Total	13,631,541

Liquidity:

The Number of Shares of the Company traded in the Stock Exchange for the financial year 2011-2012 is given below:

Particulars	BSE	NSE	TOTAL
No of shares Traded	1,565,663	2,100,822	3,666,485
% of total Equity	11.49%	15.41%	26.90%

p) Share Holding Pattern of the Company as on March 31, 2012

	Category	No. of shares held	Shareholding (%)
A.	Promoters' holding		
1.	Promoters		
	a Indian Promoters	7,012,596	51.44
	b Foreign Promoters	-	-
2.	Persons acting in concert	-	-
	SUB – TOTAL (A)	7,012,596	51.44

	Category	No. of shares held	Shareholding (%)
B.	Non-Promoters Holding		
3.	Institutional Investors		
	a Mutual Funds and UTI	153,065	1.13
	b Banks, Financial Institutions, Insurance Companies, Central/State Govt. Institutions/ Non-Government Institutions.	-	-
	c FIs	2,499,326	18.33
	SUB – TOTAL (B3)	2,652,391	19.46
4.	Others:-		
	a Bodies Corporate & Clearing Member	1,520,902	11.16
	b Indian Public	2,244,775	16.46
	c NRIs	200,677	1.48
	d Any other	200	0.00
	SUB – TOTAL(B4)	3,966,554	29.10
	SUB – TOTAL(B) [3 + 4]	6,618,945	48.56
	GRAND TOTAL (A+B)	13,631,541	100.00

q) **Distribution of Shareholding as on March 31, 2012**

Range of Shares	No. of Shareholders	% of Shareholders	Amount (₹)	% of Shareholding
1 — 5000	4233	89.16	4941830	3.63
5001 — 10000	190	4.00	1580110	1.16
10001 — 20000	115	2.42	1833240	1.34
20001 — 30000	47	0.99	1239450	0.91
30001 — 40000	20	0.42	707370	0.52
40001 — 50000	25	0.53	1178430	0.86
50001 — 100000	41	0.86	3023420	2.22
100001 & above	77	1.62	121811560	89.36
Total	4748	100.00	136315410	100

r) **Stock Market Data during the Financial Year 2011-12**

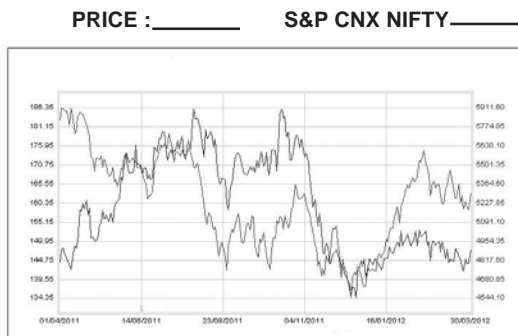
The monthly High and Low Prices of the Shares of the Company Listed on Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE) along with the BSE "Sensex" and NSE "Nifty" are as follows.

Month	BSE				NSE			
	Share Price		Sensex		Share Price		S&PCNX Nifty	
	High(₹)	Low(₹)	High	Low	High(₹)	Low(₹)	High	Low
April 2011	165.50	140.00	19811.14	18976.19	165.00	140.00	5944.45	5693.25
May 2011	174.45	144.05	19253.87	17786.13	175.00	143.00	5775.25	5328.70
June 2011	181.00	162.35	18873.39	17314.38	180.00	162.05	5657.90	5195.90
July 2011	187.95	170.00	19131.70	18131.86	187.85	170.15	5740.40	5453.95
August 2011	191.00	156.05	18440.07	15765.53	188.50	154.55	5551.90	4720.00
September 2011	185.00	136.00	17211.80	15801.01	192.00	161.30	5169.25	4758.85
October 2011	195.00	164.60	17908.13	15745.43	195.00	168.00	5399.70	4728.30
November 2011	183.00	136.00	17702.26	15478.69	185.90	138.00	5326.45	4639.10
December 2011	169.00	132.00	17003.71	15135.86	157.25	132.00	5099.25	4531.15
January 2012	159.45	134.10	17258.97	15358.02	154.80	136.35	5217.00	4588.05
February 2012	164.00	143.05	18523.78	17061.55	165.70	142.05	5629.95	5159.00
March 2012	164.95	138.55	18040.69	16920.61	155.85	139.05	5499.40	5135.95

- s) The details of the Stock performance vis-a-vis S&P CNX Nifty in graphical manner and monthly closing share price on BSE and NSE from April 2011 to March 2012 is given below:

Stock Performance vis- a- Vis S&P CNX Nifty

The performance of the Company's share related to Nifty is given in the charts below:



Monthly Closing Share Price on BSE & NSE along with Sensex and Nifty Points (April 2011 to March 2012)

Month	BSE (₹)	Sensex	NSE (₹)	Nifty
April 2011	158.45	19135.96	157.20	5749.50
May 2011	170.75	18503.28	170.45	5560.15
June 2011	178.10	18845.87	178.00	5647.40
July 2011	183.35	18197.20	183.20	5482.00
August 2011	164.60	16676.75	164.90	5001.00
September 2011	171.00	16453.76	171.00	4943.25
October 2011	179.00	17705.01	179.10	5326.60
November 2011	144.05	16123.46	143.65	4832.05
December 2011	143.30	15454.92	145.00	4624.30
January 2012	150.00	17193.55	152.65	5199.25
February 2012	150.90	17752.68	149.85	5385.20
March 2012	145.90	17404.20	147.45	5295.55

- t) **Plant Locations of the Company as on 31st March, 2012 :**

The Company has the following manufacturing units:

S. NO.	PLANT LOCATIONS
1	Plot No. 70, Sector-10, PCNTDA, Bhosari, Pune, Maharashtra.
2	W-230-E, 'S' Block, M.I.D.C. Bhosari, Pune, Maharashtra.
3	Gat No. 156/1, Mahalunge, Chakan, Pune, Maharashtra.
4	A-8, M.I.D.C., Waluj, Industrial Area Aurangabad, Maharashtra.
5	W-28, M.I.D.C., Waluj, Industrial Area Aurangabad, Maharashtra.
6	Plot No. 54/8, D-II, Block-2, M.I.D.C. Chinchwad, Pune, Maharashtra.
7	B-85, Mayapuri Industrial Area, Phase-I, New Delhi. (Marketing Division)
8	Plot No. 165, Sector-5, IMT Manesar, Gurgaon, Haryana.
9	Khasra No 817/73, Mauza - Moginand, Tehsil - Nahan, District- Sirmour, Himachal Pradesh.
10	G-1, Ranjangaon Industrial Area, Tal Shirur, Pune, Maharashtra. *
11	K-76, Waluj M.I.D.C. Area, Aurangabad, Maharashtra. **

* under Construction

** will be operational in FY 2012-13

- u) **Shares issued during IPO which are unclaimed and lying in Demat Suspense Account.**

The details pertaining to the shares issued during the IPO in the year January 2007 and which are unclaimed and lying in the Demat Suspense Account as per Information received from the Registrar are as follows:

S. No	Description	No of Shareholders	No of Shares
1	Aggregate No. of shareholders and outstanding Shares at the beginning of the year i.e. as on 01-04-2011	5	1123
2	No. of shareholders who approached for transfer of shares from Demat suspense account during the year	-	-
3	No. of shareholders to whom shares were transferred from Demat suspense account during the year	-	-
4	Aggregate number of shareholders and outstanding shares lying at the end of the year i.e.31-03-2012.	5	1123

The voting rights on the 1123 shares shall remain frozen till the rightful owner of such shares claims the shares.

11. Non-Mandatory requirements

The Company is complying with mandatory requirements and partly complying with the Non-Mandatory requirements such as:

The Company has constituted a Remuneration Committee of Independent & Non-Executive Directors. A detailed note on the Remuneration Committee has already provided in the foregoing paras of the report.

12. CEO & CFO CERTIFICATE

The Managing Director, Mrs. Usha Jain and the Head Finance, Mr. Ashish Dubey have furnished the requisite certificate to the Board of Directors pursuant to Clause 49 (V) of the Listing Agreement.

13. OTHER INFORMATION

Electronic Clearing Service (ECS)/ National Electronic Clearing Service (NECS)

SEBI had vide its Circular No.DCC/FITTCIR-3/2001 dated October 15, 2001 advised that all Companies should mandatory use ECS facility wherever available.

In the absence of ECS facility, companies may use warrants for distributing the dividends and SEBI vide its Circular No.D&CC/FITTCIR-04/2001 dated November 13, 2001 had advised companies to mandatorily print the Bank Account details furnished by the Depositories, on the dividend warrants. This ensures that the dividend warrants, even if lost or stolen, cannot be used for any purpose other than for depositing the money in the accounts specified on the dividend warrants and ensures safety for the investors.

As per RBI circular no. RBI/2008-2009/509/DPSS (CO) EPPD No. 2283/ 04.01.04/ 2008-2009 dated June 25, 2009, RBI has introduced National Electronic Clearing System (NECS) which aims at increasing efficiency and simplification of the ECS process. However, members who wish to receive dividend in an account other than the one specified while opening the Depository Account, may notify their DP's about any change in the Bank Account details.

Nomination Facility

Shareholders holding Shares in Physical Form and desirous of making a Nomination in respect of their Shareholding in the Company, as permitted under Section 109A of the Companies Act, 1956, are requested to submit to the Company nomination in the prescribed Form 2B for this purpose.

CEO & CFO Certification under Clause 41 & 49(V) of the Listing Agreement to be placed before the Board along with Audited Annual Accounts for the year ended 31st March 2012.

- a. We certify to the Board that we have reviewed Financial Statements and Cash Flow Statement for the year ended 31st March 2012 and that to the best of our knowledge and belief;
- (i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of Company's Code of Conduct.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the Internal Control Systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies, if any.
- d. We have indicated to the Auditors and the Audit Committee
- (i) Significant changes in internal control over financial reporting during the year, if any;
 - (ii) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements, if any;
 - (iii) There were no instances of fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place : Gurgaon
Date : May 30, 2012

**ASHISH DUBEY
(HEAD FINANCE)**

**USHA JAIN
(MANAGING DIRECTOR)**

Certificate of Compliance of Code of Conduct by Board of Directors and Senior Management Personnel

I, Usha Jain, Managing Director of the Company hereby certify that the Board of Directors and the Senior Management Personnel have affirmed compliance of the Code of Conduct of the Company for the FY-2011-12.

Place : Gurgaon
Date : May 30, 2012

**USHA JAIN
(MANAGING DIRECTOR)**

Auditors' Certificate on Corporate Governance

To
The Member of
THE LUMAX AUTO TECHNOLOGIES LIMITED

We have examined the compliance of conditions of Corporate Governance by Lumax Auto Technologies Limited, for the year ended on March 31, 2012, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

**For D.R. Barve & Co
Chartered Accountants**

**C A D.R. Barve
Proprietor
Membership No.:17661**

**Place : Pune
Date : May 30, 2012**

Auditors' Report on Accounts

To,
The Members of
Lumax Auto Technologies Limited

1. We have audited the attached Balance Sheet of Lumax Auto Technologies Limited as at 31st March, 2012, & also the Statement of Profit & Loss and the Cash Flow Statement for the year ended on that date annexed there to.

These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

2. We conducted our audit in accordance with the Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

3. As required by the Companies (Auditor's Report) Order, 2003 (as amended) issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in the paragraphs 4 and 5 of the said Order.

4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:

- i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- iii) The Balance Sheet, Statement of Profit & Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account;
- iv) In our opinion, the Balance Sheet, Statement of Profit & Loss and Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- v) On the basis of written representations received from the Directors, as on 31st March, 2012 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2012 from being appointed as a director under clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;

- vi) In our opinion and to the best of our information and according to explanations given to us, the said accounts read together with the significant accounting policies and notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true & fair view in conformity with the accounting principles generally accepted in India:
 - a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March 2012;
 - b) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
 - c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

CA. D. R. Barve
(Proprietor)
Membership No.17661

Place : Pune
Date : May 30, 2012

Annexure To Auditors' Report

Annexure referred to in paragraph 3 of our report of even date
Re: Lumax Auto Technologies Limited

- i) (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) All the assets have not been physically verified by the management during the year, but there is a regular planned program of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) Based on our scrutiny of the records of the Company and the information and explanations received by us, we report that there were sales of fixed assets during the year, but the fixed assets disposed off did not constitute a substantial part of the fixed assets of the Company. Hence, the question of reporting whether the sale of any substantial part of fixed assets has affected the going concern of the Company does not arise.
- ii) (a) As explained to us, the inventories have been physically verified by the management at reasonable intervals during the year. Further, for materials lying with third parties, certificates confirming the stock held by them have been obtained periodically in most of the cases. The frequency of verification is reasonable.
- (b) In our opinion and according to the explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and the

nature of its business.

- (c) In our opinion and according to the explanations given to us, the company is maintaining proper records of inventory. We have been informed that no material discrepancies have been noticed on physical verification of inventory as compared to book records.
- iii) (a) According to the information and explanations given to us, the company has not granted any loan, secured or unsecured to parties covered in the register maintained under section 301 of the Companies Act, 1956. Hence, the question of reporting whether the terms & conditions of such loans are prejudicial to the interest of the Company, whether reasonable steps for recovery of over-dues of such loans granted, maximum amount outstanding during the year and yearend balance does not arise.
- (b) During the year the Company has not taken any loans, secured or unsecured from parties covered in the Register maintained u/s 301 of the Companies Act 1956. Hence, the question of reporting whether the terms & conditions of such loans are prejudicial to the interest of the Company, whether reasonable steps for repayment of over-dues of such loans taken, maximum amount outstanding during the year and yearend balance does not arise.
- iv) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business, with regard to purchases of inventory and fixed assets and for sale of goods. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- v) (a) According to the information and explanations given to us, we are of the opinion that transactions that need to be entered into the register in pursuance of section 301 of the of the Companies Act, 1956 have been so entered; and
- (b) In respect of transactions made in pursuance of such contracts or arrangements exceeding the value of Rupees five lacs entered into during the financial year, we are unable to comment whether the transactions were made at prevailing market prices at the relevant time because of the unique and specialized nature of the items involved and in absence of any comparable prices.
- vi) According to the information and explanations provided by the management, the company has not accepted deposits which are deposits within the meaning of Rule (2b) of the Companies (Acceptance of Deposits) Rules, 1975.
- vii) In our opinion, the Company has an Internal Audit System commensurate with the size of the Company and nature of its business.
- viii) We have broadly reviewed the books of account maintained by the company pursuant to the rules made by the Central Government for the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956 and are of the opinion that prima facie, the prescribed accounts and records have been maintained. However, we have not made detailed examination of the records with a view to determine whether they are accurate or complete.
- ix) According to the information and explanations given to us:
- (a) the company is generally regular in depositing undisputed statutory dues including Provident Fund, Investor Education & Protection Fund, Employees' State Insurance, Income Tax, Wealth Tax, Sales Tax, Service Tax, Custom Duty, Excise Duty, Cess or any other statutory dues with the appropriate authorities during the year;
- (b) no undisputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Wealth Tax, Service Tax, Sales Tax, Customs Duty, Excise Duty and Cess and any other undisputed statutory dues were outstanding at the year end, for a period of more than six months from the date they became payable;
- (c) there are no disputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Wealth Tax, Service Tax, Sales Tax, Customs Duty, Excise Duty or Cess, by the Company.
- x) The company has no accumulated losses at the end of the financial year and it has not incurred cash losses in the current and immediately preceding financial year.
- xi) As informed to us, the company has not defaulted in repayment of dues to financial institutions, banks.
- xii) As informed to us, the company has not granted loans and advances on the basis of security by way of pledge of shares, debentures or other securities.
- xiii) In our opinion, and to the best of our information and according to the explanations provided by the management, we are of the opinion that the company is not a chit-fund, nidhi or mutual benefit fund/society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the company.
- xiv) According to the information and explanations given to us by the management of the Company, the company is not dealing or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the company.
- xv) According to the information and explanations given to us by the management of the Company, the Company has given guarantee for loans taken by others from bank, the terms and

conditions whereof are not prima facie prejudicial to the interest of the company.

- xvi) As informed to us, the proceeds of the term loans taken by the company are applied for the purpose for which the loans were obtained.
- xvii) In our opinion and according to the explanations given to us, the funds raised by the company on short term basis have not been used for long-term investment.
- xviii) According to the records of the company and the information & explanations provided by the management, the company has not made any preferential allotment of shares to parties & companies covered in the register maintained under section 301 of the Companies Act, 1956.
- xix) According to the records of the Company, during the year, the Company has not issued any debentures.

xx) The company has not raised any money by public issues during the period covered by our audit report.

xxi) Based on the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and as per the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the course of our audit.

**For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W**

**Place: Pune
Date : May 30, 2012**

**CA. D. R. Barve
(Proprietor)
Membership No.17661**

Lumax Auto Technologies Ltd.

Balance Sheet as at March 31, 2012

(Amount in ₹)

Particulars	Note No.	As at March 31, 2012	As at March 31, 2011
Equity & Liabilities			
Shareholders' funds			
(a) Share capital	3	136,315,410	136,315,410
(b) Reserves and surplus	4	712,364,274	573,144,364
		848,679,684	709,459,774
Non-current liabilities			
(a) Long-term borrowings	5	8,056,836	10,032,211
(b) Deferred tax liabilities (Net)	6	27,365,404	26,477,542
(c) Other Long term liabilities	7	32,351,277	28,715,605
		67,773,517	65,225,358
Current liabilities			
(a) Trade payables	8	677,274,662	563,816,763
(b) Other current liabilities	9	60,298,241	55,201,461
(c) Short-term provisions	10	186,658,434	167,766,320
		924,231,337	786,784,544
TOTAL		1,840,684,538	1,561,469,676
Assets			
Non-current assets			
(a) Fixed assets	11		
(i) Tangible assets		309,744,497	349,159,631
(ii) Intangible assets		9,012,166	9,945,987
(iii) Capital work-in-progress		49,907,654	913,023
(iv) Intangible assets under development		—	—
(b) Non-current investments	12	255,477,780	242,977,826
(c) Long-term loans and advances	13	67,937,113	37,567,125
(d) Other non-current assets	14	10,853,833	11,035,000
		702,933,043	651,598,592
Current assets			
(a) Inventories	15	139,501,948	143,182,788
(b) Trade receivables	16	743,016,114	517,609,008
(c) Cash and Bank Balances	17	213,669,132	217,477,010
(d) Short-term loans and advances	18	30,343,042	29,475,711
(e) Other current assets	19	11,221,259	2,126,567
		1,137,751,495	909,871,084
TOTAL		1,840,684,538	1,561,469,676

See accompanying notes to the financial statements

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Statement of Profit & Loss for the Year Ended March 31, 2012

(Amount in ₹)

Particulars	Note No.	Year Ended March 31, 2012	Year ended March 31, 2011
I. Revenue from operations (Gross)	20	4,655,105,800	3,581,651,782
Less: Excise Duty		277,224,477	173,605,072
Revenue from operations (Net)		4,377,881,323	3,408,046,710
II. Other income	21	33,924,452	17,768,369
III. Total Revenue (I + II)		4,411,805,775	3,425,815,079
IV. Expenses:			
Cost of materials consumed	22	1,677,374,617	825,138,405
Purchases of Traded Goods	33	1,739,194,421	1,852,915,139
Changes in inventories of finished goods work-in-progress and Stock-in-Trade	23	9,830,572	(27,355,007)
Manufacturing Expenses	24	180,700,276	131,383,277
Employee benefit expenses	25	251,353,514	193,771,477
Finance costs	26	3,431,376	5,195,431
Depreciation and amortization expenses	11	31,586,260	27,439,390
Other expenses	27	188,206,023	150,197,671
Total expenses		4,081,677,059	3,158,685,783
V. Profit before exceptional and extraordinary items and tax (III-IV)		330,128,716	267,129,296
VI. Exceptional items	28	(10,970,562)	(451,472)
VII. Profit before extraordinary items and tax (V - VI)		341,099,278	267,580,768
VIII. Profit before tax		341,099,278	267,580,768
IX Tax expense:			
(1) Earlier Year's Tax		-	67,206
(2) Current Year Tax		105,934,000	87,762,000
(3) Deferred Tax		887,862	370,542
(4) Wealth Tax		-	397,510
X Profit for the period from continuing operations (VIII-IX)		234,277,416	178,983,510
XI Profit for the period		234,277,416	178,983,510
XII Earnings per equity share:			
(1) Weighted Average number of Equity Shares outstanding during the year		13,631,541	12,919,212
(2) Nominal Value per share		10	10
(3) Basic & Diluted Earning per share		17.19	13.85
<i>See accompanying notes to the financial statements</i>			

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Lumax Auto Technologies Ltd.

Cash Flow Statement for the Year Ended March 31, 2012

Particulars	(Amount in ₹)	
	Year Ended March 31, 2012	Year Ended March 31, 2011
A. Cash Flow From Operating Activities :		
Profit Before Tax	341,099,278	267,580,768
Adjustments For :		
Depreciation & Amortisation of Assets	31,586,260	27,439,390
Loss/(Profit) on Sale of Fixed Assets	(6,878,378)	(451,472)
Dividend & Interest Income	(22,078,781)	(12,483,167)
Interest Expense	3,431,376	5,195,431
Operating Profit Before Working Capital Changes	347,159,755	287,280,950
Adjustments For :		
Inventories	3,680,840	(47,932,048)
Trade & other receivables	(225,407,106)	(120,430,799)
Trade & other payables	159,743,337	188,587,519
Other Loans & Advances (Net)	(40,150,844)	(11,128,424)
Cash Generated from Operations	245,025,982	296,377,198
Direct Taxes Paid	(106,728,126)	(82,629,279)
Net Cash From Operating Activities	138,297,856	213,747,919
B. Cash Flow From Investing Activities :		
Purchase of Fixed Assets	(37,967,127)	(35,498,193)
Proceeds From Sale of Fixed Assets	53,608,200	4,535,681
Purchase of Investment	(12,499,954)	(203,783,106)
Dividend & Interest Received	22,078,781	12,483,167
Decrease / (Increase) In Capital W.I.P.	(48,994,631)	(6,946,376)
Net Cash From Investing Activities	(23,774,731)	(229,208,827)
C. Cash Flow From Financing Activities :		
Issue Of Shares & Debentures	–	238,200,000
Increase/(Decrease) In Borrowings	(20,115,781)	(17,152,911)
Interest Paid	(3,431,376)	(5,195,431)
Dividend Paid	(81,515,586)	(34,817,630)
Received / Expended During the Year	–	(1,813,265)
Tax on Distributed Profits	(13,268,260)	(5,795,561)
Net Cash From Financing Activities	(118,331,003)	173,425,202
Net Increase/(Decrease) In Cash & Cash Equivalents	(3,807,878)	157,964,294
Cash & Cash Equivalents at the Beginning of the Year	217,477,010	59,512,716
Cash & Cash Equivalents at the end of the year	213,669,132	217,477,010

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

CA D. R. Barve
Proprietor
M. No. 17661

Place : Gurgaon
Date : May 30, 2012

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

D. K. Jain
Chairman

Ashish Dubey
Head Finance

Usha Jain
Managing Director

Swapnal B Pawar
Company Secretary

Notes to Financial Statements

1 Company Information

Lumax Auto Technologies Limited is a Public Limited company located in India and incorporated under the Companies Act, 1956. The Company is engaged in manufacturing & selling of automotive parts. The shares of the Company are listed on the Bombay Stock Exchange Ltd. (BSE) and the National Stock Exchange of India Ltd. (NSE).

2 Significant Accounting Policies

2.1 Basis of preparation

These financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 1956.

During the year ended March 31, 2012 the Revised Schedule VI notified under the Companies Act, 1956 has become applicable to the company for preparation & presentation of its Financial Statements. The adoption of Revised Schedule VI does not impact recognition & measurement principles followed for preparation of Financial Statements. However, it has significant impact on presentation & disclosures made in the Financial Statements. The company has also reclassified the previous year figures in accordance with the requirements applicable in the current year.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule VI to the Companies Act, 1956. Based on the nature of products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current – non current classification of assets and liabilities.

2.2 Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of reporting period. Although these estimates are based on management's best knowledge of current events & actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. These differences between actuals & estimates are recognized in the period in which the results are known/materialised.

2.3 Inventories

- a) Raw Materials and components, Stores & Spares (Including Packing Materials), Traded Goods (Including Moulds & Dies) - Valued at lower of Landed cost (net of taxation credits, if any) and Net Realisable value*, after making provision for obsolescence wherever necessary.
Cost comprises of cost of Purchase & other costs incurred in bringing them to their respective present location and condition and is determined on First-in-First-Out (FIFO) basis.
- b) Work-in-Progress, Finished Goods -
Valued at lower of cost and Net Realisable value*, after making provision for obsolescence wherever necessary.
Cost of Work-in-progress & Finished Goods includes Direct Material, Labour and proportion of manufacturing overheads.
- c) Scrap-
At Net Realisable Value*.

2.4 Cash & Cash Equivalents

In the cash flow statement, cash and cash equivalents includes cash in hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

Cash Flow Statement

Cash flow statement has been prepared following the indirect method set out in the Accounting Standard - 3 of "Cash Flow Statement" issued by the Institute of Chartered Accountants of India.

*Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and to make the sale

2.5 Events Subsequent to the Balance Sheet Date

Events occurring after the Balance Sheet date, which have a material impact on the financials affairs of the Company, are taken into cognisance while presenting the Financial Statements of the Company.

2.6 Prior Period and Extraordinary Items

Prior period and extraordinary items and changes in accounting policies, having a material impact on the financial affairs of the Company are disclosed, wherever required.

2.7 Depreciation & Amortization of Tangible & Intangible Assets:

Depreciation is provided on a pro-rata basis on the straight-line method as per the rates prescribed under Schedule XIV of the Companies Act, 1956, read with relevant circulars issued by the department of Company Affairs from time to time.

Depreciation on additions to / deletions from Tangible fixed assets made during the year is provided on pro-rata basis from / upto the date of such additions / deletions, as the case may be.

Intangible Assets are Amortized as follows:

- a) Leasehold land : Over the period of lease
- b) Specialised software : Over the Estimated Economic useful life.
- c) Technical Knowhow : Over a period of Technical assistance agreement i.e. 8 years.

2.8 Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured.

Sale of goods

Revenue from sale of goods is recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on delivery of the goods. The company collects sales taxes and value added taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the company. Hence, they are excluded from revenue. Excise duty deducted from revenue (gross) is the amount that is included in the revenue (gross) and not the entire amount of liability arising during the year.

Revenue from Logistics activity is recognized on the basis of contract entered into by the company on accrual basis.

Interest

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the applicable interest rate. Interest income is included under the head "other income" in the statement of profit and loss.

Dividends

Dividend income is recognized when the company's right to receive dividend is established by the reporting date.

2.9 Tangible Assets

Tangible Assets are stated at acquisition cost, net of eligible CENVAT, cess, deferred excise duty, VAT setoff and accumulated depreciation. Cost includes purchase cost together with inward freight, duties, taxes & incidental cost of acquisition, installation & eligible borrowing cost. It also includes pre-operative expenses incurred during the construction, trial & stabilization period until the time such assets are put to commercial use.

2.10 Foreign Currency Transactions

- (a) Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of the transaction or that approximates the actual rate at the date of the transaction.
- (b) Monetary items denominated in foreign currencies at the year end are restated at year end rates.
- (c) Non monetary foreign currency items are carried at cost.
- (d) Any income or expense on account of exchange difference either on settlement or on translation is recognized in the Profit and Loss account except in case of liabilities, where they relate to acquisition of fixed assets, in which case they are adjusted to the carrying cost of such assets.

2.11 Government Grants

Government grants are recognised only if there is reasonable assurance as to its receipt and that the conditions attached there to shall be complied with.

2.12 Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties. If an investment is acquired, or partly acquired, by the issue of shares or other securities, the acquisition cost is the fair value of the securities issued. If an investment is acquired in exchange for another asset, the acquisition is determined by reference to the fair value of the asset given up or by reference to the fair value of the investment acquired, whichever is more clearly evident.

2.13 Employee Benefits

a) **Short Term Benefits:** Short term Employee Benefits are recognized as an expense at the undiscounted amount in the Profit & Loss Account of the year in which the related service is rendered. These benefits include Salaries, Bonus, medical care expenses etc.

b) **Long Term Benefits:**

Defined Contribution plan: Employees' benefits in the form of ESIC, Provident Fund & Labour Welfare Fund are considered as defined contribution plan and the contributions are charged to the Profit & Loss Account of the year, on accrual basis, when the contributions to the respective funds are due.

Defined Benefit Plan: Gratuity: Benefits in the form of Gratuity are considered as defined benefit obligations and are provided for on the basis of an actuarial valuation, using the Projected Unit Credit Method as at the date of Balance Sheet.

Leave Encashment: Benefits in the form of Leave Encashment on account of un-availed leave at the year end are also considered as defined benefit obligations and are provided as per the actuarial valuation according to Projected Unit Cost Method.

Actuarial Gains /Losses, if any, are immediately recognized in the Profit & Loss Account

2.14 Borrowing Costs

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed out to the Statement of Profit & Loss

2.15 Segment Reporting

The Company Operates in two primary Business segment viz

- a) "Manufacturing of Automotive Parts";
- b) "Trading of Automotive Parts"

2.16 Lease

Assets taken on lease under which all risks and rewards of ownership are effectively retained by the lessor are classified as operating lease. Lease payments under Operating Leases are recognized as expenses on straight Line Basis as per the terms of lease.

2.17 Earning Per Share

In considering the Earning Per Share, the Company considers the Net Profit or Loss for the year attributable to the Equity Shareholders.

The number of shares used in computing Basic Earnings per share is the Weighted Average number of Equity Shares outstanding during the year.

The number of shares used in computing Diluted Earnings per share is the Weighted Average number of Equity Shares outstanding during the year after adjusting for the effects of all dilutive potential Equity Shares.

2.18 Current & Deferred Tax

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period.

Provision for Current Tax is made by taking into account the admissible deductions/allowances under the provisions of Income Tax Act 1961, as applicable for respective Financial Year.

Deferred tax is recognised for all the timing differences, subject to the consideration of prudence in respect of deferred tax assets. Deferred tax assets are recognised and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. At each Balance Sheet date, the company reassesses unrecognised deferred tax assets, if any.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis.

Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

2.19 Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization as per the criteria specified in Accounting Standard (AS) 26 "Intangible Assets" issued by the Institute of Chartered Accountants of India.

2.20 Accounting for Interests in Joint Ventures

Interest in Joint Venture is accounted as follows:

Jointly Controlled Entities - Income on investments in incorporated Jointly Controlled Entities is recognised when the right to receive the same is established. Investment in such Joint Ventures is carried at cost after providing for any permanent diminution in value.

2.21 Impairment of Tangible & Intangible Assets

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An Impairment Loss is charged to the Profit & Loss Account in the year in which the asset is identified as impaired. The impairment loss recognized in the prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

2.22 Provisions for Contingent Liabilities

Provisions: Provisions, involving substantial degree of estimation in measurement, are recognised if :

- a) the Company has a present obligation as a result of a past event and
- b) it is probable that there will be an outflow of resources and
- c) the amount of the obligation can be reliably estimated.

Provisions are not discounted to its present value and are determined based on best Management estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

Warranty expenses are provided for in the year of Sales based on technical estimates.

Contingent liabilities: Contingent liabilities are disclosed in case of:

- a) a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation,
- b) a present obligation when no reliable estimate is possible; and
- c) a possible obligation arising from past events where the probability of outflow of resources is not remote.

Contingent Liabilities are reviewed at each Balance Sheet date.

Contingent Assets: Contingent Assets are neither recognized nor disclosed.

3. Share Capital

Particulars	Par Value per share (₹)	Balance Outstanding as at March 31, 2012		Balance Outstanding as at March 31, 2011	
		No of Shares	Value (₹)	No of Shares	Value (₹)
Equity Share Capital					
Authorised	10/-	15,000,000	150,000,000	15,000,000	150,000,000
Issued, Subscribed and Paid-up :	10/-	13,631,541	136,315,410	13,631,541	136,315,410

Note: Issues/(Reductions) in Equity Share Capital during the year is Nil.

3.1 Rights, preferences & restrictions attached to shares-

The company has only one class of equity shares having a par value of ₹10 per share. Each holder of equity shares is entitled to one vote per share. The company declares dividend in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

3.2 Details of Dividend Distribution

Particulars	2011-12	2010-11
Amount of per share dividend recognized as distribution to equity shareholders	₹ 6/-	₹ 6/-

3.3 Details of shareholders holding more than 5% shares in the company at the end of current/previous year

Name	As At March 31, 2012		As At March 31, 2011	
	No of Shares	Holding (%)	No of Shares	Holding (%)
Dhanesh Kumar Jain	1,880,257	13.79	1,880,257	13.79
Lumax Finance Private Limited	1,620,714	11.89	1,551,443	11.38
Dhanesh Kumar Jain (HUF)	1,180,971	8.66	1,180,971	8.66
Deepak Jain	914,652	6.71	914,652	6.71
Anmol Jain	862,240	6.33	862,240	6.33
Anmol Finpro Private Limited	22,278	0.16	698,263	5.12

4. Reserves & Surplus

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Securities Premium Account		
Balance at the beginning of the year	452,854,525	236,467,790
Add : Additions during the year	–	218,200,000
Less : Share issue / preliminary expenses	–	1,813,265
	452,854,525	452,854,525
General Reserve		
Balance at the beginning of the year	35,800,000	17,857,000
Add : Transferred from Surplus in Statement of Profit & Loss during the year	23,500,000	17,943,000
	59,300,000	35,800,000
Statement of Profit and Loss		
Balance as at the beginning of the year	84,489,839	18,506,835
Add: Profit for the year	234,277,416	178,983,510
Less: Appropriations		
Transfer to General Reserve	23,500,000	17,943,000
Proposed dividend on Equity Shares @ ₹ 6 (Previous year ₹ 6) per Share	81,789,246	81,789,246
Dividend distribution tax on Proposed dividend on Equity Shares	13,268,260	13,268,260
Balance as at the end of the year	200,209,749	84,489,839
Total Reserves & Surplus	712,364,274	573,144,364

Lumax Auto Technologies Ltd.

5. Long Term Borrowings

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Secured-		
Term Loans:		
- from banks	56,108	160,092
- from other parties	745,754	1,006,779
Unsecured -		
Deferred Sales Tax Loan	7,254,974	8,865,340
Total	8,056,836	10,032,211

Term Loans are secured by hypothecation of underlying assets. Monthly payment of Equated Monthly Instalments beginning from the month subsequent to taking the loan

Details of Term Loan - [Taken for Purchase of Vehicles]

Name of Lender	No. of Installments	Rate of Interest (in %)	Installments Due (in ₹)	No. of Installment due as on March 31, 2012
HDFC Bank Ltd.	36	10.25	160,091	19
Kotak Mahindra Prime Limited	35	11.25	599,920	27
Kotak Mahindra Prime Limited	35	9.35	186,636	13
Kotak Mahindra Prime Limited	35	8.75	417,270	14
Kotak Mahindra Prime Limited	35	12.50	202,490	23
Kotak Mahindra Prime Limited	35	9.00	200,385	15
Kotak Mahindra Prime Limited	35	11.00	293,104	27

Deferred Sales tax loan is received for interest free period of 15 years and is repayable in 5 annual installments after completion of 10 years.

6. Deferred Tax Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Deferred Tax Liabilities-		
Difference between tax depreciation and financial depreciation	31,932,520	31,227,481
Total	31,932,520	31,227,481
Deferred Tax Assets-		
Provision for Doubtful Trade Receivables & Advances	1,096,136	2,423,877
Disallowance u/s 43B	2,158,567	1,628,561
Disallowance u/s 40 (a)	1,312,413	697,501
Total	4,567,116	4,749,939
Deferred Tax Liability (Net)	27,365,404	26,477,542
Deferred Tax Expense / (Income)		
Subsequent to Accounting Standard - 22 "Accounting for Taxes on Income, issued by Institute of Chartered Accountants of India, Deferred Tax Expense / (Income) has been recognized in the Statement of Profit & Loss A/c.	887,862	370,542

7. Other Long Term Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured Deposits from Customers	32,351,277	28,715,605
Total	32,351,277	28,715,605

8. Trade Payables:

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Micro, Small and Medium Enterprises	2,629,745	2,349,502
Others	674,644,917	561,467,261
Total	677,274,662	563,816,763

8.1 The details of amount outstanding to Micro Small And Medium Enterprises based on available information with the Company are as under :-

Particulars	As At March 31, 2012	As At March 31, 2011
i) Principal amount due and remaining unpaid to any supplier as at the end of accounting year	2,629,745	2,349,502
ii) Interest due on principal amount remaining unpaid as at the end of Accounting year.	Nil	Nil
iii) Amount of interest alongwith principal amount paid to Supplier beyond due date of payment.	Nil	Nil
iv) Amount of interest accrued / due and remaining unpaid at the end of Accounting Year.	Nil	Nil
v) Amount of further interest remaining due and payable even in succeeding year, until such date when the interest dues as above are actually paid to the small enterprises.	Nil	Nil

9. Other Current Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Current maturities of Long Term Debt	1,258,034	19,398,440
Current maturities of Deferred Sales Tax Loan	1,610,366	1,245,215
Unpaid dividends	405,877	132,217
Unsecured Advances from Customers	21,142,045	7,847,600
Payable to Capital Purchase	8,390,663	1,839,968
Payable to Others	27,491,256	24,738,021
Total	60,298,241	55,201,461

10. Short Term Provisions

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Provision for employee benefit:	33,449,422	25,759,539
Provision for Gratuity	2,021,263	976,441
Provision for Earned Leave	1,018,811	2,594,957
Provision for Proposed Dividend @ ₹ 6 (Previous year ₹ 6) per share	81,789,246	81,789,246
Provision for Tax on proposed Dividend	13,268,260	13,268,260
Provision for Income Tax (Net of tax paid)	3,646,959	4,043,579
Provision for Wealth Tax	–	397,510
Provision for Statutory Liabilities	13,322,924	7,670,471
Other Provisions	38,141,549	31,266,317
Total	186,658,434	167,766,320

11. Fixed Assets

(Amount in ₹)

Name of Assets	Gross Block				Depreciation				Net Block	
	As At April 1, 2011	Additions	Disposal/ Sale	As At March 31, 2012	Upto March 31, 2011	For the year	Depreciation on disposal	Upto March 31, 2012	As at March 31, 2012	As at March 31, 2011
Tangible Assets										
Land	46,860,228	-	(46,099,026)	761,202	-	-	-	-	761,202	46,860,228
Buildings	85,682,946	345,151	-	86,028,097	21,077,270	2,866,408	-	23,943,678	62,084,419	64,605,676
Plant and Equipment	320,985,017	29,203,502	(340,555)	349,847,964	126,894,285	23,637,554	(114,191)	150,417,648	199,430,316	194,090,732
Furniture and Fixtures	6,391,919	605,942	-	6,997,861	4,294,366	307,600	-	4,601,966	2,395,895	2,097,553
Vehicles	9,961,313	1,605,833	(1,017,554)	10,549,592	3,715,749	955,137	(613,122)	4,057,764	6,491,828	6,245,564
Office Equipment	2,968,355	333,219	-	3,301,574	1,032,572	147,699	-	1,180,271	2,121,303	1,935,783
Computers	8,472,257	2,414,166	-	10,886,423	5,510,254	1,124,347	-	6,634,601	4,251,822	2,962,003
Total	481,322,035	34,507,813	(47,457,135)	468,372,713	162,524,496	29,038,745	(727,313)	190,835,928	277,536,785	318,797,539
Assets under Lease										
Land	31,268,465	2,090,500	-	33,358,965	906,373	244,880	-	1,151,253	32,207,712	30,362,092
Total	31,268,465	2,090,500	-	33,358,965	906,373	244,880	-	1,151,253	32,207,712	30,362,092
Total Tangible Assets	512,590,500	36,598,313	(47,457,135)	501,731,678	163,430,869	29,283,625	(727,313)	191,987,181	309,744,497	349,159,631
Intangible Assets										
Computer Software	2,735,691	950,900	-	3,686,591	1,317,542	819,291	-	2,136,833	1,549,758	1,418,149
Technical Knowhow	11,864,820	417,914	-	12,282,734	3,336,982	1,483,344	-	4,820,326	7,462,408	8,527,838
Total Intangible Assets	14,600,511	1,368,814	-	15,969,325	4,654,524	2,302,635	-	6,957,159	9,012,166	9,945,987
Total	527,191,011	37,967,127	(47,457,135)	517,701,003	168,085,393	31,586,260	(727,313)	198,944,340	318,756,663	359,105,618
Total (Previous Year)	498,191,838	35,498,193	(6,499,020)	527,191,011	143,060,815	27,439,390	(2,414,812)	168,085,393	359,105,618	355,131,023

12. Non-Current Investments

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Non-Trade Investments		
Investments in Equity Instruments		
Unquoted		
- Subsidiary Company		
(Lumax DK Auto Industries Ltd.)		
4,240,313 (previous year - 4,240,313) Equity Shares of ₹ 10/- Each Fully Paid up (Acquired in Consideration of issue of 1,272,222 equity shares of the Company @ ₹ 10/- each fully paid-up)	12,722,220	12,722,220
Joint Ventures		
(Lumax Cornaglia Auto Technologies Pvt. Ltd.)		
29,93,303(previous year -26,47,150) Equity Shares of ₹ 10/- Each Fully Paid up	46,471,454	26,471,500
Share Application Money	2,500,000	10,000,000
Shares of Rupee Co-op Bank Ltd		
20 (previous year - 20) Equity shares of ₹ 50/- each fully paid-up	1,000	1,000

(Contd.)

Particulars	As At March 31, 2012	As At March 31, 2011
- Quoted Lumax Industries Ltd. 525,000 (previous year - 5,25,000) Equity Shares of ₹ 10/- Each Fully Paid up	193,783,106	193,783,106
Total	255,477,780	242,977,826
Aggregate cost of quoted investments	193,783,106	193,783,106
Aggregate cost of unquoted investments	59,194,674	39,194,720
Aggregate market value of quoted investments	194,223,750	188,396,250

12.1 Disclosure of Standalone Results of Subsidiary Company:

The Ministry of Company Affairs, Government of India, vide its General Circular no. 2/2011 dated 8th February, 2011, issued under section 212(8) of the Companies Act, 1956, has exempted the company from attaching the Balance Sheet and Statement of Profit and Loss of its Subsidiary under section 212(1) of the Companies Act, 1956,

12.2 Interest in Joint Venture Companies

Pursuant to Accounting Standard 27 on Financial Reporting of Interests in Joint Ventures, the relevant information relating to the Joint Venture Company, is as given below:

Name of the Joint Venture Company	Country of Incorporation	Proportion of Ownership interest
Lumax Cornaglia Auto Technologies Private Limited	India	50:50

Description of Interest :

JV is established principally for manufacture, assembly and sale of automotive components

Proportion of Company's Interest in Joint Venture	2011-12 (Audited)	2010-11 (Audited)
Assets:		
Tangible assets	44,391,358	17,208,547
Intangible assets	1,712,193	2,001,578
Capital Work In Progress	3,429,131	21,032,484
Long term loans & advances	769,785	4,110,548
Inventories	14,356,828	3,882,338
Trade receivables	12,041,881	10,802,732
Cash and Bank balances	3,214,991	9,679,404
Short-term loans and advances	8,000,857	6,792,515
Other current assets	-	167,708

Lumax Auto Technologies Ltd.

Proportion of Company's Interest in Joint Venture	2011-12 (Audited)	2010-11 (Audited)
Liabilities		
Long-term borrowings	86,468	223,758
Deferred tax liabilities (Net)	2,504,911	1,411,023
Long term provisions	342,295	251,434
Short term borrowings	137,291	124,577
Trade payables	18,878,173	12,791,742
Other current liabilities	7,894,001	17,474,136
Short-term provisions	1,002,911	1,046,477
Capital Commitments	730,916	3,940,953
Contingent Liabilities & Guarantees	-	300,000
Income		
Revenue from operations (Net of Excise)	57,188,464	44,474,859
Other Income	156,605	962,106
Expenses		
Cost of Materials Consumed	39,668,572	30,079,150
Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(801,745)	86,909
Employee benefit expenses	5,841,740	4,373,703
Financial costs	114,605	160,250
Depreciation and Amortisation Expenses	1,601,058	1,261,926
Other Expenses	7,610,025	5,220,135
Provision for Current and Deffered Tax	1,094,498	1,267,466

13. Long Term Loans & Advances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured, considered good:		
Capital Advances	38,797,921	9,426,536
Security Deposits	29,139,192	28,140,589
Unsecured considered doubtful:		
a) Security Deposit	500,000	500,000
Less: Provision for Bad & doubtful debts	(500,000)	(500,000)
	-	-
Total	67,937,113	37,567,125

14. Other Non-Current Assets

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Long Term Bank deposits with banks maturity more than 12 months	10,853,833	11,035,000
Total	10,853,833	11,035,000

15. Inventories

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Raw materials		
– Goods in Transit	-	-
– Others	70,565,561	64,748,851
Work-in-progress	5,925,643	6,527,685
Finished goods		
– Goods in Transit	5,482,149	1,181,242
– Others	1,198,483	-
Stock-in-trade (in respect of goods acquired for trading)		
– Goods in Transit	-	3,656,101
– Others	53,525,608	64,597,427
Stores and spares		
– Materials	808,801	368,150
– Consumables	1,995,703	2,103,332
Total	139,501,948	143,182,788

Raw Materials and components, Stores & Spares (Including Packing Materials), Traded Goods (Including Moulds & Dies) -

Valued at lower of Landed cost (net of taxation credits, if any) and Net Realisable value*, after making provision for obsolescence wherever necessary.

Cost comprises of cost of Purchase & other costs incurred in bringing them to their respective present location and condition and is determined on First-in-First-Out (FIFO) basis.

Work-in-Progress, Finished Goods -

Valued at lower of cost and Net Realisable value*, after making provision for obsolescence wherever necessary.
Cost of Work-in-progress & Finished Goods includes Direct Material, Labour and proportion of manufacturing overheads

Scrap-

At Net Realisable Value*.

16. Trade Receivables

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured		
Debts outstanding for a period exceeding six months from the date they are due for payment:		
Considered good	912	346,118
Considered doubtful	2,878,442	2,878,442
Other Debts		
Considered good	743,015,202	517,262,890
Considered doubtful	-	-
	745,894,556	520,487,450
Less: Provision for doubtful debts	2,878,442	2,878,442
Total	743,016,114	517,609,008

*Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and to make the sale

17. Cash & Bank Balances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Cash on hand	380,080	674,110
Balance with Banks		
- in current accounts	30,652,227	41,660,417
- in Cash Credit account	2,690,004	4,260,266
- Cheques, drafts on hand	40,944	-
Total Cash & Cash Equivalents (A)	33,763,255	46,594,793
Other Bank Balances		
- in Deposit Accounts	179,500,000	170,750,000
- in Dividend accounts	405,877	132,217
Total Other Bank Balances (B)	179,905,877	170,882,217
Total (A+B)	213,669,132	217,477,010

17.1 Balance in Deposit Accounts includes:-

- a) ₹. 2,50,000/- is deposited towards guarantee with Central Excise Delhi for removal of Goods without payment of Excise Duty under Bond (CT-1 form) for Export.
- b) ₹. 50,000/- is deposited towards gurantee with Sales Tax department (Nahan Kaleamb) .

18. Short Term Loans & Advances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Loans and advances - Unsecured Considered Good		
Advance to suppliers	10,378,545	4,994,478
Excise Duty & Service Tax Receivables	10,948,378	11,616,989
Income Tax Receivables	2,277,716	9,513,801
Other Loans & Advances	6,738,403	3,350,443
Loans and advances - Unsecured Considered Doubtful		
Advances Recoverable in Cash or Kind	-	4,092,285
Less Provision for Doubtful Advances	-	(4,092,285)
Total	30,343,042	29,475,711

19. Other Current Assets

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Interest receivable on Fixed Deposit	11,221,259	2,126,567
Total	11,221,259	2,126,567

20. Revenue from Operations

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Sale of products		
- Manufactured Goods	2,556,356,327	1,451,258,909
- Stock-In-Trade	2,084,167,643	2,121,111,887
Sale of Services		
- Labour Charges	1,372,652	314,139
Other operating revenues		
Scrap Sale	5,677,953	4,301,365
Diesel & Tool Sale	7,531,225	4,665,482
Gross Sales and Services	4,655,105,800	3,581,651,782
Less : Excise duty	277,224,477	173,605,072
Total	4,377,881,323	3,408,046,710

20.1 Details of Goods Sold

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Finished Goods Sold		
Head Lamp	425,292,525	323,345,493
Tail Lamp	163,537,394	5,848,107
Frame Chassis	757,086,292	561,002,764
Seat Frame	127,574,218	54,383,490
Adjustor Motor	404,961,390	49,125,825
Others	401,151,256	284,382,135
Sub-Total [A]	2,279,603,075	1,278,087,814
Traded Goods Sold		
Head Lamp	915,631,258	733,359,821
Tail Lamp	251,375,380	211,387,886
Adjustor Motor	148,963,664	601,413,547
Steel sheet	199,636,988	167,735,945
steel Tube	102,355,889	84,202,153
Plastic Powder	4,777,411	1,090,054
Others	461,427,053	321,922,481
Sub-Total [B]	2,084,167,643	2,121,111,887
Others		
Labour Charges	1,372,652	314,139
Scrap Sales	5,677,953	4,301,365
Die & Tools sale	7,060,000	4,231,505
Sub-Total [C]	14,110,605	8,847,009
Total	4,377,881,323	3,408,046,710

21. Other Income

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Interest Income	18,928,781	12,483,167
Dividend Income:		
- others	3,150,000	-
other non-operating income (net of expenses directly attributable to such income)		
- Discount Received	5,490,851	1,099,021
- Miscellaneous Balances Written Back	1,666,917	1,868,624
- Miscellaneous Income	4,083,323	1,961,930
Net gain on foreign currency transaction and translation	604,580	355,627
Total	33,924,452	17,768,369

22. Cost of Materials Consumed

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Raw material consumed		
Opening inventory	64,748,851	44,768,718
Add : Purchases (net)	1,683,191,327	845,118,538
Less : Inventory at the end of the year	70,565,561	64,748,851
Total cost of materials consumed	1,677,374,617	825,138,405

22.1 Break up of Raw Material, Spares parts and Components consumed

Particulars	Year Ended March 31, 2012		Year Ended March 31, 2011	
	(in ₹)	%	(in ₹)	%
Imported	19,564,740	1	18,846,131	2
Indigenous	1,657,809,877	99	806,292,274	98
Total	1,677,374,617	100	825,138,405	100

22.2 Details for Consumption of raw materials

Name of the item	Year Ended March 31, 2012	Year Ended March 31, 2011
Steel Sheet	184,730,103	5,641,657
Steel Tube	268,479,500	121,471,908
Plastic Powder	60,851,256	45,266,044
Others	1,163,313,758	652,758,796
Total	1,677,374,617	825,138,405

23. Changes in Inventories :

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
(Increase)/Decrease in Stocks		
Stock at the end of the year:		
Manufactured Goods & Traded Goods	54,724,091	64,597,427
Goods in Transit of Manufactured Goods & Traded Good	5,482,149	4,837,343
Work-in progress	5,925,643	6,527,685
Total (A)	66,131,883	75,962,455
Less: Stock at the beginning of the year:		
Manufactured Goods & Traded Good	64,597,427	41,303,818
Goods in Transit of Manufactured Goods & Traded Good	4,837,343	1,554,463
Work-in progress	6,527,685	5,749,167
Total (B)	75,962,455	48,607,448
(Increase)/Decrease in Stocks (A-B)	9,830,572	(27,355,007)

24. Manufacturing Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Consumables	64,153,055	48,800,902
Packing Materials	26,637,837	16,249,649
Job-Work	38,883,047	31,497,085
Electricity, Light & Power	24,224,670	18,079,302
Freight and Cartage	17,113,285	12,304,736
Water Charges	973,185	-
Repairs & Maintenance - Plant & Machinery	4,789,989	2,160,102
Miscellaneous Manufacturing Expenses	3,925,208	2,291,501
	-	-
Total	180,700,276	131,383,277

25. Employee Benefit Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Salaries & Wages	141,698,132	119,079,114
Bonus	3,794,185	3,705,973
Labour Charges	66,806,841	40,186,619
Provident Fund Contribution	7,619,082	6,760,397
Welfare Expenses	8,311,134	6,765,724
E.S.I. Contribution	927,549	1,384,391
Gratuity	4,137,508	4,696,609
Commission to Director	18,059,083	11,192,650
Total	251,353,514	193,771,477

26. Finance Costs

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Interest on Term Loans	1,609,305	2,888,957
Interest on Working Capital Advance	-	8,360
Interest paid to others	674,467	1,378,070
Bank Charges	1,147,604	920,044
Total	3,431,376	5,195,431

27. Other Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Rates & Taxes	7,521,676	2,571,155
Repairs to Buildings	818,324	88,912
Rent	1,944,367	954,600
Repairs Others	3,147,440	2,427,157
Insurance Charges	1,582,157	1,158,085
Travelling & Conveyance	10,655,235	8,069,418
Security Charges	4,641,665	3,011,839
Printing & Stationery	1,527,990	1,194,457
Postage & Telephones	2,557,495	2,312,422
Office Expenses	796,567	212,406
Advertisement	3,408,367	955,084
Vehicle Expenses	1,649,110	1,412,590
Legal & Professional Fees	9,588,821	5,918,776
Carriage Outward	65,085,941	53,295,273
Miscellaneous Expenses	8,092,645	7,325,110
Meeting Fees	59,500	65,000
Breakage & Sales Incentive	42,555,225	38,491,923
Discounts	18,055,416	17,472,833
Commission to Selling Agent	1,110,213	1,175,261
Royalty	1,895,248	1,554,097
Bad & doubtful debts/advances written off	937,622	-
Provision for doubtful debts/advances	-	13,273
Payments to the auditor		
(a) as auditor	480,000	480,000
(b) for taxation matters	75,000	20,000
(c) for other services	20,000	18,000
Total	188,206,023	150,197,671

28. Exceptional Items

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Loss/(Profit) on Sale of assets	(6,878,278)	(451,472)
Provision for Doubtfull Debts no longer required	(4,092,285)	-
Total	(10,970,563)	(451,472)

29. Statement showing the use of proceeds from Preferential allotment of Shares:

During the Year ended March 31, 2011, the Company had issued 20,00,000 equity shares of ₹ 10/- each on preferential basis at a premium of ₹ 109.10 per share. The net proceeds of the issue have been utilized for the objects of the issue as detailed below:

(₹ in Lacs)

Sr. No.	Description	Year Ended March 31, 2012	Year Ended March 31, 2011
a)	Total Proceeds from the allotment	2,382	2,382
b)	Utilised :- Purchase of 525,000 Equity Shares of Rs. 10/- each fully Paid up of Lumax Industries Limited Paid for booking of Apartment	1,938 100	1,938 -
c)	Balance lying in Fixed Deposit with HDFC Bank as on the Balance Sheet Date	344	444

30. Gratuity and Other Post-employment Benefit Plans :

Liability for employee benefits has been determined by an actuary, in conformity with the principles set out in the accounting Standard 15 (revised) which are as hereunder :

(a) During the year, the Company has recognized the following amounts in the Profit and Loss Account :

Defined Contribution Plans

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Employer's Contribution to Provident Fund	7,619,082	6,760,397
Employer's Contribution to Employee State Insurance	927,549	1,384,391

Defined Benefit Plans

(Amount in ₹)

Particulars	Gratuity Year Ended March 31, 2012	Gratuity Year Ended March 31, 2011	Leave Encashment Year Ended March 31, 2012	Leave Encashment Year Ended March 31, 2011
Current service cost	2,278,056	1,804,935	1,468,469	1,298,437
Interest Cost	1,429,575	1,015,241	671,304	498,171
Expected Return on Plan Assets	(1,637,850)	(1,260,255)	(601,564)	(481,032)
Actuarial (gain) / loss	2,026,447	2,770,979	123,671	580,905
Short Term				
Net cost	4,096,228	4,330,900	1,661,880	1,896,481

(b) The assumptions used to determine the benefit obligations are as follows :
(in %)

Particulars	Gratuity Year Ended March 31, 2012	Gratuity Year Ended March 31, 2011	Leave Encashment Year Ended March 31, 2012	Leave Encashment Year Ended March 31, 2011
Discount Rate	8.50	8.10	8.50	8.10
Expected Rate of increase in Compensation Levels	6.50	5.00	6.50	5.00
Expected Rate of Return on Plan Assets	9.00	9.00	9.00	9.00
Expected Average remaining working lives of employees (years)	9.00	9.16	9.00	9.16

(c) Reconciliation of opening and closing balances of benefit obligations and plan assets :
(Amount in ₹)

Particulars	Gratuity Year Ended March 31, 2012	Gratuity Year Ended March 31, 2011	Leave Encashment Year Ended March 31, 2012	Leave Encashment Year Ended March 31, 2011
Change in Projected Benefit Obligation (PBO)				
Projected benefit obligation at beginning of the year :	17,815,787	12,470,845	8,326,075	6,222,578
Current Service cost	2,278,056	1,804,935	1,468,469	1,298,437
Interest Cost	1,429,575	1,015,241	671,304	498,171
Benefits Paid	(333,428)	(179,720)	(76,746)	(294,652)
Actuarial (gain) / Loss	2,036,476	2,704,486	152,854	601,541
Projected benefit obligation at year end & change in plan assets :				
Fair Value of plan assets at year end Long Term	23,226,466	17,815,787	10,541,956	8,326,075
Fair value of plan assets at year end	21,205,203	16,839,346	8,273,145	5,731,118
Net funded status of the plan	2,021,263	976,441	2,268,811	2,594,957
Net amount recognized	(2,021,263)	(976,441)	(2,268,811)	(2,594,957)

31. Capital Commitments
(₹ in Lacs)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Estimated amount of contracts remaining to be executed on capital account and not provided for {Net of advance paid ₹ 50.51 Lacs (previous year ₹ 92.38 Lacs)}	1,461.57	368.96

32. Contingent Liabilities
(₹ in Lacs)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Income Tax demand : For Assessment Year 2007-08, Company has filed an appeal with CIT Appeal, Further, CIT (Appeal) has passed an order in favour of company, and have instructed Assessing officer to review some of the matters contested by the company, for which assessing officer has not issued any demand to the company	Nil	Nil
Corporate Guarantee given to Bank against Loans taken by Subsidiary Company Lumax DK Auto Industries Limited.	Nil	22.85

Lumax Auto Technologies Ltd.

33. Particulars in respect of Traded Goods

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Head Lamp	717,051,806	615,204,813
Tail Lamp	192,854,171	170,683,982
Motor Adjusters	382,293,460	470,948,313
Others	446,994,984	596,078,031
Total	1,739,194,421	1,852,915,139

34. Value of Imports calculated on CIF :

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Raw Material & Components	40,419,566	1,340,465
Capital Goods & Accessories	5,163,040	–

35. Earning & Expenditure in Foreign Currency (on Accrual Basis)

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Expenditure in Foreign Currency		
Travelling	873,124	2,508,061
Commission to Agents	196,613	635,844
Royalty	1,895,248	1,544,097
Total	2,964,984	4,688,002
Earning in Foreign Currency		
Export of Finished Goods at F.O.B. Value	89,028,951	65,411,729

36. Net Dividend remitted in foreign exchange

(Amount in ₹)

Nature of Expenses	Year Ended March 31, 2012	Year Ended March 31, 2011
Period to which it related	2010-2011	2009-2010
Number of non-resident shareholders	2	2
Number of equity shares held on which dividend was due	124,210	124,210
Amount remitted	745,260	496,840
Amount remitted (in USD)	15,938	10,505

37. Total expenditure incurred on Research and Development :

(Amount in ₹)

Nature of Expenses	Year Ended March 31, 2012	Year Ended March 31, 2011
Expenditure charged to Profit and Loss Account	3,751,316	3,755,652
Expenditure capitalised during the year	Nil	Nil

38. Related Party Disclosure :

- (A) Subsidiary
 - (a) Lumax DK Auto Industries Ltd.

- (B) Key Management Personnel
 - (a) Mr. D.K. Jain (Husband Of Mrs. Usha Jain & Father Of Mr. Anmol Jain)
 - (b) Mrs. Usha Jain (Wife Of Mr. D.K. Jain & Mother Of Mr. Anmol Jain)
 - (c) Mr. Anmol Jain (Son Of Mr. D.K. Jain & Mrs. Usha Jain)

- (C) Relative Of Key Management Personnel
 - (a) Mr. Deepak Jain (Son Of Mr. D.K. Jain & Mrs. Usha Jain, Brother of Mr. Anmol Jain)
 - (b) Mrs. Shivani Jain (Wife Of Mr. Anmol Jain)

- (D) Enterprises Owned or Significantly Influenced by Key Management Personnel
 - (a) Lumax Industries Ltd.
 - (b) Lumax Finance Pvt. Ltd.
 - (c) Lumax Ancillary Ltd. (Formerly Deepak Auto Ltd.)
 - (d) Lumax Automotive System Ltd.
 - (e) Lumax Filter Limited
 - (f) Mahavir Udyog
 - (g) D. K. Jain & Sons (HUF)
 - (h) Lumax International Pvt. Ltd.
 - (i) Bharat Enterprises
 - (j) D. K. Jain & Family Trust
 - (k) Lumax Tours & Travels Ltd.
 - (l) Vardhman Agencies Pvt. Ltd.

- (E) Joint Venture
 - (a) Lumax Cornaglia Auto Technologies Pvt. Ltd.

Lumax Auto Technologies Ltd.

38.1. Detail of Related Parties Transactions for the Financial Year 2011-12

S. No.	Account Head	Subsidiary		Key Management Personnel		Relatives of Key management personnel		Enterprises owned or significantly influenced by key Management personnel or their relatives		Joint Venture		TOTAL	
		2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
A)	TRANSACTIONS												
	Sale of Raw Materials and Components												
	Lumax DK Auto Industries Ltd.	22,292,375	16,317,692	-	-	-	-	-	-	-	-	22,292,375	16,317,692
	Lumax Industries Ltd	-	-	-	-	-	-	679,359,950	625,703,323	-	-	679,359,950	625,703,323
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	818,775	-	-	-	818,775	-
	Total	22,292,375	16,317,692	-	-	-	-	680,178,725	625,703,323	-	-	702,471,100	642,021,015
	Sale of finished goods												
	Lumax DK Auto Industries Ltd.	4,813,036	288,905	-	-	-	-	-	-	-	-	4,813,036	288,905
	Lumax Industries Ltd	-	-	-	-	-	-	319,216,079	221,404,318	-	-	319,216,079	221,404,318
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	5,163,804	24,684	-	-	5,163,804	24,684
	Total	4,813,036	288,905	-	-	-	-	324,379,883	221,429,002	-	-	329,192,920	221,717,907
	Job work/ others												
	Lumax Dk Auto Industries Ltd.	2,000	-	-	-	-	-	-	-	-	-	2,000	-
	Lumax Industries Ltd .	-	-	-	-	-	-	45,807	241,366	-	-	45,807	241,366
	Lumax Ancillary Ltd (formerly known as Deepak Auto Ltd.)	-	-	-	-	-	-	380	-	-	-	380	-
	Total	2,000	-	-	-	-	-	46,187	241,366	-	-	46,187	241,366
	Purchase of Raw Materials and Components												
	Lumax DK Auto Industries Ltd.	1,159,075	-	-	-	-	-	-	-	-	-	1,159,075	-
	Bharat Enterprises	-	-	-	-	-	-	30,026,740	20,240,086	-	-	30,026,740	20,240,086
	Lumax Industries Ltd	-	-	-	-	-	-	112,822,533	84,781,378	-	-	112,822,533	84,781,378
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	164,149,719	23,675,757	-	-	164,149,719	23,675,757
	Total	1,159,075	-	-	-	-	-	306,998,993	128,697,221	-	-	308,158,067	128,697,221
	Purchase of Finished Goods												
	Lumax DK Auto Industries Ltd.	12,771,439	108,302,871	-	-	-	-	-	-	-	-	12,771,439	108,302,871
	Lumax Industries Ltd .	-	-	-	-	-	-	459,346,118	388,235,271	-	-	459,346,118	388,235,271
	Lumax International (P) Ltd.	-	-	-	-	-	-	-	225,823	-	-	-	225,823
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	15,011,825	13,975,783	-	-	15,011,825	13,975,783
	Bharat Enterprises	-	-	-	-	-	-	-	245,138	-	-	-	245,138
	Total	12,771,439	108,302,871	-	-	-	-	474,357,943	402,682,015	-	-	487,129,382	510,984,886
	Purchase of other & Jobwork												
	Lumax DK Auto Industries Ltd.	-	91,050	-	-	-	-	-	-	-	-	-	91,050
	Lumax Industries Ltd	-	-	-	-	-	-	303,104	248,454	-	-	303,104	248,454
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	14,810	280,715	-	-	14,810	280,715
	Lumax Tours & Travels Ltd.	-	-	-	-	-	-	2,382,771	1,733,698	-	-	2,382,771	1,733,698
	Mahavir Udyog	-	-	-	-	-	-	277,556	-	-	-	277,556	-
	Total	-	91,050	-	-	-	-	2,978,241	2,353,917	-	-	2,978,241	22,62,867
	Sale of Capital Goods												
	Lumax Industries Ltd	-	-	-	-	-	-	52,931,000	971,868	-	-	52,931,000	971,868
	Total	-	-	-	-	-	-	52,931,000	971,868	-	-	52,931,000	971,868
	Purchase of Capital Goods												
	Lumax Industries Ltd.	-	-	-	-	-	-	564,903	426,370	-	-	564,903	426,370
	Total	-	-	-	-	-	-	564,903	426,370	-	-	564,903	426,370
	Lease Rent												
	Lumax DK Auto Industries Ltd.	60,970	54,600	-	-	-	-	-	-	-	-	60,970	54,600
	Mr. Deepak Jain	-	-	-	-	180,000	720,000	-	-	-	-	180,000	720,000
	Lumax Industries Ltd.	-	-	-	-	-	-	2,915,132	694,800	-	-	2,915,132	694,800
	Mrs. Usha Jain	-	-	1,485,000	-	-	-	-	-	-	-	1,485,000	-
	Total	60,970	54,600	1,485,000	-	180,000	720,000	2,915,132	694,800	-	-	4,641,102	1,469,400
	Managerial Remuneration												
	Mrs. Usha Jain	-	-	3,016,761	2,870,906	-	-	-	-	-	-	3,016,761	2,870,906
	Total	-	-	3,016,761	2,870,906	-	-	-	-	-	-	3,016,761	2,870,906

S. No.	Account Head	Subsidiary		Key Management Personnel		Relatives of Key management personnel		Enterprises owned or significantly influenced by key Management personnel or their relatives		Joint Venture		TOTAL	
		2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
	Commission Paid												
	Mrs. Usha Jain	-	-	14,546,442	11,192,650	-	-	-	-	-	-	14,546,442	11,192,650
	Mr D K Jain	-	-	1,756,321	-	-	-	-	-	-	-	1,756,321	-
	Mr Anmol Jain	-	-	1,756,320	-	-	-	-	-	-	-	1,756,320	-
	Total	-	-	18,059,083	11,192,650	-	-	-	-	-	-	18,059,083	11,192,650
	Dividend Paid												
	Mr D K Jain	-	-	11,281,542	5,640,771	-	-	-	-	-	-	11,281,542	5,640,771
	Mrs Usha Jain	-	-	2,782,272	1,391,136	-	-	-	-	-	-	2,782,272	1,391,136
	Mr Anmol Jain	-	-	5,173,440	2,361,720	-	-	-	-	-	-	5,173,440	2,361,720
	Mr Deepak Jain	-	-	-	-	5,487,912	2,383,956	-	-	-	-	5,487,912	2,383,956
	D.K. Jain and Family Trust	-	-	-	-	-	-	244,740	122,370	-	-	244,740	122,370
	D K Jain and Sons (HUF)	-	-	-	-	-	-	7,085,826	3,437,913	-	-	7,085,826	3,437,913
	Mrs. Shivani Jain	-	-	-	-	270,000	-	-	-	-	-	270,000	-
	Lumax Finance Pvt. Ltd.	-	-	-	-	-	-	9,724,284	3,450,000	-	-	9,724,284	3,450,000
	Vardhman Agencies Pvt. Ltd.	-	-	-	-	-	-	25,560	12,780	-	-	25,560	12,780
	Total	-	-	19,237,254	9,393,627	5,757,912	2,383,956	17,080,410	7,023,063	-	-	42,075,576	18,800,646
	Dividend Received												
	Lumax Industries Ltd.	-	-	-	-	-	-	3,150,000	-	-	-	3,150,000	-
	Total	-	-	-	-	-	-	3,150,000	-	-	-	3,150,000	-
B)	BALANCES AT THE YEAR END												
	Receivables												
	Lumax DK Auto Industries Ltd.	-	-	-	-	-	-	-	-	-	-	-	-
	Lumax Industries Ltd	-	-	-	-	-	-	85,132,142	214,735,391	-	-	85,132,142	214,735,391
	Lumax Automotive Systems Ltd.	-	-	-	-	-	-	295,446	-	-	-	295,446	-
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	1,810,090	-	-	-	1,810,090	-
	Lumax Cornogila Auto Technologies Pvt. Ltd.	-	-	-	-	-	-	-	-	-	-	-	-
	Lumax International Pvt. Ltd.	-	-	-	-	-	-	-	48,648	-	-	-	48,648
	Total	-	-	-	-	-	-	87,237,679	214,784,039	-	-	87,237,679	214,784,039
	Security Deposit												
	Lumax Industries Ltd	-	-	-	-	-	-	25,000,000	25,000,000	-	-	25,000,000	25,000,000
	Lumax Industries Ltd - Maximum Amount Outstanding during the year	-	-	-	-	-	-	-	-	-	-	-	-
	Total	-	-	-	-	-	-	25,000,000	25,000,000	-	-	25,000,000	25,000,000
	Investment												
	Lumax DK Auto Industries Ltd.	12,722,220	12,722,220	-	-	-	-	-	-	-	-	12,722,220	12,722,220
	Lumax Cornogila Auto Technologies Pvt. Ltd.	-	-	-	-	-	-	-	-	46,471,454	26,471,500	46,471,454	26,471,500
	Share Application Money												
	Lumax Cornogila Auto Technologies Pvt. Ltd.	-	-	-	-	-	-	-	-	2,500,000	10,000,000	2,500,000	10,000,000
	Lumax Industries Ltd.	-	-	-	-	-	-	193,783,106	193,783,106	-	-	193,783,106	193,783,106
	Total	12,722,220	12,722,220	-	-	-	-	193,783,106	193,783,106	48,971,454	36,471,500	255,476,780	242,976,826
	Total (Receivable)	12,722,220	12,722,220	-	-	-	-	306,020,785	433,567,145	48,971,454	36,471,500	367,714,459	482,760,865
	Payables												
	Lumax DK Auto Industries Ltd.	4,648,131	2,990,125	-	-	-	-	-	-	-	-	4,648,131	2,990,125
	Lumax Industries Ltd	-	-	-	-	-	-	153,443,825	137,899,035	-	-	153,443,825	137,899,035
	Lumax Ancillary Ltd (formerly Deepak Auto Ltd.)	-	-	-	-	-	-	11,973,970	12,110,317	-	-	11,973,970	12,110,317
	Bharat Enterprises	-	-	-	-	-	-	2,071,267	6,134,704	-	-	2,071,267	6,134,704
	Lumax Automotive Systems Ltd.	-	-	-	-	-	-	226,599	226,599	-	-	226,599	226,599
	Lumax Filter Pvt. Ltd	-	-	-	-	-	-	22,231	22,231	-	-	22,231	22,231
	Lumax Tours and Travels Ltd.	-	-	-	-	-	-	388,251	52,598	-	-	388,251	52,598
	Mrs. Usha Jain	-	-	14,546,442	11,330,920	-	-	-	-	-	-	14,546,442	11,330,920
	Mr. D.K. Jain	-	-	1,756,321	-	-	-	-	-	-	-	1,756,321	-

Lumax Auto Technologies Ltd.

S. No.	Account Head	Subsidiary		Key Management Personnel		Relatives of Key management personnel		Enterprises owned or significantly influenced by key Management personnel or their relatives		Joint Venture		TOTAL	
		2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
	Mr. Anmol Jain	-	-	1,756,320	-	-	-	-	-	-	-	1,756,320	-
	Mr. Deepak Jain	-	-	-	-	-	67,500	-	-	-	-	-	67,500
	Total (Payable)	4,648,131	2,990,125	18,059,083	11,330,920	-	67,500	168,126,143	156,445,484	-	-	190,833,357	170,834,029
	Advance received from Subsidiary												
	Lumax DK Auto Industries Ltd.	-	273,731	-	-	-	-	-	-	-	-	-	273,731
	Total	-	273,731	-	-	-	-	-	-	-	-	-	273,731

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Statement pursuant to Section 212 of the Companies Act, 1956 relating to Subsidiaries

(Amount in ₹)

S. No.	Name of Subsidiary	Lumax DK Auto Industries Limited
(1)	(2)	(3)
1	Financial Year of the subsidiary	01.04.2011 - 31.03.2012
2	Share of the subsidiary held by the company on the above date: (a) Number and face value (b) Extent of holding	4,240,313 Equity Shares of ₹ 10/- each fully paid up 100%
3	Net aggregate amount of profits/(losses) of the subsidiary for the above financial year of the subsidiary not dealt with in the company's accounts: (a) for the financial year of the subsidiary - Profit/(Loss) (b) for the previous financial years since it become a subsidiary - Profit/(Loss)	270,777,552 674,767,895
4	Net aggregate amount of profits/(losses) of the subsidiary dealt with in the company's accounts: (a) for the financial year of the subsidiary - Profit/(Loss) (b) for the previous financial years since it become a subsidiary - Profit/(Loss)	- 28,834,129

**As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W**

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

**CA D. R. Barve
Proprietor
M. No. 17661**

**D. K. Jain
Chairman**

**Usha Jain
Managing Director**

**Place : Gurgaon
Date : May 30, 2012**

**Ashish Dubey
Head Finance**

**Swapnal B Pawar
Company Secretary**

Auditors' Report on Accounts

To,
The Board of Directors of
Lumax Auto Technologies Limited

1. We have examined the attached Consolidated Balance Sheet of Lumax Auto Technologies Limited, along with its subsidiary viz., Lumax DK Auto Industries Limited and jointly controlled entity viz, Lumax Cornaglia Auto Technologies P. Ltd., New Delhi as at 31st March, 2012, the Consolidated Statement of Profit & Loss and the Consolidated Cash Flow Statement for the year ended on that date, annexed thereto.

These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

2. We conducted our audit in accordance with the Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. We did not audit the financial statements of the subsidiary Company as well as the Jointly controlled entity. These financial statements have been audited by other auditors whose report has been furnished to us, and our opinion, in so far as it relates to the amounts included in respect of this subsidiary and jointly controlled entity is based solely on the report of other auditors.
4. We report that the Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard - 21 "Consolidated Financial Statement" issued by the Institute of Chartered Accountants of India and on the basis of separate audited financial statements of the Company, its subsidiary and jointly controlled entity included in the consolidated financial statements.
5. On the basis of the information and explanations given to us and on the consideration of the separate audit reports on individual audited financial statements of the Company and its subsidiary and joint venture company, we are of the opinion that the said Consolidated Financial Statements, and read together with other notes give a true and fair view in conformity with the accounting principles generally accepted in India:
 - [i] In case of the Consolidated Balance Sheet, of the consolidated state of affairs of the Company and its subsidiary and jointly controlled entity as on 31st March, 2012
 - [ii] In case of the Consolidated Statement of Profit & Loss, of the consolidated results of operations of the Company and its subsidiary and jointly controlled entity for the year ended on 31st March, 2012.
 - [iii] In case of the Consolidated Cash Flow Statement, of the cash flows of the Company and its subsidiary and jointly controlled entity for the year ended on 31st March, 2012.

For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

CA. D. R. Barve
(Proprietor)
Membership No.17661

Place: Pune
Date: 30th May, 2012

Consolidated Balance Sheet as at March 31, 2012

(Amount in ₹)			
Particulars	Note No.	As at March 31, 2012	As at March 31, 2011
Equity & Liabilities			
Shareholders' funds			
(a) Share capital	3	136,315,410	136,315,410
(b) Reserves and surplus	4	1,691,342,943	1,279,129,163
		1,827,658,353	1,415,444,573
Non-current liabilities			
(a) Long-term borrowings	5	14,262,060	10,547,676
(b) Deferred tax liabilities (Net)	6	63,654,303	73,317,726
(c) Other Long term liabilities	7	43,716,731	37,279,369
		121,633,094	121,144,771
Current liabilities			
(a) Short-term borrowings	8	137,291	124,577
(b) Trade payables	9	1,103,169,065	980,447,982
(c) Other current liabilities	10	225,601,385	150,227,227
(d) Short-term provisions	11	190,153,946	177,349,323
		1,519,061,687	1,308,149,109
TOTAL		3,468,353,134	2,844,738,453
Assets			
Non-current assets			
(a) Fixed assets	12		
(i) Tangible assets		872,850,307	851,620,864
(ii) Intangible assets		25,340,857	32,117,250
(iii) Capital work-in-progress		218,384,962	30,709,033
(iv) Intangible assets under development		-	-
(b) Non-current investments	13	193,784,106	193,784,106
(c) Long-term loans and advances	14	120,769,110	46,816,130
(d) Other non-current assets	15	113,801,104	73,104,898
		1,544,930,446	1,228,152,281
Current assets			
(a) Current Investments		-	-
(b) Inventories	16	225,812,241	221,260,348
(c) Trade receivables	17	1,242,091,277	983,627,532
(d) Cash and Bank Balances	18	386,218,888	358,799,510
(e) Short-term loans and advances	19	51,443,060	49,975,635
(f) Other current assets	20	17,857,222	2,923,147
		1,923,422,688	1,616,586,172
TOTAL		3,468,353,134	2,844,738,453

See accompanying notes to the financial statements

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Lumax Auto Technologies Ltd.

Consolidated Statement of Profit & Loss for the Year Ended March 31, 2012

(Amount in ₹)			
Particulars	Note No.	Year Ended March 31, 2012	Year Ended March 31, 2011
I. Revenue from operations (Gross)	21	7,887,568,416	6,545,541,263
Less: Excise Duty		372,730,588	278,626,109
Revenue from operations (Net)		7,514,837,828	6,266,915,154
II. Other income	22	47,762,634	30,834,089
III. Total Revenue (I + II)		7,562,600,462	6,297,749,243
IV. Expenses:			
Cost of materials consumed	23	4,143,117,061	3,086,033,748
Purchases of Traded Goods	35	1,773,978,922	1,856,096,607
Changes in inventories of finished goods work-in-progress and Stock-in-Trade	24	9,610,438	(32,645,221)
Manufacturing Expense	25	269,695,911	229,185,841
Employee benefits expense	26	408,493,565	324,672,254
Finance costs	27	5,074,189	9,276,491
Depreciation and amortization expense	12	79,761,662	70,000,863
Other expenses	28	245,790,007	198,135,125
R&D expenses	29	19,249,138	17,885,619
Total expenses		6,954,770,893	5,758,641,327
V. Profit before exceptional and extraordinary items and tax (III-IV)		607,829,569	539,107,916
VI. Exceptional items	30	(10,169,001)	(9,135,596)
VII. Profit before extraordinary items and tax (V - VI)		617,998,570	548,243,512
VIII. Tax expense:			
(1) Earlier Year's Tax		(407,826)	(11,800,949)
(2) Current Tax		120,798,533	93,441,845
(3) Deferred Tax		(9,663,423)	11,066,251
(4) Wealth Tax			397,510
IX. Profit for the period from continuing operations (VII-VIII)		507,271,286	455,138,855
X. Profit from discontinuing operations		-	-
XI. Tax expense of discontinuing operations		-	-
XII. Profit from Discontinuing operations (after tax) (X-XI)		-	-
XIII. Profit for the period (IX + XII)		507,271,286	455,138,855
XIV. Earning per equity share:			
(1) Weighted Average number of Equity Shares outstanding during the year		13,631,541	12,919,212
(2) Nominal Value per share		10.00	10.00
(3) Basic & Diluted Earning per share		37.21	35.23

See accompanying notes to the financial statements

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Consolidated Cash Flow Statement for the Year Ended March 31, 2012

Particulars	(Amount in ₹)	
	Year Ended March 31, 2012	Year Ended March 31, 2011
A. Cash Flow From Operating Activities :		
Profit Before Tax	617,998,569	548,243,518
Adjustments For :		
Depreciation	79,761,662	70,000,863
Depreciation On R&D Assets	-	-
Adjustment Of Depreciation	-	-
Loss/(Profit) On Sale Of Fixed Assets	(6,076,817)	(9,135,596)
Dividend/Interest Income	(31,933,296)	(14,792,319)
Interest Expense	5,074,189	9,276,491
Rent Received	(165,305)	(138,900)
Fixed Assets Written Off	-	2,055,484
Deferred Expenditure Written Off	4,317	4,318
(Profit)/Loss On Sale Of Fixed Assets	-	-
Operating Profit Before Working Capital Changes	<u>664,663,319</u>	<u>605,513,860</u>
Adjustments For :		
Inventories	(4,551,893)	(61,835,388)
Trade & Other Receivables	(260,037,246)	(253,783,634)
Trade & Other Payables	238,150,349	303,021,809
Other Loans & Advances (Net)	(44,374,215)	(1,649,184)
Provision For Leave Encashment, Gratuity & Excise Duty	2,404,085	5,880,677
Cash Generated From Operations	<u>596,254,399</u>	<u>597,148,139</u>
Direct Taxes Paid	(168,413,091)	(127,388,537)
Income Tax Refund For Earlier Years & TDS	-	-
Net Cash From Operating Activities	<u>427,841,309</u>	<u>469,759,602</u>
B. Cash Flow From Investing Activities :		
Purchase of Fixed Assets	(352,545,454)	(206,575,905)
Proceeds From Sale of Fixed Assets	62,156,100	44,223,580
Purchase of Investment	-	(193,783,106)
Dividend/ Interest Received	31,933,296	14,792,319
Rent Received	165,305	138,900
Decrease / (Increase) In Capital W.I.P.	(31,391,279)	(24,524,966)
Net Cash From Investing Activities	<u>(289,682,032)</u>	<u>(365,729,179)</u>
C. Cash Flow From Financing Activities :		
Issue of Shares & Debenture	-	238,200,000
Increase/(Decrease) In Borrowings	(10,881,863)	(36,816,571)
Interest Paid	(5,074,189)	(9,276,491)
Dividend Paid	(81,515,586)	(34,817,630)
Received/(Expended) During The Year	-	(1,813,265)
Tax on Distributed Profits	(13,268,260)	(5,795,561)
Net Cash From Financing Activities	<u>(110,739,898)</u>	<u>149,680,482</u>
Net Increase/(Decrease) In Cash & Cash Equivalents	<u>27,419,379</u>	<u>253,710,906</u>
Cash & Cash Equivalents At The Beginning Of The Year	<u>358,799,509</u>	<u>105,088,604</u>
Cash & Cash Equivalents At The End Of The Year	<u>386,218,888</u>	<u>358,799,509</u>

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

CA D. R. Barve
Proprietor
M. No. 17661

Place : Gurgaon
Date : May 30, 2012

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

D. K. Jain
Chairman

Ashish Dubey
Head Finance

Usha Jain
Managing Director

Swapnal B Pawar
Company Secretary

Notes to Consolidated Financial Statements

Note No.

1 Information regarding Holding Company, its 100% Subsidiary & Joint Venture Company.

Lumax Auto Technologies Limited (Holding Company) is a Public Limited company located in India and incorporated under the Companies Act, 1956. The shares of the Company are listed on the Bombay Stock Exchange(BSE) and the National Stock Exchange (NSE) of India Ltd.

Lumax DK Auto Industries Limited is a 100% subsidiary company of Lumax Auto Technologies Limited.

Lumax Cornaglia Auto Technologies Private Limited is a 50% Joint Venture Company of Lumax Auto Technologies Limited. This company is an SMC as defined in the general instructions in respect of accounting standards notified under the Companies Act, 1956. Accordingly, the company has complied with the accounting standards as applicable to the SMCs. These Companies are engaged in manufacturing & selling of Automotive parts.

Principles of Consolidation:

The Financial Statements of the Holding Company and its 100% Subsidiary (Lumax DK Auto Industries Limited) have been consolidated on a line by line basis by adding together the book values of like items of Assets, Liabilities, Incomes and Expenses, after eliminating intra-group balances, intra-group transactions and any unrealized gains/losses on balances remaining with the group in accordance with the Accounting Standard (AS -21) "Consolidated Financial Statements".

Interest in its 50% Joint Venture (Lumax Cornaglia Auto Technologies Pvt. Limited) have been accounted by using the proportionate consolidation method as per Accounting Standard (AS -27) "Financial Reporting of Interest in Joint Ventures".

The Financial Statements of the Holding Company, its Subsidiary Company and Joint Venture Company have been consolidated using uniform accounting policies for like transactions and other events in similar circumstances, except valuation of inventory & accounting for preliminary / pre-operative expenses.

The excess of Equity Capital in the Subsidiary Company over and above the cost to the Holding Company towards investment in the Subsidiary Company is recognized in the Consolidated Financial Statement as "Capital Reserve".

2 Significant Accounting Policies

2.1 Basis of preparation

These consolidated financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India under the historical cost convention on accrual basis. These consolidated financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) of Companies (Accounting Standards) Rules, 2006 as amended, and the other relevant provisions of the Companies Act, 1956.

During the year ended March 31, 2012 the Revised Schedule VI notified under the Companies Act, 1956 has become applicable to the company for preparation & presentation of its Consolidated Financial Statements. The adoption of Revised Schedule VI does not impact on recognition & measurement principles followed for preparation of Consolidated Financial Statements. However, it has significant impact on presentation & disclosures made in the Consolidated Financial Statements. The company has also reclassified the previous year figures in accordance with the requirements applicable in the current year.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule VI of the Companies Act, 1956. Based on the nature of products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current – non current classification of assets and liabilities.

2.2 Use of Estimates

The preparation of consolidated financial statements in conformity with Indian GAAP requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, and the disclosure of contingent liabilities, at the end of reporting period. Although these estimates are based on management's best knowledge of current events & actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. These differences between actuals & estimates are recognized in the period in which the results are known/materialised.

2.3 Inventories

- a) Raw Materials and components, Stores & Spares (Including Packing Materials), Traded Goods (Including Moulds & Dies) - Valued at lower of landed cost (net of taxation credits, if any) and Net Realisable Value*, after making provision for obsolescence wherever necessary.

Cost comprises of cost of purchase & other costs incurred in bringing them to their respective present location and condition and is determined on First-In-First-Out (FIFO) basis for Holding Company & Joint Venture Company. In case of Subsidiary Company, cost is determined on weighted average basis or net realisable value whichever is lower. In the previous year cost is determined on the FIFO basis or net realisable value whichever is lower.

- b) **Work-in-Progress, Finished Goods -**

Valued at lower of cost and Net Realisable Value*, after making provision for obsolescence wherever necessary.

Cost of Work-in-progress & Finished Goods include Direct Material, Labour and proportion of manufacturing overheads. In case of Subsidiary company, value of work in progress is determined on weighted average basis or net realisable value whichever is lower. In the previous year the same is valued at cost or net realisable value whichever is lower.

- c) **Scrap-**

At Net Realisable Value*.

2.4 Cash & Cash Equivalents

In the consolidated cash flow statement, cash and cash equivalents include cash in hand, demand deposits with banks and other short-term highly liquid investments with original maturities of three months or less.

Consolidated Cash Flow Statement

Consolidated Cash flow statement has been prepared following the indirect method set out in the Accounting Standard - 3 on "Cash Flow Statement" issued by the Institute of Chartered Accountants of India.

2.5 Events Subsequent to the Balance Sheet Date

Events occurring after the Balance Sheet date, which have a material impact on the financials affairs, are taken into cognizance while presenting the Consolidated Financial Statements.

2.6 Prior Period and Extraordinary Items

Prior period and extraordinary items and changes in accounting policies having a material impact on the financial affairs are disclosed, wherever required.

2.7 Depreciation & Amortization of Tangible & Intangible Assets:

Depreciation is provided on a pro-rata basis on the straight-line method as per the rates prescribed under Schedule XIV of the Companies Act, 1956, read with relevant circulars issued by the department of Company Affairs from time to time.

Depreciation on additions to / deletions from Tangible fixed assets made during the year is provided on pro-rata basis from / upto the date of such additions / deletions, as the case may be.

Intangible Assets are Amortized as follows:

- Leasehold land : Over the period of lease
- Specialized software : Over the Estimated Economic useful life.
- Technical Knowhow : Over a period of Technical assistance agreement i.e. 8 years in case of Holding & Joint Venture Company and 5 years in case of Subsidiary Company.

2.8 Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured.

a) Sale of Goods

Revenue from sale of goods is recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on delivery of the goods. The company collects Sales Tax and Value Added Taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the company. Hence, they are excluded from revenue. Excise duty deducted from revenue (gross) is the amount that is included in the revenue (gross) and not the entire amount of liability arising during the year.

*Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and to make the sale

Revenue from Logistics activity is recognized on the basis of contract entered into by the company on accrual basis.

b) Interest

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the applicable interest rate. Interest income is included under the head "Other Income" in the statement of profit and loss.

c) Dividends

Dividend income is recognized when the company's right to receive dividend is established by the reporting date.

2.9 Tangible Assets

Tangible Assets are stated at acquisition cost, net of eligible CENVAT, cess, deferred excise duty, VAT setoff and accumulated depreciation. Cost includes purchase cost together with inward freight, duties, taxes, incidental cost of acquisition, installation & eligible borrowing cost. It also includes pre-operative expenses incurred during the construction, trial & stabilization period until the time such assets are put to commercial use.

2.10 Foreign Currency Transactions

- (a) Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of the transaction or that approximates the actual rate at the date of the transaction.
- (b) Monetary items denominated in foreign currencies at the year end are restated at year end rates.
- (c) Non monetary foreign currency items are carried at cost.
- (d) Any income or expense on account of exchange difference either on settlement or on translation is recognized in the Profit and Loss account except in case of liabilities, where they relate to acquisition of fixed assets, in which case they are adjusted to the carrying cost of such assets.

2.11 Government Grants

Government grants are recognised only if there is reasonable assurance as to its receipt and that the conditions attached there to shall be complied with.

2.12 Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties. If an investment is acquired, or partly acquired, by the issue of shares or other securities, the acquisition cost is the fair value of the securities issued. If an investment is acquired in exchange for another asset, the acquisition is determined by reference to the fair value of the asset given up or by reference to the fair value of the investment acquired, whichever is more clearly evident.

2.13 Employee Benefits

- a) **Short Term Benefits:** Short term Employee Benefits are recognized as an expense at the undiscounted amount in the Profit & Loss Account of the year in which the related service is rendered. These benefits include Salaries, Bonus, medical care expenses etc.

- b) **Long Term Benefits:**

Defined Contribution plan: Employees' benefits in the form of ESIC, Provident Fund & Labour Welfare Fund are considered as defined contribution plan and the contributions are charged to the Profit & Loss Account of the year, on accrual basis, when the contributions to the respective funds are due.

Defined Benefit Plan: Gratuity: Benefits in the form of Gratuity are considered as defined benefit obligations and are provided for on the basis of an actuarial valuation, using the Projected Unit Credit Method as at the date of Balance Sheet.

Leave Encashment: Benefits in the form of Leave Encashment on account of un-availed leave at the year end are also considered as defined benefit obligations and is provided as per the actuarial valuation according to Projected Unit Cost Method.

Actuarial Gains /Losses, if any, are immediately recognized in the Profit & Loss Account.

2.14 Borrowing Costs

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed out to the Statement of Profit & Loss

2.15 Segment Reporting

The Company Operates in two primary Business segment viz

- a) "Manufacturing of Automotive Parts";
- b) "Trading of Automotive Parts"

2.16 Leases

Assets taken on lease under which all risks and rewards of ownership are effectively retained by the lessor are classified as operating lease. Lease payments under Operating Leases are recognized as expenses on straight Line Basis as per the terms of lease.

2.17 Earnings Per Share

In considering the Earnings Per Share, the Company considers the Net Profit or Loss for the year attributable to the Equity Shareholders. The number of shares used in computing Basic Earnings per share is the Weighted Average number of Equity Shares outstanding during the year.

The number of shares used in computing Diluted Earnings per share is the Weighted Average number of Equity Shares outstanding during the year after adjusting for the effects of all dilutive potential Equity Shares.

2.18 Current & Deferred Tax

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period.

Provision for Current Tax is made by taking into account the admissible deductions/allowances under the provisions of Income Tax Act 1961, as applicable for respective Financial Year.

Deferred tax is recognised for all the timing differences, subject to the consideration of prudence in respect of deferred tax assets. Deferred tax assets are recognized and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such Deferred tax assets can be realised. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. At each Balance Sheet date, the company reassesses unrecognised deferred tax assets, if any.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle the asset and the liability on a net basis.

Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

2.19 Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization as per the criteria specified in Accounting Standard (AS- 26) "Intangible Assets" issued by the Institute of Chartered Accountants of India.

2.20 Impairment of Tangible & Intangible Assets

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An Impairment Loss is charged to the Profit & Loss Account in the year in which the asset is identified as impaired. The impairment loss recognized in the prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

2.21 Preliminary Expenses

In case of Joint Venture Company, Preliminary Expenses are being written off in equal installment over a period of Five Financial Years.

2.22 Deferred Revenue Expenditure

In case of Subsidiary Company, expenditure incurred on know-how for modification of existing products along with any future expenditure is appropriately amortized on the commencement of commercial production of the modified products as the benefit of expenditure is expected in future years.

2.23 Pre-Operative Expenses

The expenditure incurred by the Subsidiary Company from the date of setting up of a new unit, upto the date of commencement of commercial production of the unit is treated as pre-operative expenditure to be capitalized as a part of the indirect cost of construction. The amount of such expenditure is to be apportioned over the individual assets in an equitable manner. The amount not directly attributable to fixed assets are charged to the Profit and Loss account in the year in which such expenditure is incurred.

2.24 Warranty

In case of Subsidiary Company, provision for warranty is based on technical estimates.

2.25 Research & Development

In case of Subsidiary Company, revenue expenditure on research and development is charged under respective heads of account. Capital expenditure on research and development is included as part of fixed assets and depreciated on the same basis as applied for other fixed assets.

2.26 Provisions for Contingent Liabilities

Provisions: Provisions, involving substantial degree of estimation in measurement, are recognised if :

- a) the Company has a present obligation as a result of a past event and
- b) it is probable that there will be an outflow of resources and
- c) the amount of the obligation can be reliably estimated.

Provisions are not discounted to its present value and are determined based on best Management estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

Warranty expenses are provided in the year of Sales based on technical estimates.

Contingent liabilities: Contingent liabilities are disclosed in case of:

- a) The present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation,
- b) The present obligation when no reliable estimate is possible; and
- c) The possible obligation arising from past events where the probability of outflow of resources is not remote.

Contingent Liabilities are reviewed at each Balance Sheet date.

Contingent Assets: Contingent Assets are neither recognized nor disclosed.

Notes to Consolidated Financial Statements

(Amount in ₹)

3. Share Capital

Particulars	Par Value per share (₹)	Balance Outstanding as at March 31, 2012		Balance Outstanding as at March 31, 2011	
		No of Shares	Value	No of Shares	Value
Equity Share Capital					
Authorised :	10/-	15,000,000	150,000,000	15,000,000	150,000,000
Issued, Subscribed and Paid-up :	10/-	13,631,541	136,315,410	13,631,541	136,315,410

3.1 Rights, preferences & restrictions attached to shares-

The company has only one class of equity shares having par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares dividend in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

3.2 Details of Dividend Distribution-

(Amount in ₹)

Particulars	2011-12	2010-11
Amount of per share dividend recognized as distribution to equity shareholders	6/-	6/-

3.3 Details of shareholders holding more than 5% shares in the company at the end of current/previous year

Name	As At March 31, 2012		As At March 31, 2011	
	No of Shares	Holding (%)	No of Shares	Holding (%)
Dhanesh Kumar Jain	1,880,257	13.79	1,880,257	13.79
Lumax Finance Private Limited	1,620,714	11.89	1,551,443	11.38
Dhanesh Kumar Jain (HUF)	1,180,971	8.66	1,180,971	8.66
Deepak Jain	914,652	6.71	914,652	6.71
Anmol Jain	862,240	6.33	862,240	6.33
Anmol Finpro Private Limited	22,278	0.16	698,263	5.12

4. Reserves & Surplus

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Capital Reserve		
Balance As per Last Balance Sheet	33,701,108	33,701,108
Securities Premium Account		
Balance at the beginning of the year	452,854,525	236,467,790
Add : Additions during the year	-	218,200,000
Less : Share issue / preliminary expenses	-	1,813,265
	452,854,525	452,854,525
General Reserve		
Balance at the beginning of the year	54,900,000	36,957,000
Add : Transferred from Surplus in Statement of Profit & Loss during the year	23,500,000	17,943,000
	78,400,000	54,900,000
Statement of Profit and Loss		
Balance as at the beginning of the year	737,673,530	395,535,181
Add: Profit for the year	507,271,286	455,138,855
Less: Appropriations		
Transfer to General Reserve	23,500,000	17,943,000
Proposed dividend on Equity Shares for the year	81,789,246	81,789,246
Dividend distribution tax on Proposed dividend on Equity Shares	13,268,260	13,268,260
Balance as at the end of the year	1,126,387,310	737,673,530
Total Reserves & Surplus	1,691,342,943	1,279,129,163

Lumax Auto Technologies Ltd.

5. Long Term Borrowings

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Secured- Term Loans:		
- from banks	466,197	383,850
- from other parties	1,139,389	1,298,486
Unsecured - Deferred Sales Tax Loan	12,656,474	8,865,340
Total	14,262,060	10,547,676

Term Loans are secured by hypothecation of underlying assets. Monthly payment of Equated Monthly Installments beginning from the month subsequent to taking the loan

Name of Lender	No. of Installments	Rate of Interest (in %)	Installments Due (in ₹)	No. of Installment due as on March 31, 2012
HDFC Bank Ltd.	36	10.25	160,091	19
HDFC Bank Ltd.	36	12.00	323,621	30
HDFC Bank Ltd.	36	9.76	85,468	19
HDFC Bank Ltd.	36	9.76	137,291	19
Kotak Mahindra Prime Limited	35	11.25	599,920	27
Kotak Mahindra Prime Limited	35	11.25	349,947	26
Kotak Mahindra Prime Limited	35	9.35	186,636	13
Kotak Mahindra Prime Limited	35	9.25	43,688	14
Kotak Mahindra Prime Limited	35	8.75	417,270	14
Kotak Mahindra Prime Limited	35	12.50	202,490	23
Kotak Mahindra Prime Limited	35	9.00	200,385	15
Kotak Mahindra Prime Limited	35	11.00	293,104	27

Deferred Sales tax loan is received for interest free period of 15 years and is repayable in 5 annual installments after completion of 10 years.

6. Deferred Tax Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Deferred Tax Liabilities-		
Difference between tax depreciation and financial depreciation	72,409,814	79,549,466
Total	72,409,814	79,549,466
Deferred Tax Assets-		
Provision for Doubtful Trade Receivables & Advances	1,096,136	2,423,877
Unabsorbed Depreciation	612,277	-
Disallowance u/s 43B	5,734,685	3,110,362
Disallowance u/s 40 (a)	1,312,413	697,501
Total	8,755,511	6,231,740
Deferred Tax Liability (Net)	63,654,303	73,317,726
Deferred Tax Expense / (Income)	(9,663,423)	11,066,251
Subsequent to Accounting Standard - 22 "Accounting for Taxes on Income, issued by Institute of Chartered Accountants of India, Deferred Tax Expense / (Income) has been recognized in the Statement of Profit & Loss.		

7. Other Long Term Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured Deposits from Customers	32,351,277	28,715,605
Gratuity	5,214,652	4,206,563
Leave	6,150,802	4,357,201
Total	43,716,731	37,279,369

8. Short Term Borrowings

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Term Loan Secured	137,291	124,577
Total	137,291	124,577

Secured against first charge on Vehicle and re-payable in monthly equal installments of ₹ 25,515/- including interest. The rate of interest is 9.76%.

9. Trade Payables:

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Micro, Small and Medium Enterprises	8,581,801	8,630,650
Others	1,094,587,264	971,817,332
Total	1,103,169,065	980,447,982

9.1 The details of amount outstanding to Micro Small And Medium Enterprises based on available information with the Company are as under :

Particulars	As At March 31, 2012	As At March 31, 2011
i) Principal amount due and remaining unpaid to any supplier as at the end of accounting year	8,581,801	8,630,650
ii) Interest due on principal amount remaining unpaid as at the end of Accounting year.	NIL	NIL
iii) Amount of interest alongwith principal amount paid to Supplier beyond due date of payment.	NIL	NIL
iv) Amount of interest accrued / due and remaining unpaid at the end of Accounting Year.	NIL	NIL
v) Amount of further interest remaining due and payable even in succeeding year, until such date when the interest dues as above are actually paid to the small enterprises.	NIL	NIL

10. Other Current Liabilities

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Current maturities of Long Term Debt	2,330,884	21,971,322
Current maturities of Deferred Sales Tax Loan	7,011,866	1,245,215
Unpaid dividends	405,877	132,217
Unsecured Advances from Customer	51,581,196	14,987,850
Payable for Capital Purchase	73,178,132	28,560,149
Others (Including Contractual Obligations)	27,491,256	24,738,021
Others	63,602,174	58,592,453
Total	225,601,385	150,227,227

11. Short Term Provisions

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Provision for employee benefits	35,805,321	27,459,236
Provision for Gratuity	2,021,263	976,441
Provision for Earned Leave	1,018,811	2,594,957
Provision for Proposed Dividend @ ₹ 6 per share	81,789,246	81,789,246
Provision for Tax on proposed Dividend	13,268,260	13,268,260
Provision for Income Tax (Net of Tax Paid)	3,843,383	10,079,292
Provision for Wealth Tax	15,003	410,112
Provision for Statutory Liabilities	14,066,982	8,229,656
Others Provisions	38,325,677	32,542,123
TOTAL	190,153,946	177,349,323

12. Fixed Assets as on March 31, 2012

(Amount in ₹)

Name of Asset	Gross Block				Depreciation				Net Block	
	As At April 1, 2011	Additions	Disposal/ Sale	As At March 31, 2012	Upto March 31, 2011	For the year	Depreciation on disposal	Upto March 31, 2012	As at March 31, 2012	As at March 31, 2011
Tangible Assets										
Land	96,115,722		(46,099,028)	50,016,694	-	-		-	50,016,694	96,115,722
Buildings	241,798,435	4,413,818	(368,096)	245,844,157	37,187,196	7,891,711	(58,516)	45,020,391	200,823,766	204,611,239
Plant and Equipment	679,287,285	97,126,216	(6,064,735)	770,348,766	225,283,350	58,370,224	(3,874,640)	279,778,934	490,569,832	454,003,935
Furniture and Fixtures	20,849,026	3,136,734		23,985,760	8,196,564	1,364,445		9,561,009	14,424,751	12,652,460
Bins & Crates	190,898	82,350		273,248	84,788	61,826		146,614	126,634	106,110
Vehicles	16,153,706	3,375,111	(1,017,554)	18,511,263	5,033,221	1,647,151	(613,122)	6,067,250	12,444,013	11,120,485
Lease Hold Improvement	310,256	198,000		508,256	89,056	81,361		170,417	337,839	221,200
Computers	15,469,553	7,338,000	(1,876,015)	20,931,538	10,011,973	2,283,113	(1,876,015)	10,419,071	10,512,467	5,457,580
Total	1,070,174,881	115,670,229	(55,425,428)	1,130,419,682	285,886,148	71,699,831	(6,422,293)	351,163,686	779,255,996	784,288,731
Assets under Lease										
Land	50,468,550	25,080,089		75,548,639	1,759,709	547,353		2,307,062	73,241,577	48,708,841
Total	50,468,550	25,080,089	-	75,548,639	1,759,709	547,353	-	2,307,062	73,241,577	48,708,841
Tangible R & D										
Plant & Machinery	10,512,073	2,315,791		12,827,864	558,539	523,889		1,082,428	11,745,436	9,953,534
Furniture & Fixture	7,057,712	467,943		7,525,655	52,258	443,404		495,662	7,029,993	7,005,454
Vehicles	557,779	-		557,779	137,771	53,062		190,833	366,946	420,008
Computers	1,468,114	230,095		1,698,209	223,818	264,032		487,850	1,210,359	1,244,296
Total Tangible R & D	19,595,678	3,013,829	-	22,609,507	972,386	1,284,387	-	2,256,773	20,352,734	18,623,292
Total Tangible Assets	1,140,239,109	143,764,147	(55,425,428)	1,228,577,828	288,618,243	73,531,571	(6,422,293)	355,727,521	872,850,307	851,620,864
Intangible Assets										
Computer Software	16,404,816	4,375,577		20,780,393	1,858,886	3,899,329		5,758,215	15,022,178	14,545,930
Technical Knowhow	27,371,404	2,154,272	(7,336,357)	22,189,319	9,800,085	2,330,763	(260,208)	11,870,640	10,318,679	17,571,320
Total Intangible Assets	43,776,220	6,529,849	(7,336,357)	42,969,712	11,658,971	6,230,092	(260,208)	17,628,855	25,340,857	32,117,250
Total	1,184,015,326	150,293,996	(62,761,785)	1,271,547,540	300,277,214	79,761,662	(6,682,501)	373,356,376	898,191,164	883,738,114
Total (Previous Year)	1,020,439,690	214,744,822	(51,169,186)	1,184,015,326	244,302,068	70,000,862	(14,025,718)	300,277,212	883,738,114	776,137,622

13. Non-Current Investments

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
NON-TRADE INVESTMENTS		
Investments in Equity Instruments		
Unquoted		
Shares of Rupee Co-op Bank Ltd	1,000	1,000
20 (previous year - 20) Equity shares of ₹ 50/- each fully paid-up		
- Quoted		
Lumax Industries Ltd.	193,783,106	193,783,106
525,000 (previous year - 5,25,000) Equity Shares of ₹ 10/- each fully paid up		
Total	193,784,106	193,784,106
Aggregate cost of quoted investments	193,783,106	193,783,106
Aggregate market value of quoted investments	194,223,750	188,396,250

14. Long Term Loans & Advances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured, considered good:		
a) Capital Advances	87,503,424	15,509,043
b) Security Deposits	33,167,509	31,307,087
c) Prepaid Expenses	98,177	-
Unsecured considered doubtful:		
a) Security Deposit	500,000	500,000
Less: Provision for Bad & doubtful debts	(500,000)	(500,000)
	-	-
Total	120,769,110	46,816,130

15. Other Non-Current Assets

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Long Term Bank deposits with banks	10,853,833	11,035,000
maturity more than 12 months		
ESI Recoverable (Deposited under protest)	77,557	77,557
MAT Credit Entitlement	102,869,714	61,992,341
Total	113,801,104	73,104,898

16. Inventories

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Raw materials		
- Goods in Transit	230,193	914,117
- Others	137,884,347	126,792,546
Work-in-progress	11,614,730	12,535,422
Finished goods		
- Goods in Transit	5,482,149	1,181,243
- Others	8,425,341	6,677,042
Stock-in-trade (in respect of goods acquired for trading)		
- Goods in Transit	-	3,656,100
- Others	53,525,608	64,608,459
Stores and spares		
- Packing Material	2,173,133	968,317
- Consumables	6,476,740	3,927,102
Total	225,812,241	221,260,348

Raw Materials and components, Stores & Spares (Including Packing Materials), Traded Goods (Including Moulds & Dies) -

Valued at lower of Landed cost (net of taxation credits, if any) and Net Realisable value*, after making provision for obsolescence wherever necessary.

Cost comprises of cost of Purchase & other costs incurred in bringing them to their respective present location and condition and is determined on First-in-First-Out (FIFO) basis for Holding Company & Joint Venture Company. In case of Subsidiary company, cost is determined on weighted average basis or net realisable value whichever is lower. In the previous year cost is determined on the FIFO basis or net realisable value whichever is lower.

Work-in-Progress, Finished Goods -

Valued at lower of cost and Net Realisable value*, after making provision for obsolescence wherever necessary.

Cost of Work-in-progress & Finished Goods includes Direct Material, Labour and proportion of manufacturing overheads. In case of Subsidiary company, value of work in progress is determined on weighted average basis or net realisable value whichever is lower. In the previous year the same is valued at cost or net realisable value whichever is lower.

Scrap-

At Net Realisable Value*.

17. Trade Receivables

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Unsecured Debts outstanding for a period exceeding six months from the date they are due for payment:		
Considered good	2,399,297	748,854
Considered doubtful	2,878,442	2,878,442
Other Debts		
Considered good	1,239,691,980	982,878,678
Considered doubtful	-	-
	1,244,969,719	986,505,974
Less: Provision for doubtful debts	2,878,442	2,878,442
Total	1,242,091,277	983,627,532

18. Cash & Bank Balances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Cash on hand	718,678	1,185,824
Balance with Banks		
- in current accounts	85,368,562	133,657,212
- in Cash Credit account	2,690,004	4,260,266
Cheques, drafts on hand	60,944	-
Total Cash & Cash Equivalent (A)	88,838,188	139,103,302
Other Bank Balances		
- in Deposit Accounts	296,974,823	219,563,991
- in Dividend accounts	405,877	132,217
Total Other Bank Balance (B)	297,380,700	219,696,208
Total (A+B)	386,218,888	358,799,510

Balance in Deposit Accounts includes:-

₹ 2,50,000/- is deposited towards guarantee with Central Excise Delhi for removal of Goods without payment of Excise Duty under Bond (CT-1 form) for Export.

₹ 50,000/- is deposited towards guarantee with Sales Tax department (Nahan Kaleamb) .

*Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and to make the sale

19. Short Term Loans & Advances

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Loans and advances - Unsecured Considered Good		
Advance to suppliers	16,280,504	9,868,390
Excise Duty & Service Tax Receivables	22,326,019	23,117,529
Income Tax Recoverable	2,277,716	9,513,801
Other Loans & Advances	10,449,922	7,188,534
Received from Related Parties	108,899	-
Loans & Advances to related parties	-	287,381
Loans and advances - Unsecured Considered Doubtful		
Advances Recoverable in Cash or Kind	-	4,092,285
Less : Provision for Doubtful Advances	-	(4,092,285)
Total	51,443,060	49,975,635

20. Other Current Assets

(Amount in ₹)

Particulars	As At March 31, 2012	As At March 31, 2011
Interest accrued on Investment	17,857,222	2,918,830
Preliminary Expenses not written off	-	4,317
Total	17,857,222	2,923,147

21. Revenue from Operations

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Sale of products - [Finished & Traded Goods]		
Manufactured Goods	5,677,934,041	4,373,043,227
Stock-In-Trade	2,103,822,667	2,111,330,882
Sale of Services		
- Labour Charges	86,120,005	50,285,491
Other operating revenues		
Scrap Sale	7,289,294	6,216,181
Mould Tools & dies	11,125,576	4,665,482
Sale -New Product Development	1,276,833	-
Gross Sales and Services	7,887,568,416	6,545,541,263
Less : Excise duty	372,730,588	278,626,109
Total	7,514,837,828	6,266,915,154

21.1 Details of Goods Sold

(Amount in ₹)

Particulars	Net revenue March 31, 2012	Net revenue March 31, 2011
Finished Goods Sold		
Head Lamp	1,864,726,615	1,607,724,851
Tail Lamp	739,157,227	496,263,852
Frame Chassis	757,086,292	561,002,764
Seat Frame	127,574,218	54,383,490
Adjustor Motor	404,961,390	49,125,825
Gear Shifter Assembly	272,863,737	314,720,536
knob	49,278,206	58,516,836
Parking Brake	57,252,356	77,604,822
Warning Triangle	49,051,645	69,616,612
Molded Parts	291,798,705	302,492,204
Air Intake Systems [AIS]	23,146,724	25,294,265
Element Assembly	12,134,640	5,228,177

(contd.)

Lumax Auto Technologies Ltd.

Particulars	Net revenue (₹) March 31, 2012	Net revenue (₹) March 31, 2011
Tools	9,836,138	2,587,500
Others	620,130,436	508,159,263
Sub-Total [A]	5,278,998,329	4,132,720,997
Traded Goods Sold		
Head Lamp	915,631,258	733,359,821
Tail Lamp	251,375,380	211,387,886
Adjustor Motor	148,963,664	601,413,547
Steel sheet	199,636,988	37,972,477
Steel Tube	102,355,889	11,185,460
Plastic Powder	4,777,411	1,090,054
Gear Shifter Assembly	35,699,848	3,063,506
Knob	5,043,087	601,544
Others	461,427,053	523,358,037
Sub-Total [B]	2,124,910,578	2,123,432,332
Others		
Labour Charges	86,120,005	314,139
Scrap Sales	5,677,953	6,216,181
Die & Tools sale	7,060,000	4,231,505
Others	12,070,963	-
Sub-Total [C]	110,928,921	10,761,825
Total [A +B +C]	7,514,837,828	6,266,915,154

22. Other Income

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Interest Income	28,783,296	14,792,319
Dividend Income:		
- others	3,150,000	-
Other non-operating income (net of expenses directly attributable to such income)		
- Discount Received	6,316,416	1,752,027
- Misc. Balances Written Back	1,666,917	5,309,426
- Misc. Income	7,680,700	3,133,229
- Rent Received	165,305	138,900
Net gain on foreign currency transaction and translation	-	5,708,188
Total	47,762,634	30,834,089

23. Cost of Materials Consumed

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Raw material consumed		
Opening inventory	126,792,546	98,063,545
Add : Purchases (net)	4,150,961,073	3,114,762,749
Less : Inventory at the end of the year	134,636,558	126,792,546
Total cost of materials consumed	4,143,117,061	3,086,033,748

23.1 Break up of Raw Materials, Spare parts and Components consumed

(Amount in ₹)

	Year Ended March 31, 2012		Year Ended March 31, 2011	
	(in ₹)	(in %)	(in ₹)	(in %)
Imported	54,747,321	1.32	140,644,145	4.56
Indigenous	4,088,369,740	98.68	2,945,389,603	95.44
Total	4,143,117,061	100.00	3,086,033,748	100.00

23.2 Details for Consumption of Raw Material

Name of the item	Year Ended March 31, 2012	Year Ended March 31, 2011
Steel Sheet	184,730,103	5,641,657
Steel Tube	268,479,500	121,471,908
Plastic Powder	60,851,256	45,266,044
Housing Assembly	55,485,134	65,290,676
Knob	5,589,917	7,534,437
Outer Boot	7,282,164	8,930,078
Sheet Metal	39,250,400	57,539,333
Rotula	15,903,361	73,091,001
Plastic Dana	548,936,085	543,718,069
Bulb	75,947,581	67,725,045
Cowl	202,970,668	170,149,085
Fender	36,646,234	22,224,403
Speedometer	285,770,270	253,402,799
Head Lamp	57,389,424	42,927,359
Laquer	14,341,833	9,303,705
PCB Assembly	101,318,844	101,190,332
Stay CP B/L	158,347,222	137,214,200
Bliner Assembly	22,900,584	12,332,877
Windshield	-	52,298
Speedo Cable	22,133,025	21,308,857
Lock Kit	249,324,754	217,524,555
Filter Body & Cover	8,705,145	3,901,605
Clean Air Duct	2,625,628	3,373,210
Filter Paper	4,218,098	2,291,652
Other	1,713,969,832	1,092,628,565
Total	4,143,117,061	3,086,033,748

Lumax Auto Technologies Ltd.

24. Changes in Inventories :

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
(Increase)/Decrease in Stocks		
Stock at the end of the year:		
Manufactured Goods & Stock in Trade	61,950,949	71,285,501
Goods in Transit of Manufactured Goods & Stock in Trade	5,482,149	4,837,343
Work-in progress	11,614,730	12,535,422
Total (A)	79,047,828	88,658,266
Less: Stock at the beginning of the year:		
Manufactured Goods & Stock in Trade	71,285,501	43,819,923
Goods in Transit of Manufactured Goods & Stock in Trade	4,837,343	1,554,463
Work-in progress	12,535,422	10,638,659
Total (B)	88,658,266	56,013,045
(Increase)/Decrease in Stocks (A-B)	9,610,438	(32,645,221)

25. Manufacturing Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Consumables	72,752,072	62,801,613
Packing Material Consumed	37,545,443	23,430,280
Job-Work	44,420,944	37,908,618
Electricity, Light & Power	71,673,433	64,902,648
Freight and Cartage	20,381,543	17,402,835
Water Charges	973,185	—
Repairs & Maintenance - Plant & Machinery	16,480,120	12,068,749
Miscellaneous Manufacturing Expenses	5,469,171	10,671,098
Total	269,695,911	229,185,841

26. Employee Benefit Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Salaries & Wages	249,282,637	205,129,998
Bonus	3,794,185	3,705,973
Labour Charges	66,806,841	40,186,619
Provident Fund Contribution	11,073,991	9,610,618
Welfare Expenses	19,198,055	16,619,075
E.S.I. Contribution	927,549	1,384,391
Gratuity/Group Gratuity	5,347,159	6,856,781
Commission to Director	52,063,148	41,178,799
Total	408,493,565	324,672,254

27. Finance Costs

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Interest on Term Loans	1,634,028	4,360,003
Interest on Working Capital Advance	9,399	103,735
Interest paid to others	1,214,341	1,840,106
Bank Charges	2,216,421	2,972,647
Total	5,074,189	9,276,491

28. Other Expense
(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Rent, Rates & Taxes	8,212,686	3,634,247
Repairs to Buildings	2,867,805	4,016,297
Rent	3,996,962	2,952,694
Repairs Others	15,491,986	5,343,079
Insurance Charges	2,480,912	1,901,523
Travelling & Conveyance	16,509,836	12,501,341
Security Charges	8,112,552	6,050,736
Printing & Stationery	2,676,404	2,198,925
Postage & Telephones	4,978,455	3,760,675
Office Expenses	796,567	212,406
Advertisement	3,408,367	955,084
Vehicle Expenses	4,016,727	3,647,980
Legal & Professional Fees	10,467,264	7,208,775
Carriage Outward	74,074,744	62,021,741
Miscellaneous Expenses	12,501,319	10,535,690
Meeting Fees	59,500	65,000
Breakage & Sales Incentive	42,555,225	38,491,923
Discounts	21,617,615	21,480,737
Commission to Selling Agent	1,110,213	1,175,261
Royalty	6,236,939	6,614,549
Foreign exchange loss	532,927	-
Fixed Asset written off	-	2,055,484
Bad & doubtful debts/advances written off	1,671,380	83,523
Provision for doubtful debts/advances	-	13,273
Payments to the Auditor		
(a) as Auditor	1,087,523	1,176,182
(b) for taxation matters	175,000	20,000
(c) for other services	151,100	18,000
Total	245,790,007	198,135,125

29. Research & Development Expenses

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Cost of materials consumed Purchases of Stock-in-Trade	2,271,433	7,990,770
Changes in inventories of finished goods work-in-progress and Stock-in-Trade		
Employee benefits expense	11,628,673	6,786,609
Finance costs	889	18,426
Other expenses	7,381,046	6,702,220
	21,282,041	21,498,025
Sale of Prototype Tool / Misc. Income	(2,032,903)	(3,612,406)
Total	19,249,138	17,885,619

30. Details of Exceptional Item

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Loss/(Profit) on Sale of assets	(6,076,716)	(9,135,596)
Provision for Doubtful Debts no longer required	(4,092,285)	-
Total	(10,169,001)	(9,135,596)

31. Statement showing the use of proceeds from Preferential allotment of Shares:

During the Year ended March 31, 2011, the Company had issued 20,00,000 equity shares of 10/- each on preferential basis at a premium of 109.10 per share. The net proceeds of the issue have been utilized for the objects of the issue as detailed below:

(Amount in Lacs)

Sr. No.	Description	Year Ended March 31, 2012	Year Ended March 31, 2011
a)	Total Proceeds from the allotment	2,382.00	2,382.00
b)	Utilised :- Purchase of 525,000 Equity Shares of 10/- each fully Paid up of Lumax Industries Limited Paid for booking of Apartment	1,937.83	1,937.83
		100.00	-
c)	Balance lying in Fixed Deposit with HDFC Bank as on the Balance Sheet Date	344.17	444.17

32. Gratuity and Other Post-employment Benefit Plans :

Liability for employee benefits has been determined by an actuary, in conformity with the principles set out in the accounting Standard 15 (revised) the details of which are as hereunder :

(a) During the year, the Company has recognized the following amounts in the Profit and Loss Account:

Defined Contribution Plans

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Employer's Contribution to Provident Fund	10,972,373	9,440,823
Employer's Contribution to Employee State Insurance	1,521,955	1,969,355

Defined Benefit Plans

(Amount in ₹)

Particulars	Gratuity Year Ended 31.03.2012	Gratuity Year Ended 31.03.2011	Leave Encashment Year Ended 31.03.2012	Leave Encashment Year Ended 31.03.2011
Current service cost	3,567,883	2,801,128	3,824,218	3,046,879
Interest Cost	1,864,098	1,219,065	1,024,720	669,170
Expected Return on Plan Assets	(1,660,474)	(1,260,255)	(601,564)	(481,032)
Actuarial (gain) / loss	1,797,488	3,822,248	(352,366)	906,253
Short Term	–	–	–	–
Net cost	5,568,995	6,582,186	3,895,008	4,141,270

(b) Reconciliation of opening and closing balances of benefit obligations and plan assets :

Particulars	Gratuity Year Ended 31.03.2012	Gratuity Year Ended 31.03.2011	Leave Encashment Year Ended 31.03.2012	Leave Encashment Year Ended 31.03.2011
Change in Projected Benefit Obligation (PBO)				
Projected benefit obligation at beginning of year :	22,817,645	14,884,068	12,872,587	8,322,992
Current Service cost	3,567,883	2,801,128	3,824,218	3,046,879
Interest Cost	1,864,098	1,219,065	1,024,720	669,170
Benefits Paid	(367,351)	(210,308)	(270,842)	(471,965)
Actuarial (gain) / Loss	1,807,517	3,755,755	(323,183)	926,889
Projected benefit obligation at year end & change in plan assets :	–	–	–	–
Fair Value of plan assets at year end Long Term	28,406,374	21,960,227	16,385,207	12,493,965
Fair value of plan assets at year end	21,988,957	17,328,827	9,301,986	6,573,322
Net funded status of the plan	7,984,925	5,610,362	9,140,903	7,605,051
Net amount recognized	3,942,399	3,657,480	4,603,281	2,415,137

33. Capital Commitments

(Amount in Lacs)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Estimated amount of contracts remaining to be executed on capital account and not provided for Net of advance paid ₹ 50.51 Lacs (previous year ₹ 92.38 Lacs)}	2964.42	400.48

34. Contingent Liabilities

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
ESI Demand	192,386	192,386

Lumax Auto Technologies Ltd.

35. Particulars in respect of Traded Goods

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Head Lamp	717,051,806	615,204,813
Tail Lamp	192,854,171	170,683,982
Motor Adjusters	382,293,460	470,948,313
Gear Shifter Assembly	30,614,142	2,653,214
Knob	4,170,359	528,254
Others	446,994,984	596,078,031
Total	1,773,978,922	1,856,096,607

36. Value of Imports calculated on CIF :

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Raw Material & Components	112,486,918	127,290,579
Capital Goods & Accessories	9,703,515	40,529,974
Total	122,190,433	167,820,553

37. Earning & Expenditure in Foreign Currency (on Accrual Basis)

(Amount in ₹)

Particulars	Year Ended March 31, 2012	Year Ended March 31, 2011
Expenditure in Foreign Currency		
Travelling	1,561,961	3,525,153
Commission to Agents	196,613	635,844
Cost of Samples	-	3,618
Tools Development Charges	717,570	-
Installation and Commissioning Charges	2,084,370	-
Technical / Design Fee	872,071	11,869,109
Royalty	6,157,602	6,604,549
Total	11,590,187	22,638,273
Earning in Foreign Currency		
Export of Finished Goods at F.O.B. Value	90,168,798	65,534,192
Other Receipts	-	1,822,268
Total	90,168,798	67,356,460

38. Net Dividend remitted in foreign exchange

(Amount in ₹)

Nature of Expenses	Year Ended March 31, 2012	Year Ended March 31, 2011
Period to which it related	2010-2011	2009-2010
Number of non-resident shareholders	2	2
Number of equity shares held on which dividend was due	124,210	124,210
Amount remitted	745,260	496,840
Amount remitted (in USD)	15,938	10,505

39. Total expenditure incurred on Research and Development for Holding Company

(Amount in ₹)

Nature of Expenses	Year Ended March 31, 2012	Year Ended March 31, 2011
Expenditure charged to Profit and Loss Account	3,751,316	3,755,652
Expenditure capitalised during the year	Nil	Nil

For subsidiary company - revenue expenditure on research and development is charged under respective heads of account (Refer Note No. 29). Capital expenditure on research and development is included as part of fixed assets and depreciated on the same basis as other fixed assets.

40. Related party disclosure

- (A) Key Management Personnel:
- (a) Mr. D. K. Jain
 - (b) Mrs. Usha Jain
 - (c) Mr. Anmol Jain
 - (d) Mr. Deepak Jain
 - (e) Mrs. Poysha Goyal Jain
 - (f) Mrs. Shivani Jain
- (B) Enterprises Owned or Significantly Influenced by Key Management Personnel :
- (a) Lumax Industries Ltd.
 - (b) Lumax Finance Pvt. Ltd.
 - (c) Lumax Ancillary Ltd. (formerly Deepak Auto Ltd.)
 - (d) Lumax Automotive Systems Ltd.
 - (e) Lumax Filter Pvt. Ltd.
 - (f) Mahavir Udyog
 - (g) Tecno Enterprises
 - (h) Lumax International Pvt. Ltd.
 - (i) Bharat Enterprises
 - (j) SL Lumax Ltd.
 - (k) Lumax Tours & Travels Ltd.
 - (l) Vardhman Agencies Pvt. Ltd.
 - (m) Officine Metallurgiche G. Cornaglia SPA [Italy]
 - (n) Cor-Filters (Italy)
 - (o) Cor-Tubi
 - (p) D. K. Jain & Sons (HUF)
 - (q) D. K. Jain Family Trust

Lumax Auto Technologies Ltd.

Detail of Related Parties Transactions for the Period ended March 31, 2012 in accordance with Accounting Standard - 18

(Amount in ₹)

S. No.	Account Head	Key Management Personnel		Enterprises owned or significantly influenced by key management personnel or their relatives		Total	
		2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
A)	TRANSACTIONS						
	Sale of Raw Materials and Components						
	Lumax Industries Ltd	-	-	1,089,634,752	1,042,345,370	1,089,634,752	1,042,345,370
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	9,792,207	7,849,158	9,792,207	7,849,158
	Officine Metallurgiche G. Cornaglia SPA [Italy]	-	-	24,375	299,805	24,375	299,805
	Total	-	-	1,099,451,334	1,050,494,333	1,099,451,334	1,050,494,333
	Sale of finished goods						
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	5,163,804	24,684	5,163,804	24,684
	Lumax Industries Ltd	-	-	319,216,079	221,404,318	319,216,079	221,404,318
	Cor-Filters (Italy)	-	-	520,380	-	520,380	-
	Total	-	-	324,900,263	221,429,002	324,900,263	221,429,002
	Job work/ others						
	Lumax Industries Ltd	-	-	45,807	241,366	45,807	241,366
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	380	-	380	-
	SL Lumax Ltd.	-	-	-	9,000	-	9,000
	Total	-	-	46,187	250,366	46,187	250,366
	Purchase of Raw Materials and Components						
	Bharat Enterprises	-	-	30,026,740	20,240,086	30,026,740	20,240,086
	Lumax Industries Ltd	-	-	197,006,732	84,781,378	197,006,732	84,781,378
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	327,997,431	23,675,757	327,997,431	23,675,757
	Mahavir Udyog	-	-	978,127	844,472	978,127	844,472
	Officine Metallurgiche G. Cornaglia SPA [Italy]	-	-	2,317,334	2,299,457	2,317,334	2,299,457
	Cor-Filters (Italy)	-	-	57,283	408,307	57,283	408,307
	Total	-	-	58,383,647	132,249,457	58,383,647	132,249,457
	Purchase of Finished Goods						
	Bharat Enterprises	-	-	-	245,138	-	245,138
	Lumax Industries Ltd	-	-	459,346,118	438,695,196	459,346,118	438,695,196
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	15,011,825	158,607,510	15,011,825	158,607,510
	Lumax International Ltd	-	-	-	225,823	-	225,823
	Total	-	-	474,357,943	597,773,667	474,357,943	597,773,667
	Purchase of other & Jobwork						
	Lumax Industries Ltd	-	-	630,115	248,454	630,115	248,454
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	14,810	280,715	14,810	280,715
	Lumax Tours & Travells Ltd.	-	-	5,675,244	5,487,783	5,675,244	5,487,783
	Mahavir Udyog	-	-	1,006,168	673,418	1,006,168	673,418
	Officine Metallurgiche G. Cornaglia SPA (Italy)	-	-	2,801,940	-	2,801,940	-
	Cor-Tubi	-	-	-	3,618	-	3,618
	Total	-	-	10,128,277	6,693,988	10,128,277	6,693,988
	Sale of Capital Goods						
	Lumax Industries Ltd	-	-	53,857,225	16,167,790	53,857,225	16,167,790
	Total	-	-	53,857,225	16,167,790	53,857,225	16,167,790
	Purchase of Capital Goods						
	Lumax Industries Ltd.	-	-	564,903	3,527,835	564,903	3,527,835
	Officine Metallurgiche G. Cornaglia SPA (Italy)	-	-	979,500	-	979,500	-
	Cor-Filters (Italy)	-	-	1,672,757	15,053,500	1,672,757	15,053,500
	Total	-	-	3,217,160	18,581,335	3,217,160	18,581,335
	Lease Rent Received						
	Mahavir Udyog	-	-	196,533	165,500	196,533	165,500
	Total	-	-	196,533	165,500	196,533	165,500
	Lease Rent Paid						
	Techno Enterprises	-	-	-	195,000	-	195,000
	Mrs. Usha Jain	1,485,000	-	-	-	1,485,000	-
	Mr. Deepak Jain	180,000	720,000	-	-	180,000	720,000
	Lumax Industries Ltd	-	-	4,643,132	2,422,800	4,643,132	2,422,800
	Total	1,665,000	720,000	4,643,132	2,617,800	6,308,132	3,337,800
	Managerial Remuneration						
	Mrs. Usha Jain	3,016,761	28,70,906	-	-	3,016,761	28,70,906

(Amount in ₹)

S. No.	Account Head	Key Management Personnel		Enterprises owned or significantly influenced by key management personnel or their relatives		Total	
		2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
	Mrs. Poysha Goyal Jain	2,003,216	1,797,934	-	-	2,003,216	1,797,934
	Mrs. Shivani Jain	2,151,781	2,251,235	-	-	2,151,781	2,251,235
	Total	7,171,758	6,920,075	-	-	7,171,758	6,920,075
	Commission Paid						
	Mrs. Usha Jain	14,546,442	11,192,650	-	-	14,546,442	11,192,650
	Mr. D. K. Jain	1,756,321	-	-	-	1,756,321	-
	Mr. Deepak Jain	1,545,639	-	-	-	1,545,639	-
	Mr. Anmol Jain	3,301,960	-	-	-	3,301,960	-
	Mrs. Poysha Goyal Jain	13,453,177	13,195,140	-	-	13,453,177	13,195,140
	Mrs. Shivani Jain	13,304,612	12,741,840	-	-	13,304,612	12,741,840
	Total	47,908,151	37,129,630	-	-	47,908,151	37,129,630
	Dividend Paid						
	Mr D K Jain	11,281,542	5,640,771	-	-	11,281,542	5,640,771
	Mrs. Usha Jain	2,782,272	1,391,136	-	-	2,782,272	1,391,136
	Mr Anmol Jain	5,173,440	2,361,720	-	-	5,173,440	2,361,720
	Mr. Deepak Jain	5,487,912	2,383,956	-	-	5,487,912	2,383,956
	Mrs. Shivani Jain	270,000	-	-	-	270,000	-
	D K Jain and Family Trust	-	-	244,740	122,370	244,740	122,370
	D K Jain and Sons (HUF)	-	-	7,085,826	3,437,913	7,085,826	3,437,913
	Lumax Finance Pvt. Ltd.	-	-	9,724,284	3,450,000	9,724,284	3,450,000
	Vardhman Agencies Pvt. Ltd.	-	-	25,560	12,780	25,560	12,780
	Total	24,995,166	11,777,583	17,080,410	7,023,063	42,075,576	18,800,646
B)	BALANCES AT THE YEAR END						
	Receivables						
	Lumax Industries Ltd	-	-	274,534,666	389,514,177	274,534,666	389,514,177
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	3,760,691	1,663,379	3,760,691	1,663,379
	Lumax International Ltd	-	-	-	48,648	-	48,648
	Lumax Automotive Systems Ltd.	-	-	295,446	-	295,446	-
	Mahavir Udyog	-	-	103,439	-	103,439	-
	Total	-	-	278,694,242	391,226,204	278,694,242	391,226,204
	Security Deposit						
	Lumax Industries Ltd	-	-	25,000,000	25,000,000	25,000,000	25,000,000
	Total	-	-	25,000,000	25,000,000	25,000,000	25,000,000
	Investment						
	Lumax Industries Ltd	-	-	193,783,106	193,783,106	193,783,106	193,783,106
	Total	-	-	193,783,106	193,783,106	193,783,106	193,783,106
	Payables						
	Lumax Industries Ltd	-	-	170,226,381	141,098,344	170,226,381	141,098,344
	Lumax Ancillary Ltd (Formerly Deepak Auto Ltd.)	-	-	51,075,972	41,228,803	51,075,972	41,228,803
	Bharat Enterprises	-	-	2,071,267	6,134,704	2,071,267	6,134,704
	Lumax Automotive Systems Ltd.	-	-	226,599	226,599	226,599	226,599
	Lumax Filter Pvt. Ltd	-	-	22,231	22,231	22,231	22,231
	Lumax Tours & Travels Ltd.	-	-	713,376	141,219	713,376	141,219
	Mahavir Udyog	-	-	220,679	279,489	220,679	279,489
	Mrs. Usha Jain	14,546,442	11,330,920	-	-	14,546,442	11,330,920
	Mr D. K. Jain	1,756,321	-	-	-	1,756,321	-
	Mr Anmol Jain	3,301,960	-	-	-	3,301,960	-
	Mr. Deepak Jain	1,545,639	67,500	-	-	1,545,639	67,500
	Mrs. Poysha Goyal Jain	13,561,407	13,272,691	-	-	13,561,407	13,272,691
	Mrs. Shivani Jain	13,409,612	12,819,840	-	-	13,409,612	12,819,840
	Total	48,121,381	37,490,951	224,556,505	189,131,389	2,72,677,886	226,622,340

As per our report of even date
For D. R. Barve & Company
Chartered Accountants
Firm Registration No. 101034W

For and on behalf of the Board of Directors of Lumax Auto Technologies Ltd.

CA D. R. Barve
Proprietor
M. No. 17661

D. K. Jain
Chairman

Usha Jain
Managing Director

Place : Gurgaon
Date : May 30, 2012

Ashish Dubey
Head Finance

Swapnal B Pawar
Company Secretary

Lumax Auto Technologies Limited

Registered Office: Plot No.70, Sector -10, PCNTDA, Bhosari, Pune -411026

NOTICE TO MEMBERS

Notice is hereby given that the 31st Annual General Meeting of the Members of Lumax Auto Technologies Limited will be held as under:

Day : **Friday**
Date : **August 24, 2012**
Time : **3.00 P.M.**
Venue : **Spree Shivai Hotel, Celebrate Hall, 1st Floor,
H-Block, A-70, MIDC, Pimpri, Pune-411018.**

to transact the following business:

ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Annual Accounts for the year ended March 31, 2012 and the Auditors and Directors Reports thereon.
2. To declare Dividend on Equity Shares as recommended by the Board of Directors.
3. To appoint a Director in place of Mr. Manmohan Sachdev, who retires by rotation and, being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. A. V. Alexander, who retires by rotation and, being eligible, offers himself for re-appointment.
5. To re-appoint M/s D.R. Barve & Co., Chartered Accountants (Firm registration number 101034W) as Statutory Auditors of the company to hold office of Auditors from the conclusion of this Annual General meeting until the conclusion of the next Annual General meeting of the company and to authorize the Board of Directors to fix their remuneration.

SPECIAL BUSINESS

6. **Re-appointment of Mrs. Usha Jain as Managing Director of the Company.**

To consider and if thought fit, to pass with or without modification the following as a Special Resolution:

“Resolved that in accordance with the provisions of Sections 198, 269, 309, 310, 311 and 314 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 and subject to the approval of the Central Government and other authorities as applicable, the consent of the members of the Company be and is hereby accorded to the re-appointment of Mrs.Usha Jain as Managing Director of the Company, for a period of 5 (Five) years with effect from April 01, 2012 on the same terms and conditions including Remuneration, as set out in the Explanatory Statement as annexed to the Notice convening this meeting, with liberty and authority to the Board of Directors (hereinafter referred to as the “the Board” which term shall be deemed to include any Committee of the Board constituted to exercise its powers, including the powers conferred by this resolution) to alter and vary the terms and conditions and / or remuneration, subject to the provisions of the applicable laws and approvals and / or as may be directed by the Central Government, if any, and agreed to by the said Managing Director.

Resolved further that in the absence of or inadequacy of net profit during any of the Financial Year, Mrs.Usha Jain shall be paid the salary and other perquisites as detailed in the explanatory statement annexed, as minimum remuneration which shall further be within the overall ceiling as specified in Section II of part II of Schedule XIII of the Companies Act, 1956.

Resolved further that for the purpose of giving effect to this resolution, the Board be and is hereby authorized on behalf of the Company to take all necessary steps in this regard in order to facilitate the legal and / or procedural formalities and to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary for such purpose and with powers on behalf of the Company to settle any questions, difficulties or doubts that may arise in this regard without requiring the Board to secure any further consent or approval of the members of the Company.”

BY ORDER OF THE BOARD

Place: Gurgaon
Date : May 30, 2012

Swapnal B. Pawar
Company Secretary

NOTES:

1. **Proxies:** *A member entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and such a proxy need not be a member of the Company. A proxy to be effective shall be deposited at registered office of the Company not less than forty eight hours before the commencement of the meeting. Attendance cum Proxy Form is attached.*
2. **Book Closure:** The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, August 18, 2012 to Friday, August 24, 2012 (both days inclusive).
3. **Annual Report:** The member or his proxy is requested to bring their copy of this annual report to the meeting as extra copies will not be distributed at the Venue of the meeting.
4. **AGM-Attendance Slip:** Members / Proxies should fill the attendance slip for attending the meeting. Members who hold shares in dematerialized form are requested to write their Client ID and DP ID numbers and those who hold shares in physical form are requested to write their Folio Number in the attendance slip for attending the meeting. Entry to the meeting venue will be strictly against entry slips available at the counters at the venue and against exchange of valid attendance slip.
5. **Dividend Entitlement :** Dividend on Equity Shares, as recommended by the Directors, if declared at the meeting will be payable to those members whose names appear on the Register of Members of the Company, in the case of beneficial owners as at the close of August 17, 2012, as per the beneficial ownership data furnished by NSDL/CDSL for the purpose and in respect of Shares held in physical form after giving effect to all valid Share Transfers in physical form, which are lodged with the Company before August 18, 2012.

Dividend Amount of Shareholders holding shares in Electronic Form and to those Shareholders holding in Physical Form, who have given their Bank details, will be credited to their respective Bank Account through ECS / NECS, wherever such facilities are available, soon after the declaration of the Dividend in the AGM. Dividend Drafts in respect of Shareholders holding Shares in Physical Form will be sent through post by September 17, 2012 (tentative date). In order to avoid the fraudulent encashment, such Shareholders are requested to furnish their Bank Account Number and Bank's name so as to incorporate the same in the Dividend Drafts, immediately, if not submitted earlier. If there is any change in the Bank Account of Demat Shareholders, they are requested to intimate the same to their respective Depository Participants for their further action.

Consequent upon the amendment to Section 205 A of the Companies Act, 1956 and introduction of Section 205C of the Companies Act, 1956 the amount of Dividend unclaimed or unpaid for a period of 7 years from the date of transfer to Unpaid Dividend Account, shall be transferred to the Investor Education & Protection Fund set up by Government of India and no claim shall lie against the Fund or the Company after the transfer of Unpaid or Unclaimed dividend amount to the Government.

6. **Joint Holder:** In case of joint holders attending the meeting, only such joint holder who is higher in the order of name will be entitled to vote.
7. **Change of Address:** The Members holding shares in physical mode are requested to intimate to the Registrar and Share Transfer Agent- M/s Bigshare Services Private Limited immediately, if there is any change in their registered address. Demat Shareholders should inform the change of address to their respective Depository Participants.
8. **Corporate Member:** Corporate member intending to send their authorized representatives are requested to send a duly certified copy of the Board Resolution authorizing their representative to attend and vote at the Annual General Meeting.
9. **Gift:** No gift will be distributed at the Annual General Meeting.
10. **Security:** Owing to security concerns, brief cases, bags, eatables and the like are not allowed to be carried inside the meeting venue. Members attending are requested to make their own arrangement for the safe keeping of their belongings.
11. **Queries:** Members are requested to send their queries, if any, on the accounts and operations of the Company to the Company Secretary at least 10 days before the ensuing Annual General Meeting.
12. **Explanatory Statement:** Pursuant to Section 173(2) of the Companies Act, 1956 Explanatory Statement in respect of special business to be transacted at the meeting is furnished hereunder.

EXPLANATORY STATEMENT:

Item No. 6.

In the Annual General Meeting held on September 26, 2007, the members had approved the re-appointment of Mrs. Usha Jain as Managing Director for a period of 5 (five) years w.e.f. April 1, 2007. The current tenure of Mrs. Usha Jain, Managing Director expired on March 31, 2012.

Therefore, it is proposed to re-appoint her for a further period of 5 years w.e.f. April 1, 2012 as approved by the Board of Directors at their meeting held on January 31, 2012 subject to the approval of members in the ensuing Annual General Meeting, on the existing terms &

Lumax Auto Technologies Ltd.

conditions including the remuneration as set out below. The Board considers that it is in the interest of the Company to continue to have the benefit of rich experience and expertise of Mrs. Usha Jain for growth of the Company in future also.

The aforesaid proposal have been approved and recommended by Remuneration Committee considering financial position of the Company, trend in the Industry, appointee qualification, experience, past performance and past remuneration among others and also by the Board of Directors at their meetings held on January 31, 2012, subject to the approval of members in the ensuing Annual General Meeting.

Details of Remuneration

Particulars	Mrs. Usha Jain
Effective Term & Period of Remuneration	April 1, 2012 onwards
Salary	₹ 1,34,000 per month.
House Rent Allowance	₹ 67,000 per month
Total	₹ 2,01,000 per month
Commission	Up to 5% per annum of the Net Profits of the Company, calculated in accordance with the provisions of the Companies Act, 1956. The annual commission may be paid quarterly, half yearly or annually as the Board may determine from time to time.

In addition to the above remuneration, the Managing Director shall also be entitled for the Perquisites which shall include reimbursement of all expenses, on Electricity, Security Guards, Club Membership Fees, Leave Travel Concession, medical, mediclaim and personal accidental insurance premium, on actual basis, if incurred by her on self or on spouse as the case may be, contribution to the Statutory Payments viz. Provident Fund, Super Annuation Fund, Bonus, Gratuity, Leave Encashment, Retirement benefits and other facilities, benefits and incentives as admissible to her cadre as per the rules of the Company in respect of above remuneration. However, this shall further be within the overall ceiling as specified in Schedule XIII of the Companies Act, 1956.

The value of perquisites and allowances shall be evaluated as per Income Tax Rules wherever applicable. In the absence of any such rules, perquisites and allowances shall be evaluated at actual cost.

Apart from the above Remuneration, the Managing Director shall be entitled to Use of Company's Car with Driver for official duties, telephone(s), mobile phone, reimbursement of expenses incurred in connection with the business of the Company including entertainment expenses, travelling and hotel expenses.

Provided further that the use of Company maintained car(s) for official duties, telephone(s), mobile phone, traveling and hotel expenses incurred for business purpose shall not be included in the computation of perquisites and allowances for the purpose of calculating ceiling of Remuneration.

This Explanatory Statement be treated as an Abstract of the terms of re-appointment of Mrs. Usha Jain, Managing Director in accordance with Section 302 of the Companies Act, 1956.

None of the Directors except Mr. D.K. Jain and Mr. Anmol Jain, being related to Mrs. Usha Jain, is interested in the above resolution.

The Board recommends the resolution No. 6 for approval of members as Special Resolution.

BY ORDER OF THE BOARD

Place: Gurgaon
Date : May 30, 2012

Swapnal B Pawar
Company Secretary

ADDITIONAL INFORMATION AS PER CLAUSE 49 OF THE LISTING AGREEMENT

Brief details of Directors seeking Appointment / Re-Appointment as per Clause 49 (IV)(G) of the Listing Agreement.

PARTICULARS	USHA JAIN (Re-appointment)	MANMOHAN SACHDEV (Appointment)	A.V. ALEXANDER (Appointment)
Date of Birth & Age	07-01-1947 65 Years	28-10-1938 73 Years	01-11-1938 73 Years
Date of First Appointment	01-04-2002	15-06-2006	15-06-2006
Qualification	Graduate in Science	Graduate in Arts	B.E. (Mechanical) from Kerla University
Experience & Expertise	25 years experience in Automotive Sector	More than 53 years experience in Paint and Lacquer industry.	He has worked with TELCO and Escorts Tractors Ltd. He has experience of working in Research and Development Centre of Automobiles. He was member of various committees like National Committee on Quality etc and Head of the Technical Committee of Tractors Manufacturers Association. Currently, he is working as an Independent Automotive Engineering Consultant.
Name of Public Companies in which Directorship held other than Lumax Auto Technologies Limited.	NIL	NIL	NIL
Chairman/Member of the Committee of the Board of Public Companies other than Lumax Auto Technologies Limited.	NIL	NIL	NIL
Relationship with Directors Interse	Related as wife to Mr. D.K.Jain and mother of Mr. Anmol Jain.	Not related with any Director	Not related with any Director
No of Shares held in the Company	463712	Nil	200

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LUMAX AUTO TECHNOLOGIES LIMITED
Regd. Office: PLOT NO.70, SECTOR 10, PCNTDA, BHOSARI, PUNE -411026

P R O X Y - F O R M

Thirty – First Annual General Meeting

Regd. Folio No. _____ *Demat A/c No. _____
DP. ID No _____

I/We _____ of _____
_____ (Address) being a member of the Company here by appoint Mr./Ms. _____
of _____ (Address) _____ or _____ failing him/her of Mr./Ms. _____ (Address) as
my/our proxy to vote for me/us on my/ our behalf at the 31st Annual General Meeting of the Company to be held at Spree Shivai
Hotel, Celebrate Hall, 1st Floor, H-Block, A-70, MIDC, Pimpri, Pune-411018 at 3.00 P.M. on Friday, August 24, 2012 or any
adjournment's thereof.

Signed this _____ day of _____ 2012

Affix One
Rupee
Revenue
Stamp

Signature _____

Note:

This form in order to be valid & effective, should be duly stamped, completed, and signed and must be deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

*Those who hold shares in demat form must quote their Demat A/c No & Depository Participant (DP) ID No.

Cut from here _____ Please tear here. _____

LUMAX AUTO TECHNOLOGIES LIMITED
Regd. Office: PLOT NO.70, SECTOR 10, PCNTDA, BHOSARI, PUNE -411026

A D M I S S I O N - S L I P

Thirty – First Annual General Meeting

Regd. Folio No. _____ *Demat A/c No. _____
No. of Shares Held : _____ DP. ID No _____

I certify that, I am a member/ Proxy for the member of the company.

I hereby record my presence at the 31st Annual General Meeting of the Company being held at Spree Shivai Hotel, Celebrate Hall, 1st Floor, H-Block, A-70, MIDC, Pimpri, Pune-411018 at 3.00 P.M on Friday, August 24, 2012 or any adjournment's thereof.

Members/ Proxy's name in
BLOCK Letters

Signature of member/Proxy

Notes : -

Please fill this Admission Slip & hand over at the entrance of the Meeting Hall.
Members are requested to bring their copy of the Annual Report to the Meeting.

*Those who hold shares in demat form must quote their Demat A/c No. and Depository Participant (DP) ID No.

NOTES

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Lumax Auto Technologies Limited

www.lumaxautotech.com
