

LATL:CS:IP:2025-26

Date: 08.11.2025

BSE Limited Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051
Security Code : 532796	Symbol : LUMAXTECH

Subject: Investor Presentation for the 2nd Quarter and Half year ended September 30, 2025.

Dear Sir/Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 2nd Quarter and Half Year ended September 30, 2025.

The aforesaid information shall also be made available on the website of the Company at www.lumaxworld.in/lumaxautotech.

This is for your Information and records.

Thanking you,

Yours faithfully,

For **Lumax Auto Technologies Limited**

Pankaj Mahendru
Company Secretary & Compliance Officer
ICSI Membership No. A28161

Encl: As stated above

Lumax Auto Technologies Limited

Q2 & H1 FY26 Investor Presentation

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Lumax Group

A Legacy of Innovation, A Future of Transformation

8 Decade of Group Legacy
2 Decade of Lumax Auto Technologies



- Amalgamation of our eight-decade legacy & our eternal existence
 - Seamless and smooth transition over three generations
 - Shows the lineage of our Brand's ethos across each era

8 Decades of Lumax Group



Built by passion, relationships, and resilience

1945-1955

Founded 'Globe Auto Industries' as a trading partnership firm

1955-1975

Set-up dedicated unit for Automotive Lighting Equipment in Delhi- NCR and Maharashtra

1975-1985

Lumax Industries Pvt Limited established from Globe Auto Industries

TA signed with Stanley, Japan for Lighting Equipment



Lumax Auto Electricals was established to manufacture 2-wheeler Lighting at Bhosari, Maharashtra

1995-2005

Lumax Auto Electricals was renamed to Lumax Auto Technologies Limited

1985-1995

Lumax Industries lists on Stock exchanges
Lumax industries formed JV with SL Corporation Korea.

2005-2015

Listed Lumax Auto Technologies Limited on stock exchanges
Formed JV with Cornaglia, Italy; & Mannoh Industrial, Japan

CORNAGLIA

MANNOH

2015-2023

Formed JV with FAE Spain; Ituran – Israel JOPP, Germany; Yokowo- Japan; Alps Alpine- Japan

ALPSALPINE

JOPP

yokowo

FAE

ituran

2023-2025

Acquisition of 100% stake in IAC India and 60% stake in Greenfuel Energy Solutions

Opening of 'SHIFT' tech center

Opening of China office

IAC
International Automotive Components

GREENFUEL

20 Years Of Lumax Auto Technologies - The Journey So Far

(Growth Through Partnerships, Product Diversification & Strategic Acquisition)



Metric	2005	2025
Revenue	Rs. 100 Cr	Rs. 3,637 Cr
Product Lines	1 - Lighting	Diverse – 13+ Advanced plastics, Interior Solutions, Metallics, Lighting, Aftermarket, Sensors, Electronics, Telematics & alternate fuels
Manufacturing Plants	1	30 facilities Pan-India
Engineering Strength	<10 Reverse engineering & Built to print	>650 Innovation & IPR focused
Strategic JVs/Alliances	NIL	9 Global JVs/Alliance
Sector Focus	2W only	Healthy mix of PC/ 2W/ CV

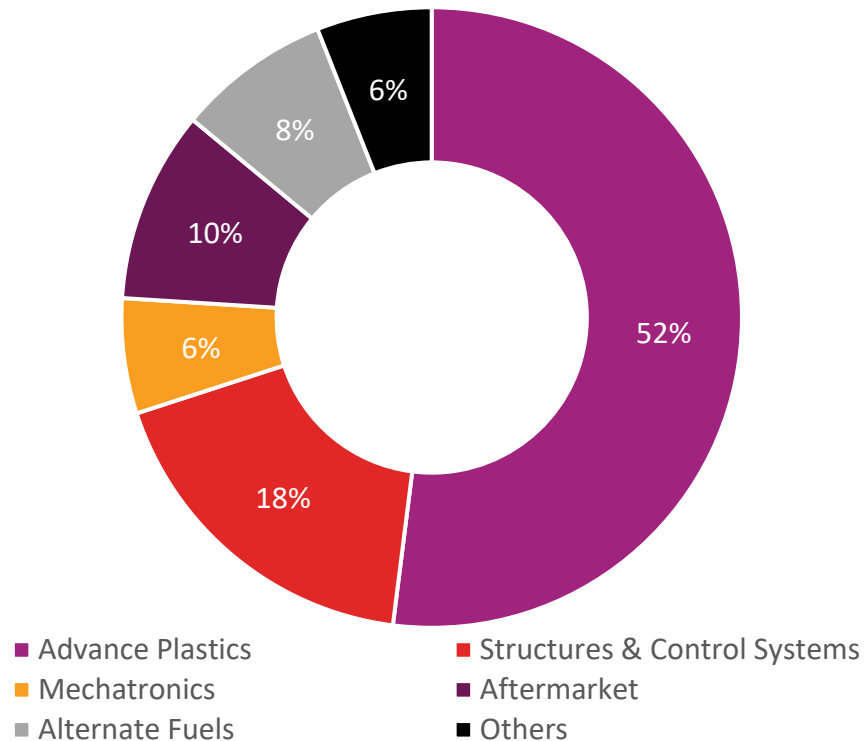
EV Agnostic Product Portfolio



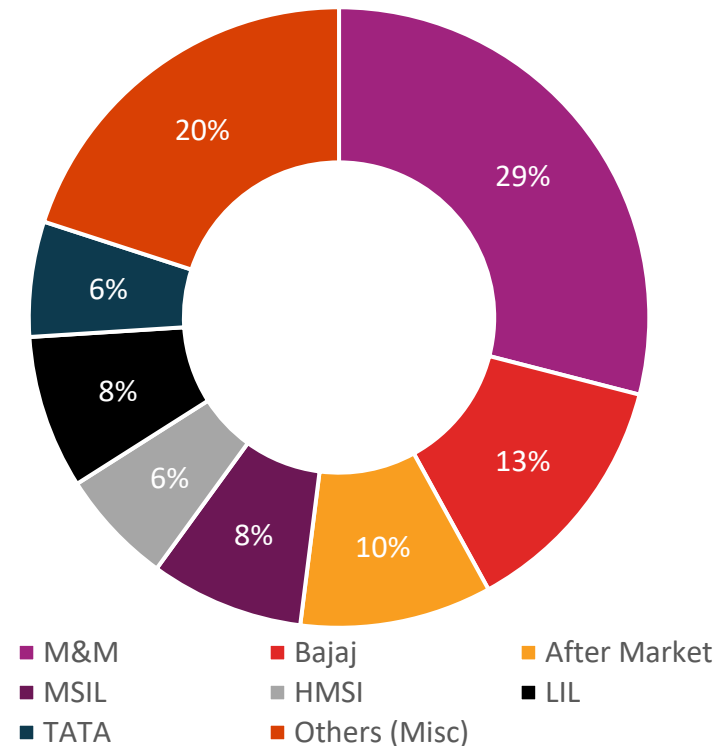
Segment	Product Categories	Products Lines	ICE	EV	Content per Vehicle (Rs.)
4W	Advance Plastics	Cockpits & Consoles	✓	✓	70K – 75K 5X Growth Last 5 years
		Headliners	✓	✓	
		Door Panels	✓	✓	
		Trims	✓	✓	
		Louvers	✓	✓	
		Air Intake Systems	✓	X	
		Tanks	✓	✓	
	Mechatronics	Power window switch	✓	✓	
		Telematics Control Unit	✓	✓	
		Antennas	✓	✓	
	Structures & Control Systems	Gear Shifters	✓	✓	
		Control Housing	✓	✓	
		Monostable E-shifters	✓	✓	
		Smart Actuator	✓	✓	
Shift Tower		✓	✓		
Seating Structures		✓	✓		
Alternate Fuels	CNG delivery System	NA			
2W	Advance Plastics	Lamps	✓	✓	22K – 25K 5X Growth Last 5 years
		Fenders	✓	✓	
	Mechatronics	O2 Sensors, TPS & IVI	✓	✓	
	Structures & Control Systems	Frames	✓	✓	
		Swing Arms	✓	✓	

Powered By Diversification Across Products, Customers And Vehicle Segments

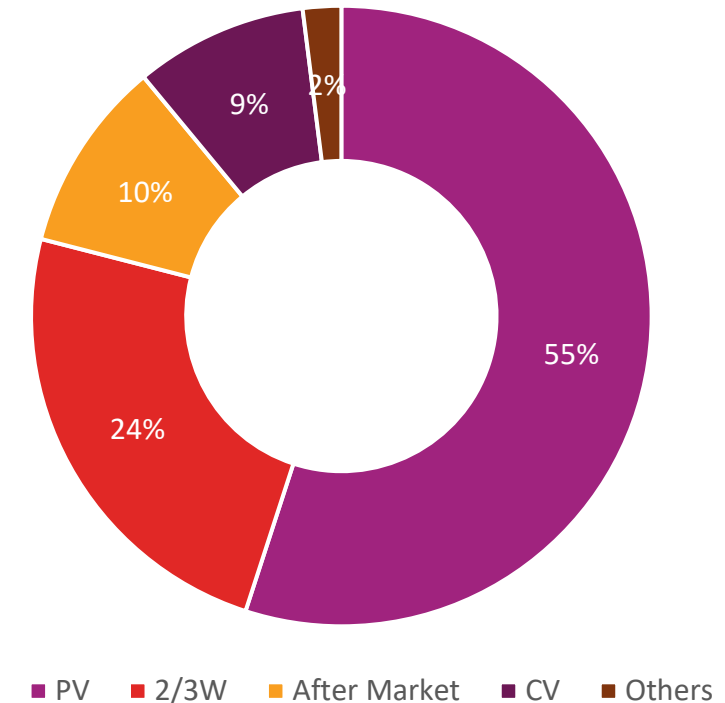
Product Wise Revenue (H1 FY26)



Customer Wise Revenue (H1 FY26)



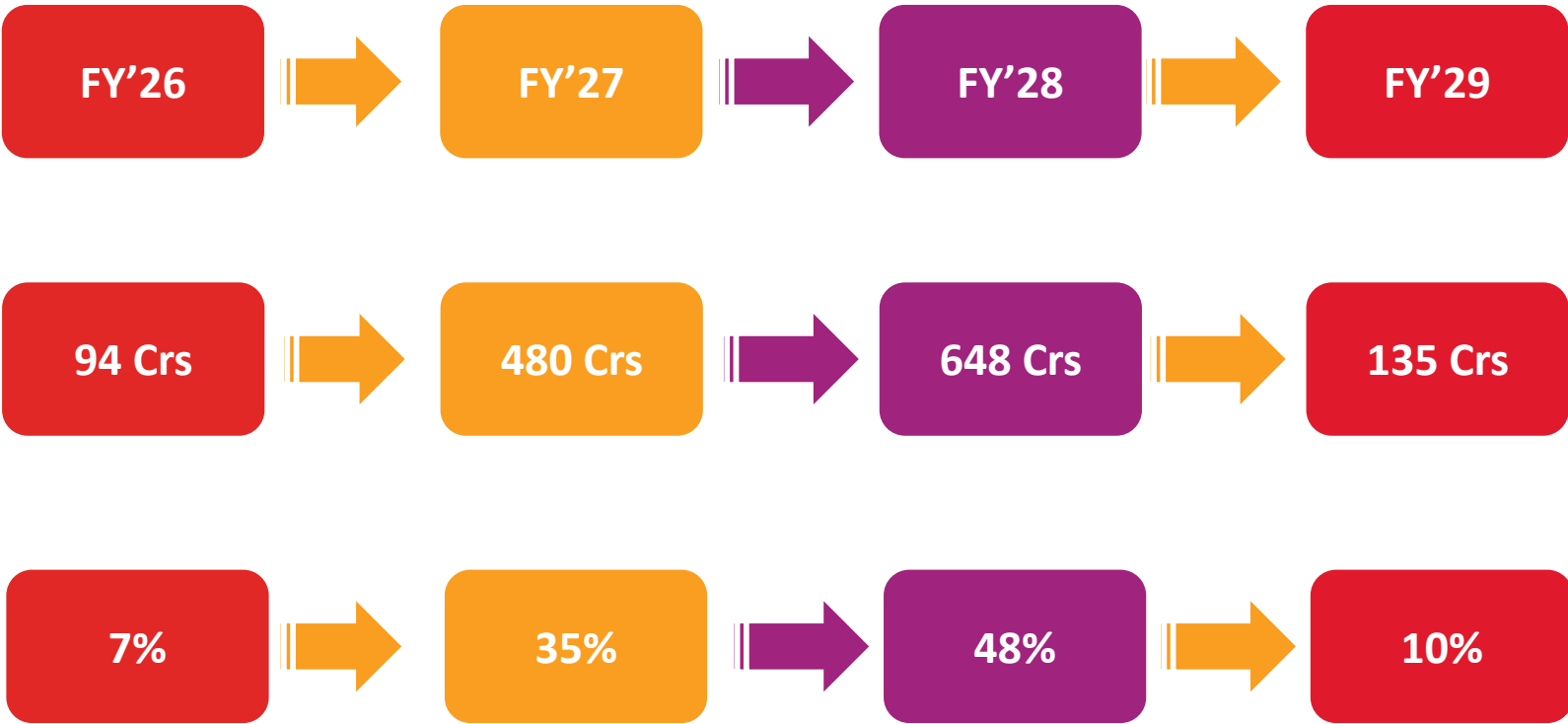
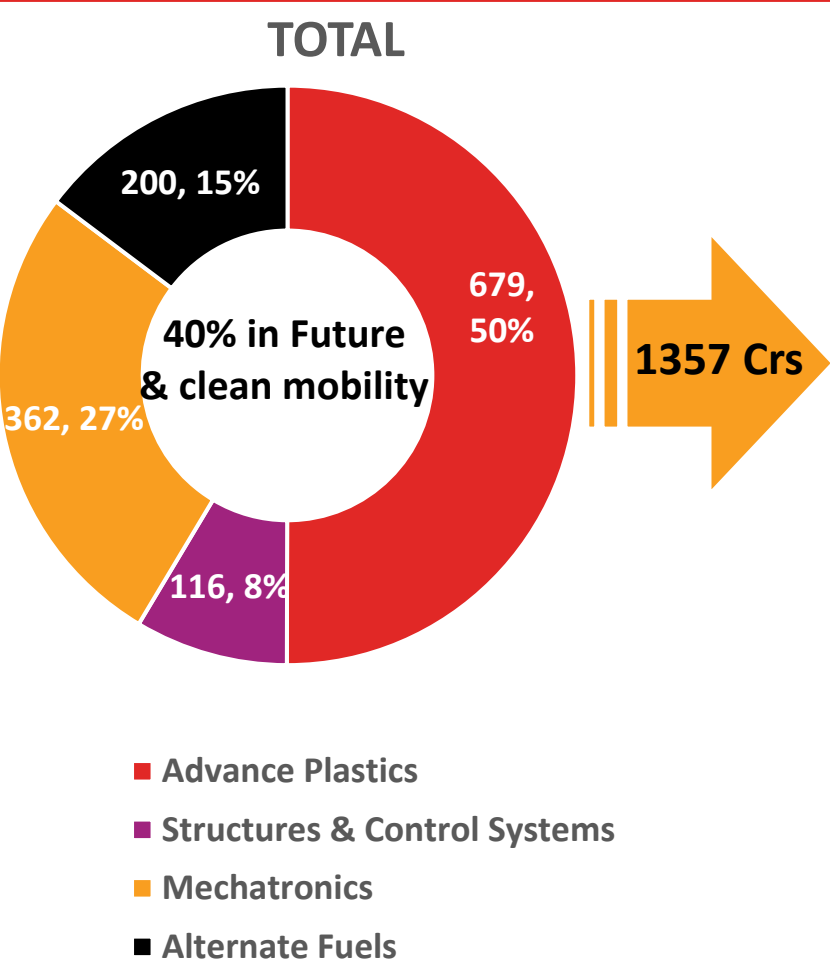
Segment Wise Revenue (H1 FY26)



Growth strategies

- **Innovation-Led Growth**
Driving scale through R&D investments, new product development in future mobility, clean mobility, sensors and mechatronics
- **Strategic JVs & Acquisitions**
Accelerating capabilities and market access via targeted partnerships.

Order Pipeline Timeline



The order book is set to progress in stages achieving full completion by FY29.

Strategic Manufacturing Locations in Proximity to Customers



Manesar & Gurugram (Haryana)

No of Plants - 10



Mehsana (Gujarat)

No of Plants - 1

Pithampur (Madhya Pradesh)

No of Plants - 1

Pune, Nashik & Waluj (Maharashtra)

No of Plants - 11



Pantnagar (Uttarakhand)

No of Plants - 3



Bhiwadi (Rajasthan)

No of Plants - 1

Bangalore (Karnataka)

No of Plants - 3



30 Plants in 7 States



R&D Centre in Manesar
Engineering Centres in Pune

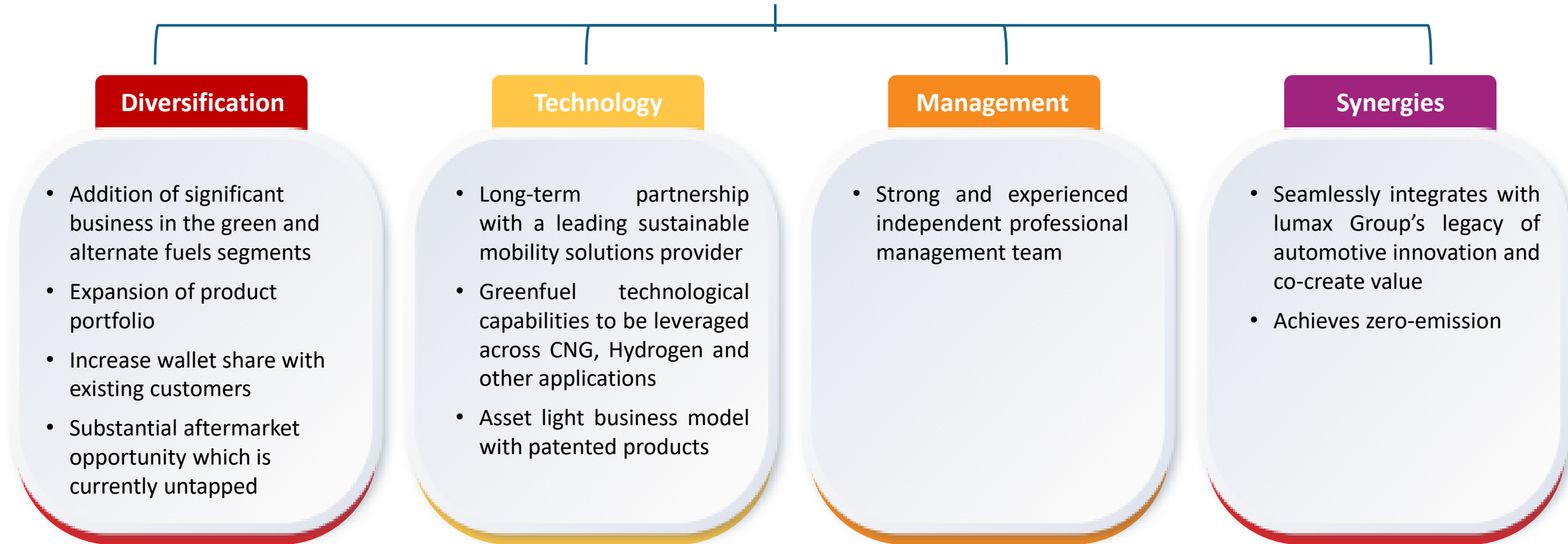


1 satellite office in Japan & 1 in China
'SHIFT' tech center at Bengaluru

Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Fostering Partnerships, Propelling Growth.

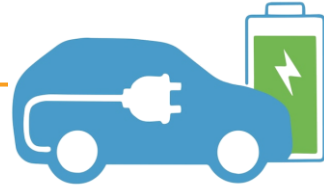
Acquisition of Greenfuel to Unlock Diverse Growth Opportunities



Greenfuel is industry leader in **Alternate Fuel Systems** to key automotive OEMs in India

Accelerating Performance – Translating Trends into Action

Key Trends



Future Mobility

- Strategic investments and partnership with Greenfuel to accelerate adoption of clean mobility solutions
- Meeting rising demand for advanced solutions in lightweighting and electronics by leveraging JV capability (IAC, Alps Alpine, Yokowo)



Smart Connected Vehicles

- Launch of SHIFT (Smart Hub for Innovation and Future Trends) to explore technologies like telematics, ADAS, HMI, and SDVs
- 100% acquisition of IAC India and strategic portfolio realignment to cater to OEMs' focus on premiumization



Focus on Sustainability

- Advancing carbon-neutral manufacturing through emission tracking and renewable energy integration across operations
- Enabling a carbon-neutral supply chain via green sourcing, strategic locations, supplier training and digitalization
- Driving water neutrality with STP upgrades, smart monitoring & investments in water-saving tech

Lumax Auto Technologies

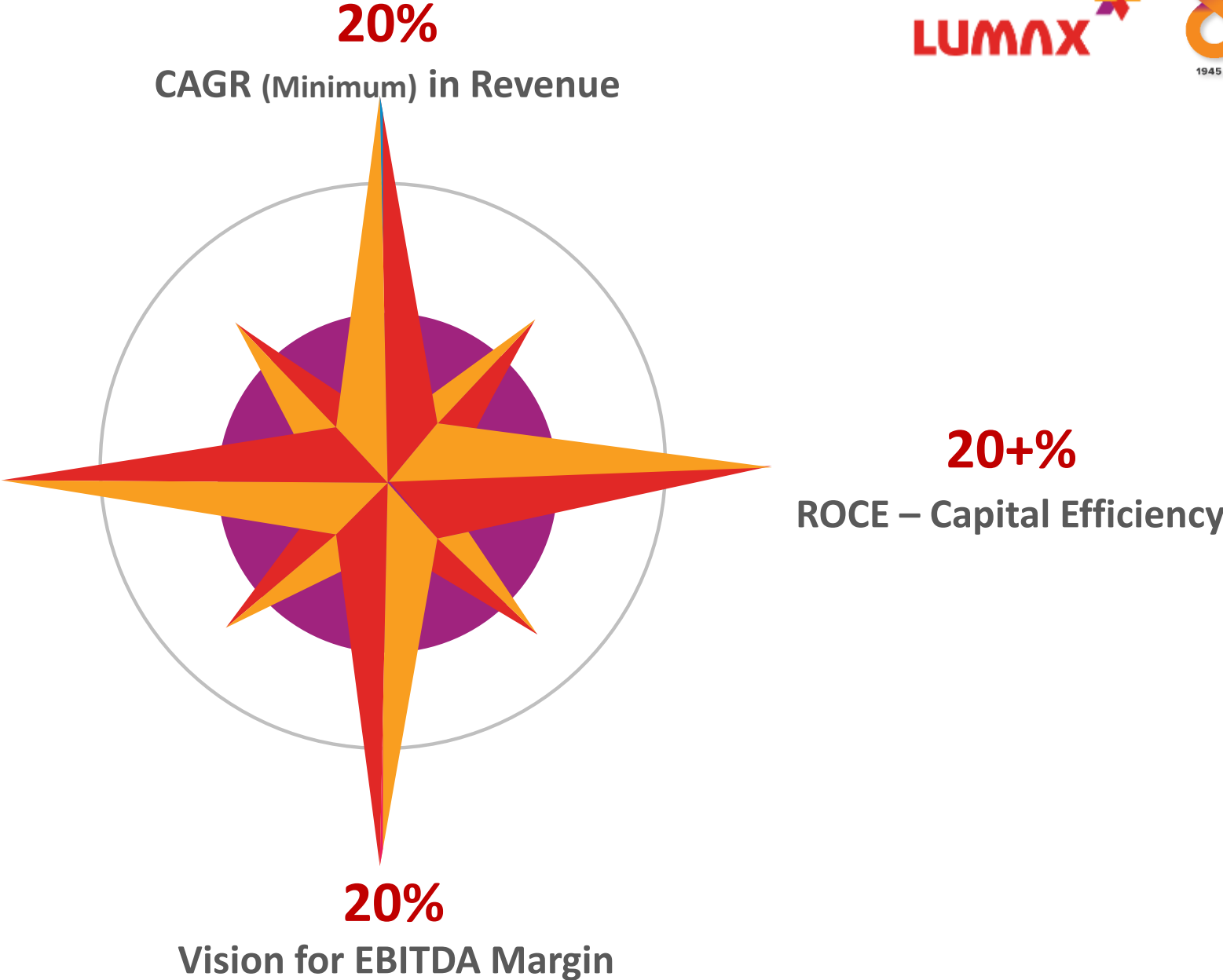
Next Mid term Plan

(FY26 – FY31)

THE WAY FORWARD

What got us here will not take us there!

Our NorthStar: 20.20.20.20
(A Four-Fold Strategy)



Theme for next Mid term Plan (FY26-FY31)

BRIDGE: Bold Roadmap Integrating Diverse Growth Engines
(Transforming from a Tier-1 to Tier-0.5 system integrator)



Aftermarket Overhaul

Pivoting to **demand-led growth** for deeper customer engagement and new revenue streams

Foray into Body Control Modules (BCMs)

Expanding into high-value vehicle electronics to boost OEM integration

New CTO & Launch of 'SHIFT' (SDV Arm) – **Smart Hub for innovation & Future Trends**

Strengthening digital edge with a dedicated Software-Defined Vehicle vertical.
Develop EV & clean mobility specific solutions

100% IAC Takeover

To boost free cash, better leverage for future inorganic steps

Higher Content per Vehicle & JV Wallet Share

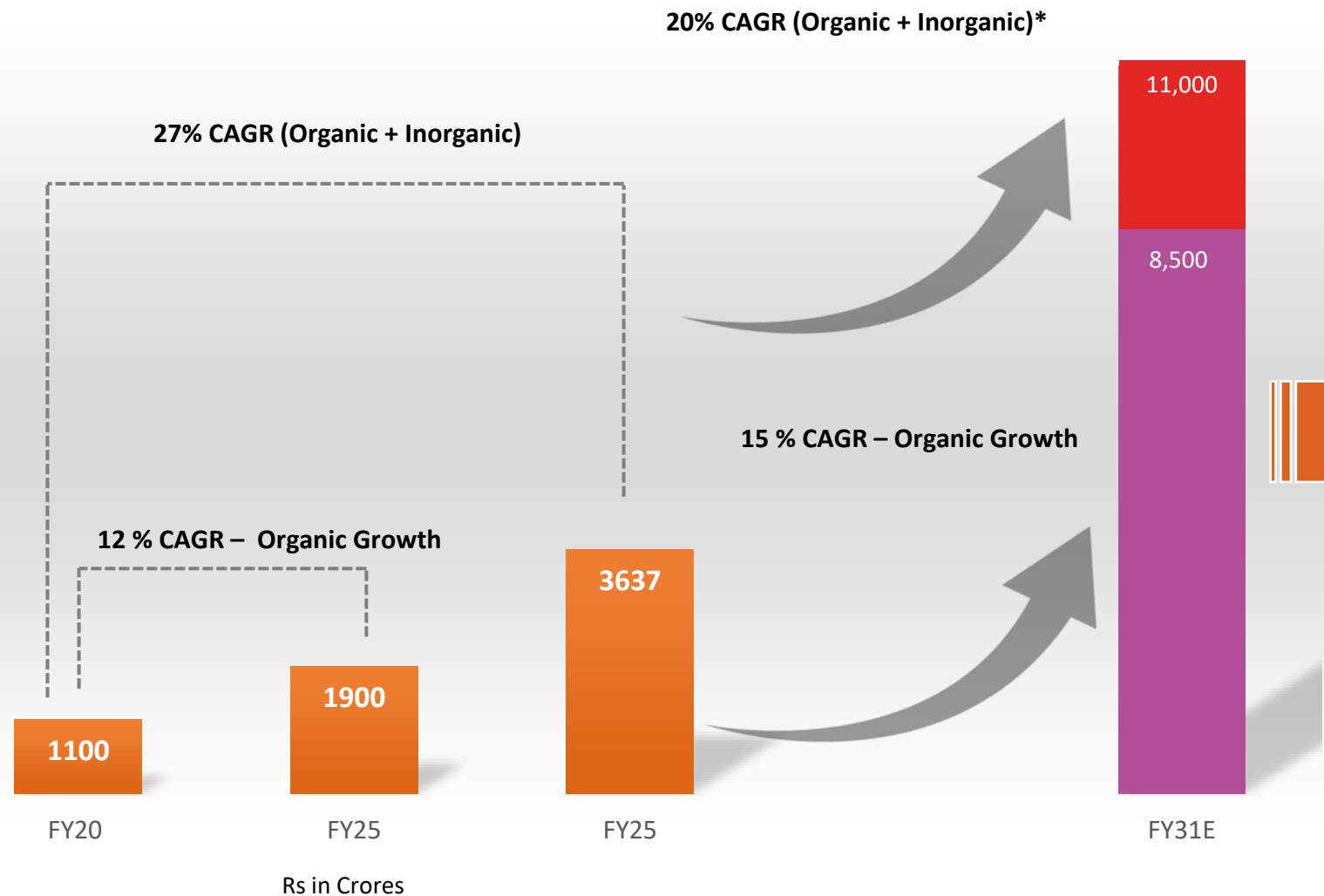
Driving margin expansion through deeper OEM penetration

Accelerating ESG: Inclusion, Renewables, Sustainability

Fast-tracking green energy adoption and inclusive growth

Minimum 20% Revenue CAGR

From Past Growth to Future Target

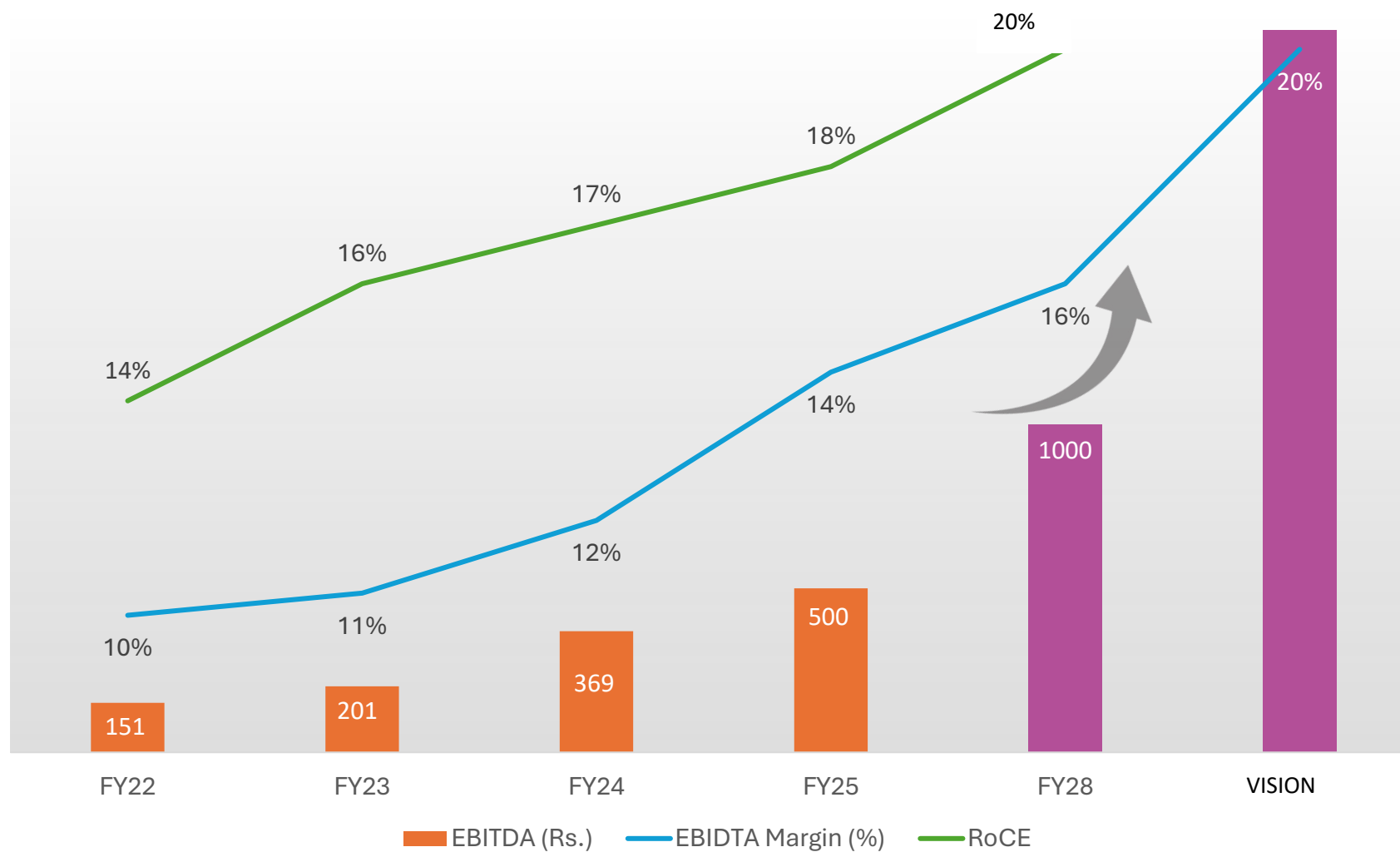


Accelerated Growth From:

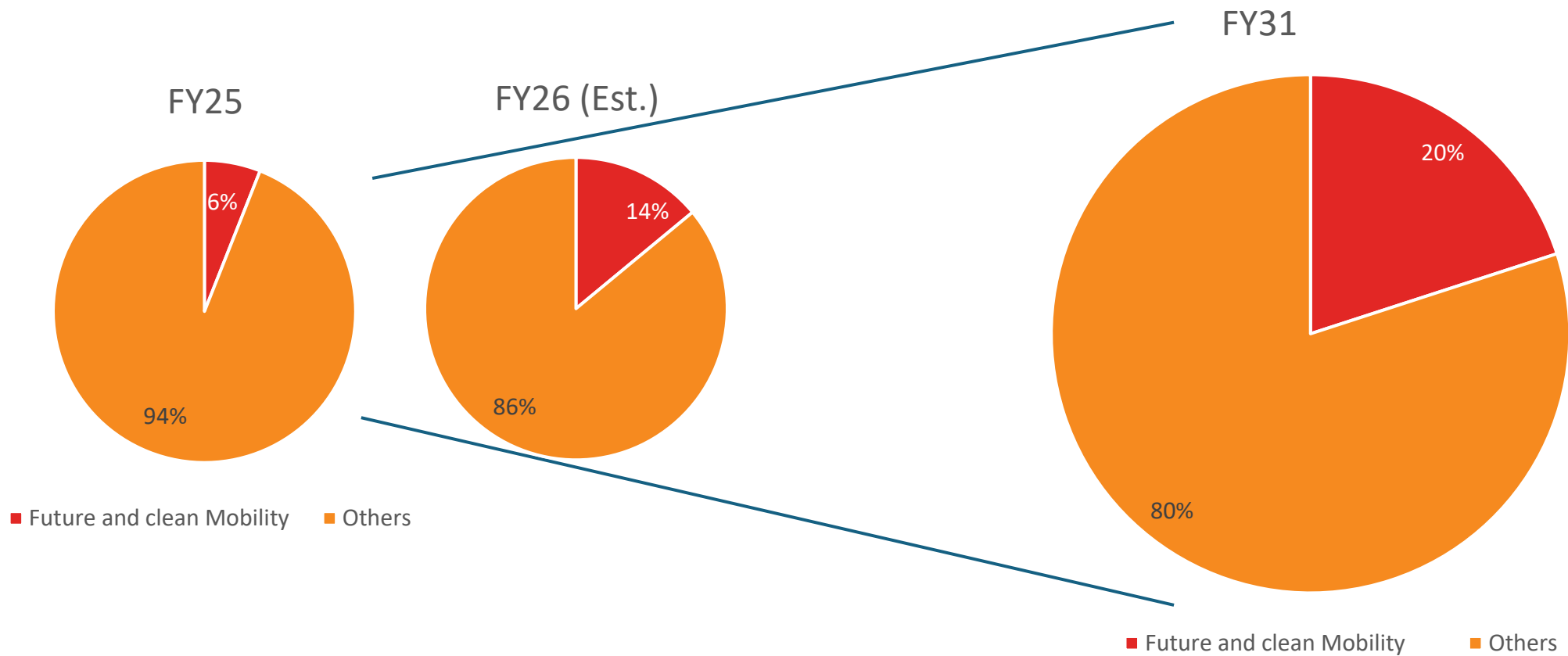
- *New Product Segments In Clean And Future Mobility*
- *Software Driven Solutions for ADAS & Connected vehicles*
- *Trends in Premiumization & Light weighting*
- *Future Acquisitions*

20% EBITDA Margin & ROCE

Profitability & value creation



20+% from Future & Clean Mobility
Shift Towards Future Mobility



Focus on BEVs, Clean Energy, Electronification

Q2 & H1 FY26

Operational & Financial Performance

Q2 & H1 FY26 Highlights (Consolidated)



REVENUE

- **QIIFY26 - 1156 cr**; Highest ever single quarter sale
- **YoY 37% up, QoQ – 13% up**
- **H1FY26 - 2183 cr**; YoY 37% up
- **Standalone OEM YoY 19% up**; H1 12% up
- **Good traction in 2W industry: QII YoY 11% up**; H1 6% up
- **Aftermarket YoY 14% up**; H1 15% up
- **Demand generation, New product launches**; 15-17% growth for FY26
- **Subsidiaries (excl GFE) 37% up YoY in QII**; 36% up in H1
- **IAC & Mechatronics leading the growth**
- **Greenfuel QIIFY26 revenue 75 cr**; H1 170 cr
- **Consolidated (excl GFE) YoY 28% up, QoQ 16% up, H1 26% up**



PROFITABILITY & RETURN METRICS

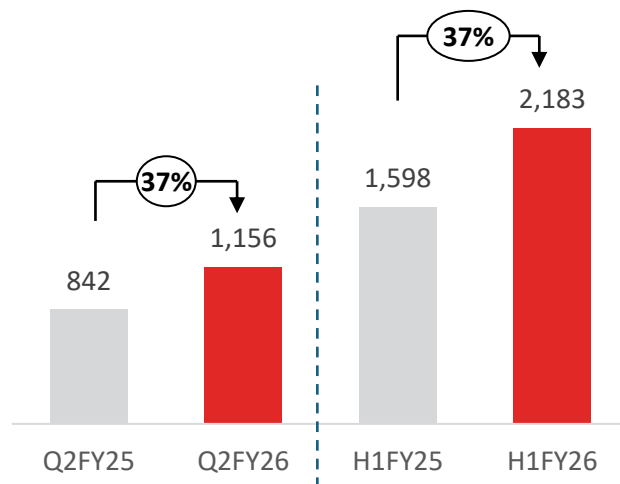
- **EBITDA: QIIFY26 14.7%**; up by 70 bps YoY (QIFY26 13.2%); Pending customer correction received in QII
- **H1FY26 14%** (H1 FY25 14%)
- **Free Cash: 391 cr** (9% of revenue)
- **Debt: Long term (gross) = 606 cr** ; Net = 215 cr
- **Crisil Rating: AA-** (outlook revised from Stable to **“Positive”**)
- **Capex: H1 FY26 133 cr** (incl 38 cr on Land)
Full year guidance - 200 to 220 cr

OTHER UPDATES

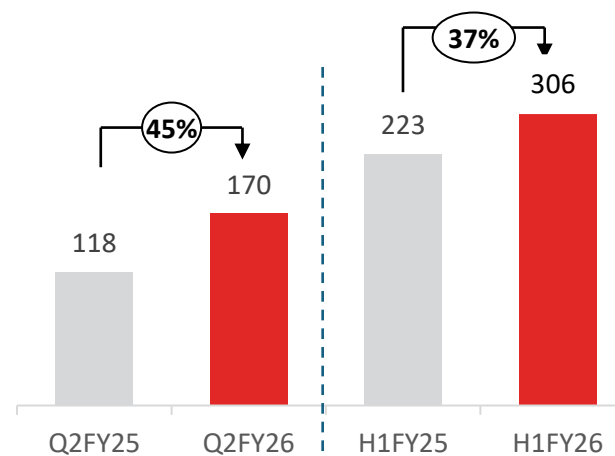
- **IAC India** merger scheme with LATL approved
- **Inauguration of “SHIFT” Tech Center** at Bangalore

Q2 & H1 FY26 – Financial Snapshot

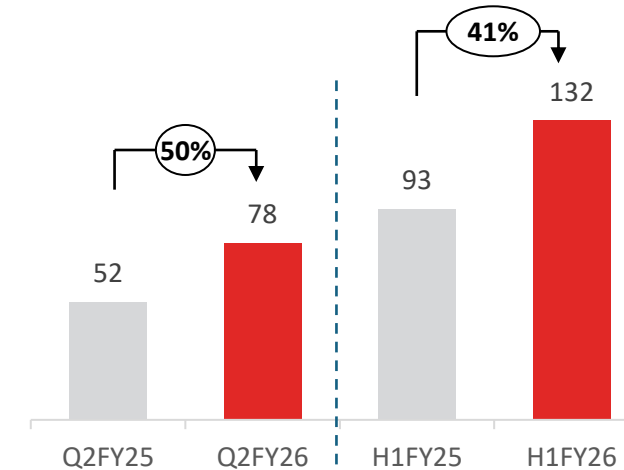
Revenue (Rs. In Crs)



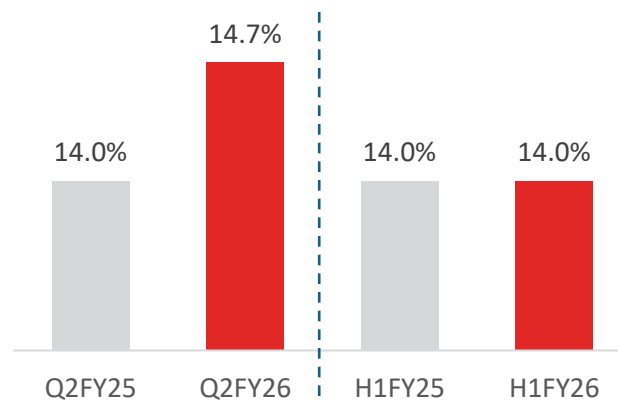
EBIDTA (Rs. In Crs)



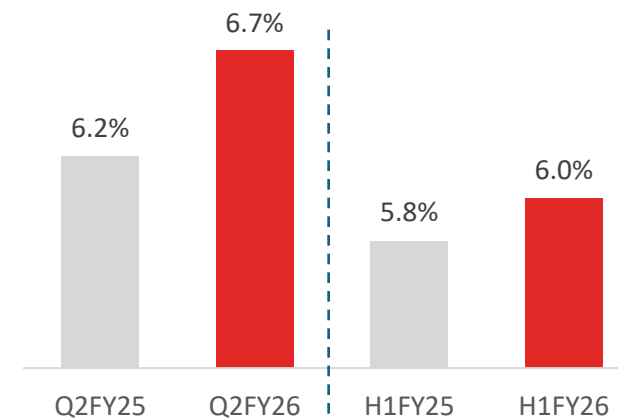
PAT before MI (Rs. In Crs)



EBIDTA Margin (%)



PAT Margin (%)



Consolidated Profit & Loss Statement



Particulars (Rs. in Crores.)	Q2FY26	Q2FY25	Y-o-Y	Q1FY26	Q-o-Q	H1FY26	H1FY25	Y-o-Y
Revenue	1,156.4	842.2	37%	1026.4	13%	2,182.7	1,598.2	37%
Raw Material Consumption	734.4	541.9		663.5		1,397.8	1,022.5	
Employee Expenses	150.7	113.9		139.1		289.8	221.8	
Other Expenses	116.8	84.2		98.9		215.7	163.7	
Other Income	15.6	15.4		10.9		26.5	32.8	
EBITDA	170.1	117.6	45%	135.8	25%	305.9	223.0	37%
EBITDA %	14.7%	14.0%		13.2%		14.0%	14.0%	
Depreciation	41.3	29.2		38.5		79.7	58.8	
Finance Cost	24.5	18.5		23.1		47.6	38.0	
Profit Before Tax	104.3	69.8	50%	74.2	41%	178.6	126.3	41%
Tax	26.8	18.0		20.2		47.0	32.8	
Profit After Tax (Before Minority Interest)	77.6	51.8	50%	54.0	44%	131.6	93.5	41%
PAT Margin%	6.7%	6.2%		5.3%		6.0%	5.8%	
EPS (In INR)	9.81	6.29		6.08		15.89	10.94	

Balance Sheet



ASSETS (Rs. in Crore)	Sept 25	Mar 25
Non-current assets		
Property, Plant and Equipment	768.9	682.4
Right-of-use assets	139.4	124.2
Capital work in progress	51.1	69.2
Intangible assets	292.1	310.9
Investment properties	22.0	22.3
Goodwill	175.7	175.7
Financial Assets		
Investments	338.8	198.3
Loans	1.2	0.6
Other financial assets	31.2	23.9
Deferred tax assets (net)	2.3	3.9
Non-current tax assets (net)	24.9	16.1
Other non-current assets	21.7	16.0
Total non-current assets (A)	1,869.3	1,643.5
Current assets		
Inventories	400.1	366.5
Financial assets		
Investments	222.0	191.4
Trade receivables	808.0	792.4
Cash and cash equivalents	83.0	72.2
Other bank balances	15.6	7.5
Loans	1.5	1.7
Other financial assets	31.8	22.0
Other current assets	130.7	140.8
Total current assets (B)	1,692.7	1,594.4
Assets held for sale (C)	1.2	1.2
Total Assets (A+B+C)	3,563.3	3,239.1

EQUITY AND LIABILITIES	Sept 25	Mar 25
Equity share capital	13.6	13.6
Other equity	1,041.7	921.0
Equity attributable to equity holders of the parent (A)	1,055.3	934.7
Non-controlling interest (B)	215.0	358.5
Total Equity (A+B)	1,270.3	1,293.2
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Borrowings	405.0	341.5
Lease liability	117.8	109.4
Provisions	3.1	3.0
Deferred tax liabilities (net)	79.5	63.5
Provisions - employee benefit obligations	9.7	8.2
Total non-current liabilities (C)	615.1	525.6
Current liabilities		
Financial liabilities		
Borrowings	555.9	426.9
Lease liability	31.9	24.4
Trade payables		
- total outstanding dues of micro and small enterprises	81.1	68.0
- total outstanding dues of other than micro and small enterprises	678.8	617.9
Other financial liabilities	73.0	94.2
Provisions - employee benefit obligations	39.0	34.9
Current tax liabilities (net)	9.6	7.7
Other current liabilities	208.7	146.5
Total current liabilities (D)	1,677.9	1,420.3
Total Equity and Liabilities (A+B+C+D)	3,563.3	3,239.1

Cashflow Statement



Particulars (Rs. in Crores.)	H1FY26	H1FY25
PBT	178.6	126.3
Operating profit before working capital changes	283.5	191.7
Cash generated from operations	377.0	182.7
Direct taxes paid (net of refund)	-55.3	-32.5
Net Cash from Operating Activities	321.7	150.2
Net Cash from Investing Activities	-395.0	-29.1
Net Cash from Financing Activities	84.1	-89.3
Net Change in cash and cash equivalents	10.8	31.8
Opening Cash Balance	72.2	51.0
Closing Cash Balance	83.0	82.8

Upholding Excellence in Corporate Governance

Board of Directors



Promoter Group



Mr. Dhanesh Kumar Jain
Chairman

Over 6 decades of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions



Mr. Anmol Jain
Managing Director

He holds a bachelor's degree in Business Administration in Finance and Supply Chain Management (double major) from Michigan State University, USA. He worked as a Management Trainee with GHSP, USA and subsequently, joined Lumax Group, in 2000 and has over 25 years of experience. He also holds various industry positions



Mr. Deepak Jain
Director

He has undergone extensive training at Stanley Co. Inc., USA & Stanley Electric Co. Limited, Japan and has over 25 years of experience and also holds various key industry positions

Independent Directors



Mr. Parag Chandulal Shah

BS in Computer Engineering from Illinois and General Management Program from Harvard Business School having over 25 years of experience, including various Leadership positions at Mahindra Group



Mr. Arun Kumar Malhotra

B.E Mechanical & MBA from IIM, Kolkata having over 30 years of experience



Ms. Diviya Chanana

Graduate & holds Diploma in Travel and Tourism having over 25 years of experience



Mr. A P Gandhi

Mechanical Engineer, possesses over 5 decades of experience. Held top leadership positions in prestigious organizations.

Visionary Leadership Team



Mr. Vikas Marwah
Chief Executive Officer
Experience: 30+ Years



Mr. Sunil Koparkar
Managing Director,
(IAC India)
Experience: 30+ Years



Mr. Akshay Kashyap
Managing Director and CEO -
Greenfuel
Experience: 20+ Years



Mr. Sanjay Bhagat
Head After Market
Experience: 30+ Years



Mr. Sanjay Mehta
Director & Group CFO
Experience: 30+ Years



Mr. Ankit Thakral
Chief Financial Officer
Experience: 18 Years



Mr Satish Sundaresan
Chief Technology Officer
Experience: 24 Years



Mr. Pankaj Mahendru
Company Secretary
Experience: 16 Years

Our ESG Roadmap



RE 40

- ✓ 100% ETP & STP in all plants
- ✓ Diversity ratio 10%
- ✓ ISO 14001 & ISO 45001 (EHS) in all major plants
- ✓ ISO 27001- R&D

FY24-25

RE 70

- ✓ Advance Equipment installation for the reduction of fresh-water intake.
- ✓ 5% reduction of Co2 (Supply chain partners)
- ✓ Diversity ratio by 15%.
- ✓ ISO 50001:2018 (EnMS)- Model plants
- ✓ ISO 27001- Model plants

FY25-26

RE 90

- ✓ 100% rain-water harvesting setup.
- ✓ 10% reduction of Co2 (Supply chain partners)
- ✓ Diversity ratio by 20%
- ✓ ISO 50001:2018 (EnMS) in all major plants
- ✓ ISO 27001- in all plants & offices.

FY26-27

RE 100

- ✓ 25% reduction of Co2 (Supply chain partners)

FY27-28

- ✓ 30% reduction of Co2 (Supply chain partners)

FY28-29

- ✓ 40% reduction of Co2 (Supply chain partners)
- ✓ Diversity ratio by 25%
- ✓ Inclusivity 5%

FY29-30



Lumax – Plant Carbon Neutrality Strategy

Promote Utilization of Renewable energy towards 2028 net zero challenge

Motivate team to increase daily Kaizen

Reduce Energy consumption (energy saving)

First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption



Gender Diversity & Inclusivity



19% Today



30% In next few years

We believe in upskilling women and promote gender diversity

Total Inclusivity Numbers - 63



Driving Social Progress, One Initiative at a Time

Lumax Charitable Foundation, the CSR arm of Lumax Group, the Foundation is committed to three key SDGs, reaching underserved communities across five states:

Quality
Education

Good
Health &
Well-being

Clean
Water &
Sanitation

Eye care and cataract
surgeries

children supported with
juvenile diabetes
management

Cancer awareness, screening &
treatment interventions

Sanitary Napkin production
unit for women SHG for captive
consumption

Mobile Health Unit – Primary
Health care to communities



CSR Initiatives



Operating across **33** government and low-income private schools in five states across India, near Lumax plant locations, the Foundation provides holistic educational support ‘beyond classroom learning’.

7,870 students received Life Skills Education

5,850 students benefited from Career Counselling & Guidance

500 students engaged in Life Skills & STEAM Education

338 scholarships awarded to support higher education

7,870 students reached with personal and menstrual hygiene awareness

Transforming lives through education and health interventions.
Empowering communities—one student, one patient, one future at a time.





The inauguration of **SHIFT** in Bengaluru on 29th October 2025 marks a significant milestone in Lumax's journey towards **future-ready mobility solutions, engineering excellence, and digital innovation**.

This dedicated technology hub reinforces our commitment to building capabilities in areas such as **Software-defined mobility, Advanced automotive electronics, Smart and future-focused engineering, R&D and digital transformation**.

Celebrating Milestones with Awards & Accolades



LCAT received Sustainability Excellence Award at the Tata Motors Annual Supplier Conference 2025



Mr. Vikas Marwah, CEO received Hall of Fame at the Manufacturing Today Annual Summit



Lumax Mannoh Allied Technologies honoured with CNBC-TV18 SME Champions Awards 2025 – Season 2 in the category of Manufacturing SME of the Year – Industrial Excellence.



IAC India – 3 Awards (Business partner of the year, Special appreciation award for Thar & BE6 at M&M Vendor conference in Feb 2025)



LCAT received "Supplier of the Year" award for Excellent Performance in SPD (Spare Part Division) Supply by Škoda Auto Volkswagen India



LATL Bengaluru and Chakan received the Manufacturing Excellence Award at the 59th ACMA Excellence Awards & 10th Technology Summit 2025



LATL Bangalore - received "Best QCDDM Performance Award" at HMSI Annual Supplier Convention 2025



LATL Bengaluru - received the JIPM TPM Award for Consistent Commitment Japan Institute of Plant Maintenance (JIPM) in March 2025

Celebrating Milestones with Awards & Accolades



LMAT received the Overall Performance Award for the year 2024-25 at Maruti Suzuki Vendor Conference 2025



LATL received Overall Performance award for the year 2024-25 at Maruti Suzuki Vendor Conference 2025



IAC India received certificate of appreciation in recognition of its superior performance in Vendor System Audit Rating at Maruti Suzuki Vendor Conference 2025



Lumax Group received Best CSR Project of the Year – 2025 (Education) at Indian CSR Awards 2025



IAC India – 3 Awards (Business partner of the year, Special appreciation award for Thar & BE6 at M&M Vendor conference in Feb 2025



LCAT– won innovation award in M&M Vendor conference in Feb 2025



Lumax Ituran Telematics received Runner-Up award under 'Partnership' category at Daimler Truck Annual Supplier Meet 2025



Mr. Ankit Thakral, CFO was recognized in Mizuho India's 40 under 40 list for Excellence in Finance

The biggest part of **Transformation** is changing the way we Think.



Our vision is clear. Our momentum is real. Together, we build the BRIDGE — driving sustainable value, long-term growth, and leadership in our domain

Annexures

Strong Partnerships



IAC India

Products

Vehicle Interior Systems & Components

No of Plants

7

Key Customers

M&M & MSIL

Order Book

Rs 580 Crores

Key Financials (H1 FY26)
(crs)

Revenue	EBITDA	PAT
694	123	56

Shareholding (%)

100%



Mannoh

Shift levers (AT and MT), Spare wheel carriers, Forged cutting products

3

MSIL, M&M, Toyota, TATA, Honda, Daimler

Rs 80 crores

Revenue	EBITDA	PAT
189	29	18

55%



Cornaglia

Air filters, Plastic fuel tanks, and Urea tank

2

Tata, Toyota, Volkswagen, M&M, MG

Rs 55 crores

Revenue	EBITDA	PAT
84	18	8.7

50%

Strong Partnerships



	 Alps Alpine	 Ituran	 Yokowo
Products	Electric devices and components	Telematics	Antennas & other vehicle communication products
No of Plants	1	1	1
Key Customers	MSIL, HMSI	Daimler India	HCIL, Toyota, M&M
Order Book	Rs 30 Crores	Rs 10 crores	Rs 70 crores
Key Financials (H1 FY26) (crs)	Revenue53 EBITDA8.2 PAT4.3	Revenue18.2 EBITDA2.3 PAT1	Revenue16.5 EBITDA-0.2 PAT-1.4
Shareholding (%)	50%	50%	50%

Strong Partnerships



JOPP

JOPP

FAE

FAE

GREENFUEL®

Greenfuel Energy

Products

Control Housing, Monostable E-shifters,
Smart Actuator, Shift Tower

Oxygen Sensors

CNG Products

No of Plants

1

1

2

Key Customers

M&M, MSIL

REML, M&M

MSIL, Tata

Order Book

-

Rs 3 Crores

Rs 200 crores

**Key Financials (H1 FY26)
(crs)**

Revenue	EBITDA	PAT
8.5	-0.4	-1

Revenue	EBITDA	PAT
35	3.1	1.2

Revenue	EBITDA	PAT
170	32	21.5

Shareholding (%)

50%

84%

60%

For further information, please contact:

Company



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